

**PHYSICIAN-FOCUSED PAYMENT MODEL
TECHNICAL ADVISORY COMMITTEE
MEETING
(Public Session)**

December 16, 2016

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ATTENDEES

DR. JEFFREY BAILET - Aurora Healthcare
DR. ROBERT BERENSON - Urban Institute
DR. RHONDA MEDOWS - EVP, Providence Health Services
MS. ELIZABETH MITCHELL - NRHI
DR. LEN NICHOLS - George Mason University
MR. BRUCE STEINWALD - Steinwald Consulting
DR. GRACE TERRELL - Cornerstone Healthcare
MR. HAROLD MILLER - CHQPR
DR. TIM FERRIS - Mass General Physicians Organization;

CMS PRESENTERS

MS. KATHERINE COX
MS. ELLEN LUKENS
DR. RON KLINE
MR. L. DANIEL MULDOON

PUBLIC COMMENTERS

MS. SHEILA MADHANI - McDermott Plus
DR. ROBERT LOOKSTEIN - Society of Interventional
Radiology

1 our process whereby we render a recommendation to get all
2 of that deliberation just in the public.

3 We are using the Secretary's criteria for
4 evaluating the models. They're listed here. In our process
5 you will see that we've put places of emphasis on specific
6 criteria that we feel are highly important. And again,
7 transparently we telegraph back to the stakeholders in
8 advance so that as they craft their proposal, they have
9 some directional sense of the committee's thinking about
10 that.

11 There's a definition here of an alternative
12 physician-focused payment model. I'm not sure it's
13 beneficial to go through this, but if you stakeholders and
14 folks on the phone have questions, we can address that
15 because I'm trying to move us along here.

16 These are the characteristics that, from the
17 committee's standpoint relative to physician-focus payment
18 models, we feel will be favorably considered. And included
19 in that is reduced spending without reducing the quality of
20 care. Improving the quality of care without increasing
21 spending. Or improving quality and reducing spending.
22 Models that have those elements will be favorably

1 considered.

2 Unlikely for us to recommend proposals if the only
3 change is essential to the -- that the eligible providers
4 have the ability to -- essentially it's the fee
5 modification in a vacuum. Those are probably unlikely for
6 us to feel that those would warrant a recommendation.

7 And then just on a background, as I said, where we
8 are, we've been accepting letters of intent starting in
9 October. We have our systems and processes in place now to
10 accept proposals as of December 1st. As I said, we have two
11 that have been submitted and they are posted. We fully
12 expect and anticipate that several more will be coming in
13 based on the letters of intent.

14 We're very transparent as you guys know, and all
15 of our comments are public. Our meeting minutes are
16 published and we continue to invite you to visit our
17 website. And as we go through our process we welcome -- as
18 this meeting is the sole purpose -- we welcome the ability
19 for stakeholders to provide feedback and input which helps
20 sharpen the performance of our committee.

21 I'm going to stop there and open it up.

22 Elizabeth?

1 **MS. MITCHELL:** I would add one thing. Even though
2 we have started receiving proposals there is no deadline.
3 It is a rolling submission so at any point they can come
4 in. Letters of intent just have to come in 30 days prior.
5 There's no deadline on receiving them.

6 **DR. BAILET:** Perhaps we'll balance out the
7 presentation with Bruce who's going to talk about the
8 actual process that we've put in place.

9

10 ***OVERVIEW OF PTAC RFP AND EVAL PROCESS/PUBLIC COMMENTS***

11

12 **MR. STEINWALD:** I am briefly going to review the
13 process that we have set down for reviewing and evaluating
14 proposals. But first I would like to say that the person
15 who's really been leading this effort is Dr. Kavita Patel.
16 She is not present and I think she's probably not on the
17 line especially since the line isn't working here. I'm
18 pretty sure she's not.

19 She delivered a baby girl ten days ago and she, I
20 guess, is on maternity leave. I have a picture on my cell
21 phone if anybody, during the break, would like to see it.
22 But she's adorable.

1 Many of you have seen the process because it's
2 been posted on our website. And then some of you have
3 submitted comments and questions that we have answers to,
4 although we're going to try to get your additional comments
5 and questions from the audience before we review those. We
6 have a process, we're comfortable with it. We haven't
7 tested it yet because we're just at the verge now of
8 reviewing proposals.

9 We're hoping that our process will work very well
10 but we need to gain some experience and that's what we want
11 to do within the next few weeks. Here is a schematic of
12 our process that enables us to come to a conclusion within
13 a 16-week period. Starting with the letter of intent then
14 we have 16 weeks to review a proposal and come out with a
15 recommendation.

16 A recommendation could be that we don't recommend
17 that the model be implemented by the Secretary. If we do
18 recommend positively, there are several buckets that the
19 proposal could fall into, including those that we deem are
20 high priority for implementation and those that we deem are
21 suitable for implementation but only on a small scale.

22 The initial reviews will be conducted by a

1 preliminary review team. Right now these review teams
2 comprise of three members, one of whom has to be a
3 physician. Anyone with a conflict of interest, having
4 participated in some fashion in the development of the
5 proposal, will not be a reviewer and potentially also will
6 not be able to vote at the full committee level on whether
7 the model should be adopted.

8 One member of the preliminary review team will be
9 the lead reviewer who will present the proposal to the full
10 committee when the full committee deliberates. And one of
11 the questions that was raised -- and I can answer right now
12 -- every proposal will be reviewed by the full committee,
13 regardless of what the preliminary review team thinks of
14 it. All will be reviewed.

15 We have staff support. We have very capable staff
16 support; ASPE, the office of the Assistant Secretary for
17 Planning and Evaluation at HHS. We also have a budget and
18 contractors, so we can obtain expertise if we feel we need
19 it to help evaluate the proposals.

20 That expertise can be of various kinds. It could
21 be analytical expertise or it could be clinical expertise.
22 And it's up to the committee to determine whether we need

1 to utilize those experts in the course of evaluating
2 proposals.

3 Some have asked will the submitter of the proposal
4 be able to attend the public meeting where it's discussed
5 and the answer is absolutely yes.

6 I am not going to go through this whole thing.
7 I'll let you inspect it at your leisure just for a moment.
8 But it does, in greater detail, outline our process. It is
9 a very public process, especially when we get to the point
10 of the full committee evaluating the proposal. And then of
11 course what we recommend will be made public and there will
12 be opportunity for public comment.

13 Here's another schematic of the process. The
14 point of this one is this is a rolling process. Anyone can
15 submit a proposal at any time and it will start the process
16 of reviewing it and eventually coming out with a
17 recommendation. As Jeff mentioned, we have two proposals
18 to review. We expect to get several more very soon.

19 Here are the questions that were raised. But we
20 thought that rather than me answering these questions right
21 now, we give the audience an opportunity to raise questions
22 and make comments, both in response to what Jeff just

1 presented and in response to the outline of the evaluation
2 process that I just presented.

3 I would like to turn it back to you Jeff for
4 public comments.

5 **DR. BAILET:** Okay. Let's go ahead and open it up
6 for questions based on the proposals and information that's
7 been shared so far. Any comments? We have three people on
8 the phone but I'd like to get to the folks here before I
9 get to these folks. Is there anyone who would like to make
10 a comment? Otherwise, I'll start with the folks on the
11 phone.

12 Okay. We have Randy Pilgrim from Schumacher
13 Clinical Partners. He's a participant and has a question.
14 Randy?

15 **MS. ARGUETA:** We can't get him on the phone.

16 **DR. BAILET:** Pardon me?

17 **MS. ARGUETA:** We can't get him on the phone not
18 having the audio.

19 **DR. BAILET:** It's a beautiful thing. Bruce?

20 **MR. STEINWALD:** Okay. All right we have two
21 slides here of some questions that were raised that we
22 believe answerable. I already mentioned the full committee

1 will review every proposal that's complete. There is an
2 initial review by the staff to make sure that the submitter
3 has satisfied all the requirements of the RFP.

4 Once the preliminary review team reviews a
5 proposal, it will go to the full committee no matter what.

6 Can a proposal with a zero score in one of the high-
7 priority criteria still receive a recommendation for
8 implementation? Very unlikely. I think that's probably a
9 simple no.

10 However, there can be some variations among all
11 ten criteria in the extent to which the committee feels how
12 well the criteria have been met. It's not the case that
13 every criterion has to have a very high score. But the
14 three that we've identified as high priority has to at
15 least meet the criterion.

16 I mentioned earlier about the contractors and what
17 their roles will be. Contractors exist to help us evaluate
18 proposals. Someone said who will pay for their evaluation?
19 And the answer is we will. We would not expect submitters
20 to -- if the committee decides that some additional work is
21 needed, we wouldn't expect the submitter to finance that or
22 perform it, we would it do it on our own.

1 What is the process and instances when the
2 preliminary review team is not reaching consensus? Their
3 collective thoughts about the proposal will be taken to the
4 full committee regardless of whether they are in consensus
5 of what they feel about it or there are disagreements.
6 That will all be brought to the full committee and the
7 deliberation of the full committee will be made in the
8 public session.

9 I already mentioned about the contractors. PTAC
10 will absorb the cost. We have a nice budget. We have \$5
11 million a year, is that right?

12 **DR. BAILET:** Right.

13 **MR. STEINWALD:** So we can afford to do some of our
14 own analysis. Will PTAC have the discretionary authority
15 to approve a plan for CMS review even if it doesn't meet
16 all the ten criteria? Keep in mind that our statutory
17 obligation is to make a recommendation to the secretary and
18 it's up to the secretary to decide whether to accept that
19 recommendation or not. There are no possibilities for
20 substitute criteria because the criteria are subject to the
21 law and regulations.

22 Will the submitter of the proposed model be

1 provided with specific information when the public meeting
2 will be held? Yes. Of course. And if there is some
3 problem of scheduling, we would try to be accommodative to
4 the proposal submitter to make sure that the appropriate
5 people could be present when their proposal is discussed
6 and evaluated.

7 Will there be an opportunity to appeal? There is
8 no appeal process. However, we are certainly leaving open
9 the possibility that the submitter might want to revise
10 their proposal and resubmit it. There is no constraint
11 against that. However, there is no process for appealing
12 PTAC's decision. Let's say we decided to not recommend,
13 there wouldn't be a process for appeal, but there would be
14 a process for reviewing and evaluating a new proposal that
15 hopefully responded to some of the areas that we thought
16 were deficient.

17 Once a proposed model has been approved, can it be
18 implemented by any party? Would anyone with questions be
19 told to contact the submitter? Once again, our process is
20 to provide a recommendation to the Secretary of Health and
21 Human Services. That recommendation will contain language
22 that presents the rationale for PTAC's decision. But once

1 it leaves PTAC and goes to the secretary, we have no
2 further role in determining whether it will be implemented
3 and what organizations will be able to participate in
4 implementation of the model.

5 Those are samples of the questions that we have
6 gotten. We are trying to be very responsive to these
7 questions. Some are easy to answer. Some have lead us to
8 further discussion of our process. But for the time being,
9 the process is as it was posted on our website. And that's
10 the process that we will utilize to evaluate these early
11 proposals that we are going to begin evaluating very soon.

12 **DR. BAILET:** Thank you Bruce. We're having
13 trouble with the audio here. The transcript of this
14 proceeding will be posted for those having difficulty
15 hearing. Also I'd like to just open it up to members of
16 the committee, so if there are comments that folks want to
17 make at this point, the members of the committee. No?
18 Harold?

19 **MR. MILLER:** Well, I would just say to the folks
20 here we actually are interested if you have questions about
21 -- if any of this is confusing, questions are welcomed.
22 There is no such thing as a dumb question. If you have a

1 question we would welcome hearing them. I think we would
2 welcome that, wouldn't we?

3 **DR. BAILET:** Yes. Of course we would. With open
4 arms.

5 **MR. MILLER:** I know it's hard in a big room full
6 of people to stand up and ask a question, but it would
7 actually be helpful to us if things are not clear for you.

8 **DR. LOOKSTEIN:** My name is Robert Lookstein. I'm
9 an interventional radiologist in New York City. My
10 question is the committee offered their willingness to be
11 as transparent as possible. Does that transparency
12 translate to the actual proposals themselves?
13 Specifically, are you at liberty to comment on the subject
14 matter regarding the proposals that you have received and
15 what the status is of the proposals that you've received?
16 Were the proposals related to hypertension, diabetes or
17 colon cancer or et cetera?

18 **MR. MILLER:** Sure.

19 **DR. LOOKSTEIN:** Does that level of transparency --
20 does the public have the ability to see which proposals
21 have been submitted? And in relatively real time, you know
22 based on the logistics of the committee, to understand what

1 the status is of each of the proposals that the committee
2 is reviewing?

3 **DR. BAILET:** So there's a couple parts to your
4 question. The first part about the proposals, when we get
5 them they are posted on our website. Specifically, you can
6 go in and see them. You'll see what the committee sees.

7 The second point, relative to real time
8 evaluation, we have a review team that evaluates the
9 proposals and sort of make sure that they're complete,
10 working with staff. And then they tee up for the entire
11 committee, sort of directionally, their feelings about the
12 proposal relative to our evaluation, so that when we get to
13 the point of deliberation, there's been some spade work
14 that's been done.

15 They may ask the stakeholders or the submitters
16 for questions back and forth to sharpen the proposal before
17 it ultimately comes to the committee. And the review team
18 will make a recommendation, after that iterative process
19 takes place, so that they provide the full committee with
20 their recommendation.

21 But that process that I just described, that will
22 not be transparent. But to the point where the committee

1 is deliberating on a specific proposal, that will be very
2 transparent. Thank you for your question.

3 **DR. NICHOLS:** You might just add, I think we would
4 let the public know when those proposals will be discussed
5 in the next public meeting. So there would be opportunity
6 to come and observe the discussion and to contribute to it.

7 **DR. LOOKSTEIN:** Thank you.

8 **DR. BAILET:** Yes?

9 **MS. SHEILA MADHANI:** Sheila Madhani, McDermott
10 Plus. Do you see this as an evolving process? So you have
11 this process that's been through a few iterations. You're
12 going to be looking at a couple of proposals. There's sort
13 of ten, you know, queues. You have letters of intent. So
14 do you anticipate that as you go through this, after you do
15 a couple, you're going to learn something and you'll be
16 adjusting this and nothing is written in stone? If that is
17 the plan, can you talk about how you will be evolving the
18 process?

19 **DR. TERRELL:** So the answer to that is yes. We
20 believe -- and I believe I stated this at a previous public
21 meeting that we're starting with a statute. We spent a
22 year creating a process and now we actually have some real

1 proposals in front of us.

2 As we go through the process of evaluating these
3 and making recommendations to the secretary, we're sure
4 that we will learn things. And we hope to learn things
5 from all of you about your experience with the process,
6 whether we are meeting the criteria that we set forth with
7 respect to what we stated were the criteria for submission
8 as well as high priority as well as transparency. And then
9 from that we were hoping to learn from you so that we can
10 continue to have a continuous improvement type approach to
11 this as we go along.

12 **MS. SHEILA MADHANI:** Just a follow up. The
13 process document that you have online right now, is that
14 the criteria that you'll be using for the current models
15 that you have?

16 **DR. TERRELL:** Yes.

17 **MS. SHEILA MADHANI:** Okay.

18 **MS. MITCHELL:** The Secretary's criteria.

19 **DR. TERRELL:** The criteria were the Secretary's
20 criteria by the way.

21 **MS. SHEILA MADHANI:** I'm sorry, not the criteria
22 but that process.

1 **DR. TERRELL:** The process, yes. That's what we're
2 using right now.

3 **DR. BAILET:** Any other questions? So hearing
4 none, we're going to go ahead and start. We believe we're
5 prepared for the CMS portion of our meeting this morning so
6 we're going to go ahead and -- Bob would you invite our
7 speakers to come up.

8

9 ***OVERVIEW OF THE ONCOLOGY CARE MODEL - CMS***
10

11 **DR. BERENSON:** Thank you very much. If the CMS
12 folks can come on up. We very much appreciate their
13 willingness to come. We thought it would be very useful
14 for the committee, in a public session, to have information
15 about the Oncology Care Model.

16 We noted that in the letters of intent that we
17 received, two of them -- I think it was two -- explicitly
18 mentioned that the Oncology Care Model was what they were
19 modeling their own proposal, or their letter of intent,
20 after. It is a sort of prototypical bundled episode or
21 episode approach that raises some generic issues that we
22 anticipate will come up with many of the proposals that we

1 will see around episode-based payment.

2 Now you've got a nice long presentation. And what
3 I think I want to do with your agreement is to try to put a
4 limit of about 30 minutes, no more than 30 minutes, on the
5 presentations. I mean you do have to get into some detail
6 on this and yet we want an opportunity to explore some of
7 these generic issues.

8 I'll give examples of the kinds of generic issues
9 if perhaps in your presentation you could sort of address
10 these. These are the kinds of things that we think will
11 arise with almost any episode-based payment model.

12 One is the decision to trigger the episode with a
13 treatment. With a procedure or a treatment you have to
14 address the issue of appropriateness in some way perhaps.
15 If you pick a condition rather than a treatment, then you
16 would have to probably address the issue of accuracy of the
17 diagnosis. So the decision that you made regarding
18 triggering, as you'll explain, based on the claim for
19 chemotherapy.

20 A second issue is the performance-based payment,
21 which you'll explain, is a total cost of care analysis.
22 The Innovation Center, in some of their models, have

1 adopted total cost of care. But in others like CPC Plus
2 they moved away from total cost of care. We'd like to hear
3 sort of some of the thinking around how that would work.
4 Why you selected that?

5 The rationale for the length of the episode will
6 come up. In this case six months. For some of the other
7 BPCI models, shorter periods of time. How do you think
8 about the length of the episode? And ultimately in any
9 payment model that is incentivizing efficiency, how do you
10 think about protecting against stinting on care?

11 Those are the kinds of issues that will come up
12 generally. And so to the extent that you can address those
13 in your presentation that would be great. But we want to
14 leave 30 minutes -- we actually have a little extra time.
15 Can we go until noon?

16 **DR. BAILET:** Right now we're scheduled to go until
17 noon.

18 **DR. BERENSON:** All right if we can, that's great.
19 But I'm still going to limit the presentations to 30
20 minutes. I think the first thing to do would be to have
21 you folks introduce yourselves. And then for the first 30
22 minutes it's in your hands to do the presentation. Thank

1 you very much.

2 **MS. LUKENS:** Great. Thank you very much. I don't
3 know if the audio is working now. I'm Ellen Lukens. I'm
4 the Division Director of Ambulatory Payment Models at CMMI.
5 To my left is Ron Kline. He's the medical officer on the
6 model and also a medical oncologist. Dan Muldoon is our
7 economist who is responsible for a lot of the modeling and
8 probably will be answering a lot of your questions. And
9 then Katy Cox here is the team lead and she is responsible
10 for the day to day work on the model.

11 I also just want to introduce two folks in the
12 audience. Chris Ritter is responsible -- she's our Group
13 Director. She's responsible for all episodic payment
14 models. And Laura Mortimer does our payer work as well as
15 a lot of the QPP determinations.

16 We will definitely keep your comments in mind. We
17 will also post this presentation to our public website. If
18 you want to use it as a reference document that is
19 absolutely fine as well. And we will definitely try to
20 keep it down to the 30 minutes.

21 **DR. BAILET:** Can the audience in the room hear?

22 **AUDIENCE:** No.

1 **MS. LUKENS:** Is this working? We will try to
2 speak loudly. I'll turn it over to Katy Cox who's going to
3 start with an overview of the model.

4 **MS. COX:** So thanks Ellen and thanks to everyone
5 here for the opportunity to present today. I'm going to
6 start with a quick overview of the model. We started
7 designing OCM back in 2013 and announced publically for the
8 first time in February 2015.

9 In June of that year we did release applications.
10 Physician group practices and also payers had the ability
11 to apply for participation in the model. And then
12 ultimately, on July 1st of this year, we did go live with
13 almost 200 participating practices and also 16 payers
14 participating in the model.

15 So OCM is a five-year episode-based payment model
16 that really focuses on six-month episodes of care that are
17 triggered by chemotherapy. The model really emphasizes
18 practice transformation. And the three sort of overarching
19 goals are to improve health outcome for patients with
20 cancer, to improve quality of care and also to reduce
21 spending.

22 As I mentioned OCM is a multi-payer model so we do

1 have several other payers that are participating with CMS.
2 And essentially we have asked them to align their own
3 individual payment models with that of CMS.

4 One of the key parts of practice transformation in
5 the model are our three practice redesign activities that
6 we require practices participating in the model to provide
7 to beneficiaries. So the first is enhanced services and so
8 that includes a few different items. The first is to
9 provide 24/7 hour access to a clinician that also has
10 access to your medical records.

11 The second is to provide core function of patient
12 navigation. Also to provide a care plan that address the
13 13 elements of the IOM care plan. And also to treat OCM
14 beneficiaries with therapies that are consistent with
15 nationally recognized guidelines.

16 In addition to enhanced services we also require
17 practices to use certified EHR technology. And along with
18 that we also ask practices to utilize data for continuous
19 quality improvement. And part of that is we'll be
20 providing the participants in our model with a quarterly
21 feedback report which is intended to give them more real-
22 time information about their performance in the model.

1 This slide just identifies the 13 elements of the
2 IOM care plan which as I mentioned is part of the enhanced
3 services, which is that first practice redesign activity.
4 And I just wanted to emphasize here that the goal is really
5 to engage the patient in the care planning. And we've also
6 included an element of that financial discussion around
7 cost of care.

8 As part of the model design we did identify the
9 beneficiary population that would be eligible to
10 participate. So Medicare beneficiaries have to meet all of
11 these eligibility criteria for the full six months in order
12 for the episode to be included in OCM.

13 The first part is that they have to be covered by
14 Medicare Part A and Part B. Medicare also has to be the
15 primary payer. And the beneficiary has to have received
16 one of the included chemotherapy treatments for cancer as
17 well as have received at least one E&M visit with a
18 diagnosis of cancer during that six-month episode.

19 As I mentioned, we have nearly 200 practices that
20 are currently participating in the model. In our model the
21 practices are identified as a single TIN. These are
22 physician group practices. We have a wide range of

1 participants in the model covering both rural and more
2 suburban areas. We also have some smaller practices,
3 including solo practitioners participating in the model as
4 well as some larger entities that we are working with,
5 including hospital based practices and also some larger
6 multi-specialty practices.

7 I did want to mention that because of our payment
8 methodology, we have excluded some entities that are paid
9 differently. One example of this is the PPS-exempt cancer
10 hospitals; they've been excluded from OCM.

11 As I mentioned, OCM is a multi-payer model. The
12 goal of the multi-payer model is really to allow us to
13 provide aligned incentive for the practices participating
14 in our model including also aligned quality measure
15 reporting. So that they're really able to take the
16 principles of the model and apply it to total practice
17 transformation.

18 We will be working really closely with the payers
19 that are participating in our model. And we plan to meet
20 with them on a regular basis and share sort of lessons
21 learned around how the model is being implemented and also
22 how we can better support the practices that are

1 participating in OCM.

2 With that I'll turn it over to Ellen.

3 **DR. BERENSON:** You're doing very well on time.

4 **MS. LUKENS:** I'm just going to talk briefly about
5 episode definition. And in this section we can address
6 some of the questions that Dr. Berenson "raves" about. Why
7 certain decisions were made and what some of the design
8 considerations were.

9 OCM does include nearly all cancer types. When
10 Dan walks through the payment methodology he will talk a
11 little bit about there are certain cancers that are
12 excluded for the performance-based payment methodology.
13 And I'll talk a little bit about why.

14 We did trigger or initiate the episode when the
15 beneficiary starts chemotherapy. That was for a few
16 reasons that Dr. Kline and Dan can elaborate on. But part
17 of it was that it was very observable in claims. As you
18 know, we were really limited to the claims data when we
19 were formulating this model.

20 We have launched a data registry which will give
21 us much more information about clinical markers and
22 staging. But at this point in time we really are relying

1 on the claims data. It was observable in claims and the
2 feeling was it was not gameable. Those were two key
3 criteria we were thinking about in the trigger.

4 We have actually devised a list of the
5 chemotherapy drugs that trigger OCM episodes, and we do
6 include endocrine therapies, but we exclude topical
7 formulations of drugs. We are also including, as we talked
8 about, a total cost of care model. I think the feeling
9 there -- Ron can elaborate -- is that medical oncologists,
10 we really wanted them to be coordinating the patient's care
11 and have a very holistic view of the patient's care over
12 the episode.

13 We did also include certain Part D expenditures.
14 We included the low-income subsidy and also the 80 percent
15 of cost that are over the catastrophic threshold, so
16 essentially the cost that Medicare fee-for-service bears.

17 We identified a six-month episode duration. Part
18 of the reason for that was that the data showed that there
19 was a peak in spending between months two and four that
20 stabilized between four and six months. That was part of
21 the justification for the six-month episode. Beneficiaries
22 may initiate multiple episodes during the five-year model.

1 In terms of the drug list; so the trigger is a
2 chemotherapy drug as well as cancer diagnosis. We did
3 include the vast majority of chemotherapy agents. We did
4 not include radiation sensitizing agents, supportive care
5 medications or growth factors. And we did find that some
6 chemotherapy drugs are frequently used for nonmalignant
7 conditions. So we were concerned about triggering episodes
8 inappropriately.

9 There were some cases where they were used
10 frequently in combination with other drugs where we just
11 include the other drug. An example would be prednisone.
12 But we did not include a few drugs that are infrequently
13 used in cancer, but frequently used for nonmalignant
14 conditions. And an example would be hydroxyurea.
15 Someone's about to ask a question.

16 **DR. BERENSON:** Let's hold questions if we can.
17 Just accumulate your questions if you will.

18 **MS. LUKENS:** We are using what we're calling a
19 plurality approach. Just to clarify, the episodes here are
20 retrospectively attributed. The practices don't know --
21 they know they're caring for the patient, they're not 100
22 percent sure that it will be their episode. They're

1 attributed to the practice that provided the most E&M
2 visits with cancer diagnosis during the episode time
3 period.

4 As we said earlier, OCM practices are defined by
5 the TIN used to bill for professional services. And the
6 specific practitioners are defined by the NPI. So the TIN
7 NPI combo is what we used for identifying OCM practitioners
8 and that's -- if you think about the MACs paying the
9 claims, the MEOS payments, they actually identify the OCM
10 practitioners based on that match. It has to be the
11 TIN/NPI match.

12 With that I'll turn it over to Dr. Kline who's
13 going to talk about quality measures.

14 **DR. KLINE:** Good morning everyone. My name is Ron
15 Kline. I'm a pediatric hematologist oncologist and work at
16 CMMI on the Oncology Care Model.

17 We had various quality measures as part of the
18 model to ensure that patients continue to receive quality
19 care. And they cut across the four NQS strategy domains
20 which are communication and care coordination, person and
21 caregiver-centered experience and outcomes, clinical
22 quality of care, and patient safety. And to the extent

1 possible we wanted to use either claims-based measures or
2 measures that aligned with other CMS programs in order to
3 reduce provider burden on the quality measures.

4 We have basically three groups of measures; we
5 have claims-based measures, we have practice-reported
6 measures. We have patient-reported experience.

7 The first group are the claims-based measures.
8 And you can see those are the risk-adjusted proportion of
9 patients with all-cause hospital admissions within the six-
10 month episode. Risk-adjusted emergency department visits
11 and patients who are admitted to hospice for three days or
12 more.

13 Those -- if you appreciate -- are cross-cutting
14 across all cancer types and really spoke to the issue. In
15 some of the literature review, there was a feeling that
16 patients sometimes are unnecessarily in the emergency
17 department, they don't need to be, unnecessarily admitted
18 when they don't need to be; and perhaps some of the end-of-
19 life care could be better coordinated. And that's an
20 unfortunate part of cancer care, but we wanted to make that
21 as positive as we could also.

22 We also have patient-reported experience measure.

1 And it's essentially a modification of the CAHPS oncology
2 questionnaire, which has been validated. There are some
3 modifications to that, but that's what we used. And what
4 happens with this survey is there's an aggregated composite
5 level score that used as part of the quality measures.

6 We also have practice-reported measures. And, as
7 I said before, they are generally aligned to eQOMs when
8 available and feasible. And when they're not, we try to
9 align them either with PQRS or NQF measures. And the idea
10 here was that hopefully some of the EHRs, that are already
11 in existence, would have these measures as part of the EHR
12 or they align with other CMS programs. And again, trying
13 to capture quality data, meaningful cancer-care data, while
14 at the same time minimizing provider burden.

15 These are some of the practice-reported measures
16 that you see. And I don't know how well you can see those,
17 but I would point out that the first three of those OCM-4a,
18 4b and 5 are really cross-cutting measures in terms of
19 speaking to the whole oncology care experience.

20 One is, pain intensity is quantified. That's an
21 NQF measure. The others, there's a plan of care for pain,
22 another NQF measure. And that there was screening for

1 depression and having a follow-up plan as part of the
2 cancer care.

3 The other measures that are practice reported are
4 more specific to cancer types and really just sort of -- in
5 my world -- sort of defines some minimum thresholds for
6 what cancer patients should be receiving for different
7 cancer types, for different types of treatment.

8 This is just a continuation of some of the quality
9 measures. If you go back, I should mention OCM-7 through
10 11 are aggregate measures. And by that I mean that the
11 practice will have to report data for all the patients in
12 the practice, not just Medicare fee-for-service
13 beneficiaries.

14 Those are measures such as patients receiving
15 adjuvant hormonal therapy for breast cancer. How rapidly a
16 person with colon cancer, who is less than 80 years old,
17 receives chemotherapy and other measures such as that.
18 Those are aggregate measures that practices will be
19 reporting.

20 The other part of the quality measurement is our
21 data registry. And this has been a fairly large effort on
22 the part of CMMI and CMS to put this out. And we're going

1 to collect biological and molecular characteristics of
2 neoplasms that were relevant to cost and outcome. And the
3 reason that we're doing this -- I think one of the
4 criticisms of OCM has been that we have very, very broad
5 cancer measures, so we have breast cancer, we have colon
6 cancer, we have lung cancer. And those align with the way
7 CMS collects data.

8 But to a clinician there's obviously a fairly
9 significant cost differential between a woman with low-risk
10 breast cancer on tamoxifen and a woman with triple negative
11 breast cancer, you know -- not triple negative but a woman
12 who has metastatic breast cancer who's getting her septic.
13 But we can't do that right now using our claims data
14 because we don't collect that information.

15 Part of what we're doing in OCM is to collect the
16 relevant molecular markers, relevant anatomical staging
17 markers, so that hopefully in a few years we can come out
18 with new bundles that are clinically narrower and perhaps
19 more clinically relevant.

20 Other aspects of what we're collecting are dates
21 of progression and relapse, dates of death as part of the
22 quality measures. And I think Dr. Berenson talked about a

1 concern about stinting on care and that is certainly a
2 concern. I think, in a cancer-care model, the ultimate way
3 to make sure that people are getting good care is, is their
4 overall survival, is their progression-free survival
5 equivalent to what you see in a fee-for-service world or
6 commercial world? So we're going to try to collect that as
7 well.

8 All of those measures together will align into an
9 aggregate quality score, AQS. I think Dan will speak to
10 this later. The performance-based payment will be a
11 combination of the reduction in expenditures compared to a
12 target price for a given cancer benchmark. And that we'd
13 multiply by how you do on your aggregate quality score.

14 If you're reducing expenditures a lot but you're
15 doing very, very poorly on your quality measures, you're
16 not going to get a very high performance-based payment.
17 Really it's a combination of trying to provide high-value
18 efficient care, cutting out waste for cancer patients and
19 at the same time providing good quality care. With that
20 I'll turn it over to Dan Muldoon.

21 **MR. MULDOON:** Hi. I'm Dan Muldoon and I'm an
22 economist that works in our group that deal with the

1 episode-based payment models and I've worked a lot so far
2 on the development and implementation of OCM. We'll talk a
3 little bit about the different aspects of the payment
4 structure that we include in OCM.

5 First of all we have that fee-for-service payment
6 do continue as usual to participating practices. But we
7 have a two-prong payment approach that we incorporate for
8 participating practices. The first being a monthly payment
9 of \$160 that I think, as Ellen mentioned, practices can
10 bill as they furnish enhanced oncology services to
11 beneficiaries that they believe are likely to be OCM
12 episodes that are attributable to the practice.

13 The second is a semiannual potential for a
14 performance-based payment if expenditures are reduced below
15 target prices and if the practice has an acceptable AQS.

16 The MEOS payment is a \$160 payment we make on a
17 monthly basis. It's for the practices to furnish enhanced
18 services to beneficiaries including that 24/7 clinician
19 access, other patient navigation care services, as well as
20 the other enhanced services Katy mentioned earlier.

21 Practices can bill this monthly payment for each
22 of the six months that a beneficiary has an episode except

1 in the instance of beneficiary electing hospice or if the
2 beneficiary dies. The payments do count against the total
3 cost of care when we calculate our performance-based
4 payment. And when we were designing the model I think we
5 tried to target the amount of what we thought was
6 appropriate for this payment by looking at sort of
7 estimates of staff time associated with furnishing these
8 different enhanced services as well as the salaries of the
9 different types of staff that would be furnishing or
10 working most directly on those services.

11 The other aspect of the payment for OCM is our
12 performance-based payment. And so we have grouped OCM into
13 a six-month performance periods and we assign episodes to
14 those performance periods based on the date those episodes
15 end. We allow practices then, for their performance-based
16 payments, to have two different risk-arrangement options.
17 The first being a one-sided risk and there CMS incorporates
18 a 4 percent discount to the target amount that we compare
19 total cost of care against. And in that one-sided risk
20 arrangement then we take sort of a higher discount for the
21 target amount. If a practice's expenditures exceed that
22 target amount, they're not required to pay back Medicare

1 for the difference.

2 However, if a practice is in the one-sided risk
3 arrangement, we do have a requirement that they either
4 qualify for a performance-based payment or elect the two-
5 sided risk option by the middle of 2019. Otherwise, they
6 must leave the model.

7 We also, beginning in 2017 will have the option
8 for a two-sided risk arrangement. So there Medicare takes
9 a lower discount of only 2.75 percent on the target amount.
10 But if a practice's expenditures do exceed that target
11 amount, they're required to pay back Medicare by the amount
12 by which the expenditures overrun.

13 And as I think Ron mentioned earlier, we have at
14 most, I think 21 cancer types -- so the common cancer types
15 you think of prostate, lung, colorectal, leukemia, breast
16 cancer, et cetera -- are eligible for the performance-based
17 payment.

18 When we were determining what cancers we were
19 going to include as eligible for this performance-based
20 payment, we sort of looked both nationally and at the OCM
21 practices at the volume of different episodes to which we
22 would assign different cancer types; and looked at both the

1 spending and variation in spending and the volume of
2 episodes for different cancer types to try to identify
3 where we thought that we would be able to set sort of
4 stable target prices in our risk-adjustment model.

5 And we ended up in a place where with these 21
6 different cancer types that we assigned to episodes -- I
7 think we expect to cover around 95 percent of the OCM
8 episodes that would be occurring nationally. Those other 5
9 percent of cancer types, there we would still allow
10 practices to bill the monthly payment of \$160. We would
11 expect that as part of comprehensive practice
12 transformation, those practices would be furnishing those
13 enhanced services. But those monthly payments for the
14 care-management fees would not count toward the total cost
15 of care for determining the performance-based payment.

16 When we calculate the performance-based payment we
17 have kind of seven overarching steps that we go through.
18 The first is we just identify baseline episodes which we
19 use episodes that started in 2012 to 2014 all throughout
20 the country, not just those that are attributed to OCM
21 practices. But we used those episodes to sort of serve as
22 the basis for our historical risk-adjustment model. We

1 calculate from that the baseline expenditures as well as
2 our risk-adjustment model.

3 Then when we move to the performance period we
4 identify episodes that are ending in any given six-month
5 period. For those episodes we attribute them to practices,
6 calculate actual episode expenditures, compare those
7 against the target amount for practice, potentially make an
8 adjustment based on the performance multiplier and then
9 that set of calculations would result in the performance-
10 based payment.

11 We'll go through a little more detail on each of
12 these steps in the next couple slides. The first is for
13 our baseline period. And so there we're using, again,
14 episodes that started in 2012 to 2014. Those are six-month
15 episodes so they go into 2015 when we're identifying them.
16 We looked first for those potential trigger events that
17 Ellen went over and so that, again, is receipt of a
18 chemotherapy claim with a corresponding cancer diagnosis.
19 One little wrinkle there is that for the Part D claim for
20 oral chemotherapy, there you don't actually have like a
21 diagnosis code on the claim, so we look for an E&M,
22 evaluation and management, visit within the preceding 59

1 days of the fill date to try to associate the drug with
2 cancer.

3 We determine that episode eligibility sort of
4 along the criteria, beneficiary must be enrolled in
5 Medicare Parts A and B, must not have their eligibility
6 tied to end-stage renal disease, et cetera. And then we
7 assign cancer types and then attribute those episodes to
8 practices based on the plurality method that Ellen
9 described.

10 When we calculate episode expenditures, we are a
11 total cost of care models so that means we include all
12 Medicare Part A expenditures and all Medicare Part B
13 expenditures. When we calculate those amounts, we
14 incorporate what's called a CMS payment standardization
15 methodology which removes geographic pricing differentials
16 that are paid for different services in different parts of
17 the country, as well as the effects of various Medicare
18 payment-adjustment programs, so things like hospital
19 readmissions or hospital value-based purchasing.

20 We use that payment standardization methodology
21 sort of throughout all of our calculations, at least for
22 Parts A and B. For Medicare Part D, we include the low-

1 income cost subsidy and 80 percent of the gross drug cost
2 above the catastrophic threshold amount. And those really
3 are the types of payments for Part D drugs that Medicare is
4 really reinsuring. I think most of the other payments in
5 Part D program are made on a capitated basis. Dollar
6 reduction spending on drugs doesn't translate into a dollar
7 of saving for Medicare.

8 And one thing also that we don't do in OCM, but
9 some other models do, is that we exclude beneficiary cost
10 sharing from the payment amounts we calculate for OCM.

11 **DR. NICHOLS:** You do?

12 **MR. MULDOON:** We do not include beneficiary cost
13 share. Once we have all of the baseline episodes sort of
14 defined and attributed to practices, then we work to
15 calculate baseline prices with our risk-adjustment model.

16 And so there we have a predictive risk-adjustment
17 model where we essentially run a big regression of every
18 OCM type episode in the country, from that baseline period.
19 And we risk adjust for things like beneficiary age and sex,
20 the assigned cancer type, whether a beneficiary has
21 received certain surgeries or they received radiation
22 therapy, whether they're dually eligible for Medicare and

1 Medicaid, if they have Part D coverage, different types of
2 comorbidities they might have as well as time since last
3 chemotherapy.

4 And so that risk-adjustment model adjusts for lots
5 of beneficiary characteristics that we sort of looked at
6 and spent a lot of time perseverating and going back and
7 forth on how that model was specified. But ultimately
8 trying to associate those characteristics that are most
9 predictive, or at least in the baseline period, were most
10 predictive of the different types of expenditures that
11 occurred during an episode.

12 Once we have that risk-adjustment model
13 specified, sort of moving into, I guess, the performance
14 period, but there we would calculate a practice's target
15 price for the episodes assigned to it; as well as then the
16 risk-adjusted target amount, which is just basically we
17 would trend forward those baseline prices for episodes
18 based on changes in spending in a cancer arena; and tailor
19 that to the practice's spending or their case mix in the
20 performance period as well as some other adjusts that I'll
21 talk about on future slides.

22 In the performance period, again we identify

1 episodes almost identically to how we identify them in the
2 baseline period. Except this would be based on episodes
3 ending in a six-month period of time. We go through those
4 same steps, both to identify episodes and to attribute them
5 to practices. Again, for those episodes we calculate the
6 spending. Again, along the same lines as we would in the
7 baseline period, except the only change here is that we
8 also incorporate those monthly payments for the enhanced
9 services.

10 At this point we sort of have that target amount
11 set. We have actual expenditures for all those episodes
12 that we can move to make that comparison, except that we
13 first calculate the performance multiplier which Ron went
14 over. And so there I think we looked across -- I think
15 it's 12 quality measures -- and basically assigned points
16 based on a practice's performance there. And then add up
17 those points and divide by the maximum available.

18 If a practice has a score in one of these ranges,
19 it gets a corresponding performance multiplier with the
20 maximum being 100 percent. And if a practice falls below
21 30 percent, they are ineligible to receive a performance-
22 based payment.

1 And then basically we just do a comparison of
2 actual expenditures against the target amount and multiply
3 that by the performance multiplier to come up with a
4 performance-based payment. If the practice is in the two-
5 sided risk arrangement, we neither increase nor decrease
6 the amount they might owe back Medicare if spending exceeds
7 that target amount.

8 And as this step, also not reflected in the slide,
9 we also sort of all along the way we have not been
10 accounting for things like sequestration. We've been
11 assuming that all the payments had occurred as if
12 sequestration had not been in place. We also incorporated
13 a 2 percent reduction because of Medicare payments.

14 We also here, at this step, would incorporate a
15 geographic adjustment that's based on the geographic
16 practice cost index for a physician fee schedule
17 professional services as well as hospital wage index for
18 hospital services in an area. We don't have a geographic
19 adjustment for any of the drug spending.

20 But this is sort of at the step at which we
21 combine all of the actual spending compared against the
22 target amount and then potentially reduce it for the

1 performance multiplier.

2 And then again just to sort of reiterate, we do
3 have these requirements to receive a practice-base payment.
4 The first being spending has to be below the target amount.
5 The practice has to submit all of its required data to OCM.
6 They must implement all of the practice redesign
7 activities. And then they have they have to achieve an AQS
8 above 30 percent.

9 One of the other adjustments that we incorporate
10 here is for new therapies that come out during the
11 performance periods of OCM. And so here we also
12 incorporate a potential adjustment to a practice's target
13 amount that could increase the benchmark price. And so
14 this basically compares a practice's spending against
15 spending at other practices in the country on new
16 therapies.

17 Specifically, drugs that have received FDA
18 approval after the end of 2014. And we look at the
19 specific indication for those drugs. If a practice is
20 spending more than other practices, it would be eligible to
21 have its target prices increased a little bit to account
22 for the fact that it's using novel therapies.

1 And so with that I think I'll turn it over to
2 Ellen again to talk a little bit about monitoring and
3 evaluation.

4 **MS. LUKEN:** Thank you Dan. We actually made Dan
5 eliminate some slides and I'm just realizing that we didn't
6 go through the practice-experience adjuster.

7 **MR. MULDOON:** Oh, we didn't. Yeah.

8 **MS. LUKEN:** So do you want to just talk quickly
9 about that?

10 **DR. BERENSON:** You've got five minutes.

11 **MR. MILLER:** Let's take a vote on that.

12 **DR. BERENSON:** That's five minutes total. We're
13 closing up. This has been great but we need to --

14 **MR. MULDOON:** Okay, I'll be quick. Also baked
15 into the baseline prices, that I think we eliminated a
16 slide on and we apologize for, is for practices we know
17 what the actual cost that Medicare spent on the historical
18 episodes in that 2012 to 2014 period, what Medicare paid.
19 And then we also know what the risk-adjustment model there
20 predicts for those practices. It doesn't come out to be
21 exactly even all the time.

22 And so there what we can do is we have this thing

1 we call a practice-specific adjustment, or practice-
2 experience adjustment factor, where we compare the actual
3 expenditures for a practice's episodes in that historical
4 period against what the risk-adjustment model predicts from
5 that historical period. And so we can take that ratio
6 there. And basically if the practice has actual spending
7 above what the model would predict or conversely if it has
8 actual spending below what the model would predict, we
9 essentially increase or decrease the practice's baseline
10 prices based on applying a 50 percent weight to that ratio
11 of actual to predicted expenditures in that baseline
12 period. And we use a 50 percent weight there.

13 Sort of again tested whether we should use a 100
14 percent weight. Maybe have that weight go from, you know,
15 a higher amount like 100 percent down to 25 percent
16 throughout the course of the model. We ultimately settled
17 on using 50 percent throughout all the model years just to
18 give a practice some credit for their historical
19 experience. But also to account for reversion to the mean
20 and the fact that a practice who historically had higher
21 spending than what would have been predicted or conversely
22 lower spending than what would have been predicted, would

1 be likely to sort of trend more toward the average over the
2 course of the model.

3 Now to Ellen to wrap up.

4 **MS. LUKEN:** So we just wanted to highlight quickly
5 two things that will take a minute each. One is that we
6 are monitoring, during the course of the OCM model, to
7 measure potential stinting on care. I just also wanted to
8 note that we also are in the monitoring process trying to
9 evaluate the MEOS. I think it's imperfect science trying
10 to do that, but we are doing time and motion studies to try
11 to understand the amount of time to provide these services.

12 We are also conducting an evaluation. We have an
13 evaluation team and they're using a match comparison group
14 to try to understand the counterfactual, what spending
15 would have been in the absence of OCM.

16 And the other thing we just wanted to highlight is
17 that we do have a learning collaborative as part of OCM.
18 It is sort of a private web portal for participants where
19 they have all of the resource documents. We also run
20 webinars to help educate participants about the model. And
21 we're going to be shifting to more of a peer-to-peer
22 learning model where they can share best practices in the

1 next year.

2 And with that I'll turn it back to Dr. Berenson.

3 **DR. BERENSON:** Great. You guys did great and
4 these slides will be very helpful to us. What I'm going to
5 do is ask the first question and then we'll just go around
6 the table and go as long as we have time for with Qs and
7 As.

8 I want to ask the first one. As the people on the
9 committee know, one of my major things is around
10 appropriateness of intervention. And I want to quote one
11 sentence in the OCM sort of summary on the CMS website.
12 "Practitioners and OCM are expected to rely on the most
13 current medical evidence and shared decision-making with
14 beneficiaries to inform their recommendation about whether
15 a beneficiary should receive chemotherapy treatment."

16 And yet the model seems to be triggered by a
17 receipt of a claim for chemotherapy. So where does the
18 evidence-based decision making and shared decision making
19 come into the decision around initiating chemotherapy, I
20 guess, is my question?

21 **DR. KLINE:** I think that the 13-point care plan,
22 IOM care plan, requires that a visit -- well, there are

1 sort of two components here. One of the practice redesign
2 elements is that you follow national guidelines, so the
3 NCCN guidelines in terms of treatment of patient. I think
4 that's an ASCO guideline. Any nationally recognized
5 guidelines -- well, not any, but many are incorporated into
6 the treatment. That's one component of it.

7 The second component of it is if you look at the
8 elements in the 13-point IOM care plan, there's a
9 requirement for extensive discussion about the risks and
10 benefits of chemotherapy. The intent of chemotherapy. The
11 side effects of chemotherapy. I think that's part of
12 stimulating a conversation between patients and physicians
13 on chemotherapy and what the ultimate goal is and what we
14 expect the outcome to be.

15 **DR. BERENSON:** But is there any sort of
16 verification that that's happened?

17 **DR. KLINE:** Well, as Ellen pointed out, there will
18 be site visits to make sure that these things are being
19 done. And I can just tell you just from the discussion
20 among the practices that incorporating the 13-point IOM
21 care plan is really something they're focusing on and
22 struggling with, but moving forward on.

1 **DR. BERENSON:** Okay, great. Let's just go down
2 around. Len?

3 **DR. NICHOLS:** The \$160 MEOS seem to be roughly
4 expected cost of delivering these enhanced services. Is
5 there a MEOS for every type of cancer or is this across
6 all?

7 **MR. MULDOON:** So there we set the MEOS, it's \$160
8 regardless of the cancer type that is assigned to the
9 episode. It's supposed to just support, at a practice
10 level -- I think we anticipate that, across the different
11 types of episodes, the different cancer types a practice is
12 treating, that the \$160 per episode will be enough to sort
13 of support furnishing those services to the beneficiaries
14 in OCM.

15 **DR. NICHOLS:** So it's kind of an implicit
16 assumption that the case mix across practices is roughly
17 identical. Is that fact?

18 **MR. MULDOON:** I think it sort of is, does and
19 maybe have that baked in. But again, I think we do see
20 variation in the practices, but that didn't necessarily
21 have -- we were looking to sort of set some uniformed
22 design parameters.

1 **DR. NICHOLS:** I'm not criticizing, I'm just trying
2 to figure out

3 **MR. MULDOON:** I think it is an assumption that's
4 sort of baked into that, although we do see that different
5 practices certainly do see a different range of case mixes
6 in their patients. I think what first and foremost comes
7 to mind is like a urology practice that would be treating
8 predominantly bladder and prostate cancer relative to a
9 medical oncology practice or a multispecialty practice.

10 **DR. NICHOLS:** So one might imagine some day in the
11 future you'll have cancer specific MEOSs. Maybe you won't,
12 but we might have. The other question would be, is the
13 target aggregate or is the target per episode?

14 **MR. MULDOON:** We do come up with a prediction and
15 a target price that we have for each episode. But then we
16 do the reconciliation at the practice level. Essentially,
17 we calculate that individual price per beneficiary's
18 episode. And then when we move to do our reconciliation
19 calculations, we aggregate those target prices up and some
20 across the different episodes. And then some, all of the
21 expenditures up across each of the episodes. So the
22 practice wouldn't actually be receiving, you know, \$1000

1 for one beneficiary's episode and paying back, you know,
2 \$500. We would aggregate all of the intakes.

3 **DR. NICHOLS:** Oh yeah, yeah. But my question is,
4 is the target against which the practice is being judged,
5 is it N times P or is it just P for every episode?

6 **MR. MULDOON:** No. Each episode with like a
7 specific set of risk-adjustment characteristics. Like if
8 you're a male with lung cancer who's age 75 and has 4
9 comorbidities and lives in this part of the country, you
10 would get a price. And then some other beneficiary with a
11 different type of cancer would have a different price
12 associated with their episode. And then we would sum each
13 of those prices for each different episode up to the
14 practice level. But the prices can vary between
15 beneficiaries.

16 **DR. NICHOLS:** Okay. But sum across all the
17 patients for that --

18 **MR. MULDOON:** That are attributed to that
19 practice.

20 **DR. NICHOLS:** During a performance period?

21 **MR. MULDOON:** Yes.

22 **DR. NICHOLS:** And you compare it to the baseline

1 something. Is the baseline something a total span, P times
2 Q or just P?

3 **MR. MULDOON:** So we came up with both a predicted
4 price for each episode and then sum all of those predicted
5 prices for episodes to come up with a practice-level
6 target. And then against that practice-level target
7 compare all of the actual spending. Because we allow all
8 the actual spending under the fee for service system of
9 Part D to continue to occur.

10 **DR. NICHOLS:** Okay. I'll quit badgering you. I'm
11 headed to where Bob started, okay. If you have an N, a
12 number of episodes baked into the target span --

13 **MR. MULDOON:** Right. No. No. No.

14 **DR. NICHOLS:** Then if you do -- do you not? Do
15 you, or do you not?

16 **MR. MULDOON:** We do not.

17 **DR. NICHOLS:** Okay.

18 **MR. MULDOON:** It's a little confusing in the
19 slides also, the way it's presented.

20 **DR. NICHOLS:** I was trying to solve Bob's problem.
21 He had a N baked in, and then if they inflated episodes
22 later, you could catch them.

1 **MR. MULDOON:** No. We don't have an N baked in.
2 Each episode attributed in a performance period would get
3 its own price, regardless of if the volume is higher in the
4 performance period than it used to be or lower.

5 **DR. BERENSON:** Rhonda, do you have any questions?

6 **DR. MEDOWS:** I have one question about beneficiary
7 cost sharing. You said it is not included in total cost of
8 care? Is that because it's hard to get the data or because
9 the focus is more on the government spend? Is there a
10 reason or rationale?

11 **DR. TERRELL:** Can you repeat her question. She's
12 got such a soft voice, to let the audience hear.

13 **MR. MULDOON:** Sure. The question is sort of
14 explaining a little bit the rationale behind the decision
15 to exclude beneficiary cost sharing in the model and focus
16 on Medicare payments.

17 I think we decided here that we really did want to
18 focus on Medicare payments. It's not because we'd have
19 trouble accessing the beneficiary coinsurance or
20 deductibles that beneficiaries pays. So that's information
21 that we do have in the administrative claims data, but here
22 decided that we're going to focus on Medicare payments.

1 **MS. LUKENS:** I just want to add one thing to the
2 discussion about how would you know the beneficiary -- sort
3 of what the predicted spending would be? We actually do
4 give the practices a predict tool where they can put in all
5 of the different variables associated with a patient and
6 then it tells them because it is fairly complex. It helps
7 them understand what that would be.

8 **DR. BERENSON:** Harold?

9 **MR. MILLER:** Two questions. One is you sort of
10 portray this as being a total cost to care model. But if I
11 understand it correctly, if a physician substitutes an
12 expensive biologic oral drug, for a less expensive
13 injectable drug, that would actually generate savings under
14 the model for them because you're not counting Part D
15 expenses and you are counting Part B expenses. Is that
16 correct?

17 **MR. MULDOON:** So for Part A and B we include all
18 the expenses. For Part D we include low-income cost
19 subsidies as well as 80 percent of the drug cost above that
20 catastrophic threshold. If a beneficiary, I guess, was
21 receiving a more expensive biological drug I think we would
22 anticipate that that would push them above that

1 catastrophic threshold.

2 **MR. MILLER:** So if they were using a somewhat less
3 expensive biologic drug or they were simply using a Part D
4 drug instead of a Part B drug, that would count as savings
5 for them.

6 **MR. MULDOON:** It's possible.

7 **MR. MILLER:** And do I understand correctly, I was
8 not aware of this, that you're excluding supportive drugs.
9 That means Neulasta, Neupogen, and expensive antiemetics
10 are not included in the total?

11 **DR. KLINE:** No. Let me clarify. They're counted
12 as a total cost of care. They're not triggering agents for
13 a chemotherapy episode.

14 **MR. MILLER:** Okay. Second question is I think
15 we're going to be experiencing, with a lot of people who
16 come in with proposed payment models, that they need to
17 have some kind of a risk-adjustment mechanism. And the
18 problem is that the data really to do that clinically
19 doesn't exist.

20 And what you're doing, is you've launched a model
21 with a claims-based risk adjustment system which I will say
22 undoubtedly sucks. And you recognize that it's bad because

1 you're trying to set up the registry to be able to collect
2 appropriate clinical data to do that. But you sort of
3 launched everybody into the model initially with a claims-
4 based risk adjuster which we know is not going to be any
5 good.

6 I'm curious, one of the things that we've been
7 talking about is whether for some of the models that come
8 in where they really don't have the ability with claims
9 data to do risk adjustment, that they should start in a
10 more limited basis. That a small number of practices might
11 start in this to be able to start actually setting up the
12 clinical registry, collecting the data so that a better
13 risk adjuster could be set up.

14 And I wonder whether you see any impediments or
15 any problems in trying to do that as a two-phase model.
16 One is to do it on a more limited scale to be able to get
17 the clinical data and a more appropriate risk adjuster
18 before you would expand to a broader population.

19 **DR. KLINE:** I'll delve into economics and then
20 rapidly give it over to Dan. I think I agree with you in
21 terms of there's a lot of variation with an episode. But
22 the economics part of it would say that these are based on

1 historical expenditures for that practice, for that cancer
2 type. There's been a lot of variations, but ultimately
3 they do reflect reality, at least what was reality in the
4 past.

5 And then I have no strong feelings about the two-
6 phase model other than sort of the obvious statement that
7 if you start out with a limited number of practices, your
8 data collection will be slower early on, so that may be a
9 slower process.

10 **MS. LUKENS:** So just one thing I also had to say,
11 I think we certainly would not be opposed to collecting
12 clinical data first. I think that one experience we have
13 had -- and Katy's actually done a lot of work on the
14 registry -- is that it is a fairly significant undertaking
15 for the practices. It would probably need to be coupled
16 with some sort of incentive for the practices to
17 participate.

18 **MR. MILLER:** I wasn't suggesting that you collect
19 the data first. I was saying actually put the model in
20 place on a more limited scale to be able to collect the
21 data with less risk associated with it so that you can
22 actually develop a model. Because I think what we're going

1 to be seeing is a lot of people who would say, I'm not
2 prepared to put a model in place and take risk for it
3 unless there is an effective risk adjuster in place.

4 But we can't put in an effective risk adjuster in
5 place if we aren't collecting the data that we need to be
6 able to put an effective risk adjuster in place; so to move
7 to a two-phase model where you start by trying something on
8 a no-down-side model, and then move to something where you
9 say now that we have a better risk adjuster, we can move to
10 something where people can take accountability.

11 **MR. MULDOON:** I think that's also sort of how we
12 have constructed OCM and, you know, initially had planned
13 to have an extended period of time where it wasn't even an
14 option for practices to opt for two-sided risk. But now
15 practices who believe that they, you know, would be able to
16 take on that type of two-sided risk do have the option.

17 **MR. MILLER:** Except that you said that if they
18 don't reduce spending in the first two years, then they're
19 dropped. That is a down size. Anyway, I don't want to
20 hold us up anymore.

21 **MR. MULDOON:** Well, they can go to two-sided risk
22 at that point if they would like to also.

1 **MR. MILLER:** That wasn't my point. But anyway.

2 **DR. BERENSON:** Tim?

3 **DR. FERRIS:** My question is about sustainability
4 and I've heard -- and maybe this was part of the
5 presentation, I'm sorry if I missed it -- but is the
6 baseline rolling forward? I've heard from OCM participants
7 that they get updates in the baseline. And I just wonder
8 about the sustainability of a process in which they are
9 improving and the updates are following along with them in
10 the adjustments. So eventually don't you run into a
11 problem?

12 **MR. MULDOON:** Actually, they are keeping that
13 historical period set from the episodes for 2012 to 2014.
14 And then when we do the trending forward for each of the
15 performance periods, while we tailor the trend factor based
16 on a practice's case mix, the actual like dollar amounts
17 that are used to calculate the numerator and the
18 denominator for that trend factor are actually based on
19 non-participating practices. We tried to not bake in, sort
20 of moving the goal post at each step along the way for
21 practices that are in OCM.

22 **DR. FERRIS:** Thank you.

1 **DR. BERENSON:** Jeff?

2 **DR. BAILET:** I'm good.

3 **MS. MITCHELL:** My question is about the measure
4 and payment standardization across pairs and sort of how
5 aligned the measures actually are in terms of how they're
6 calculated.

7 **UNIDENTIFIED FEMALE:** Excuse me, I'm sorry. Can
8 you speak up for us? Thank you.

9 **MS. MITCHELL:** My question was about measure and
10 payment standardization across pairs and sort of how
11 standardized they actually are.

12 **MS. COX:** So we have asked payers to align what is
13 essentially a core set of quality measures. I don't know
14 them off the top of my head, but there are three claims-
15 based measures. And we did that through a collaborative
16 process with that and actually spent a lot of time getting
17 their feedback and really focusing on getting a core set so
18 we can all focus on collecting the same measures and then
19 reducing the reporting in for the practices.

20 We have been pretty flexible with their payment
21 approaches, but I think the key is that we're asking payers
22 to also provide like a care-management fee or per

1 beneficiary, per month payment for enhanced services, very
2 similar to the services that we're paying for. We've also
3 asked them to include performance-based payment approach.

4 I think they have a little bit more flexibility to
5 implement differently, but we've asked them to align on
6 those core principles.

7 **DR. BERENSON:** Grace?

8 **DR. TERRELL:** My question for you is related to
9 what you're calling this which is Oncology Care Model.
10 There's a distinction between a payment model and a care
11 model. And what I believe this really is is a payment
12 model for which you're hoping to get care in ways that we
13 haven't paid for before that is better for patients.

14 Well, every payment model out there, whether it's
15 fee for service or anything else, has moral hazard in it.
16 That's just the nature of payment. It's intrinsic moral
17 hazard in any payment model. My question for you -- one of
18 the things I'm most concerned about, not only for this but
19 for what PTAC is doing or any sort of other alternative
20 payment models -- is what do you do about that other than
21 just program integrity that you spoke about specifically as
22 it relates to innovation and evidence-based medicine?

1 I've been practicing medicine for a long time and
2 I remember when coronary artery bypass grafting was the
3 standard of care. And it moved to stents and now we have
4 medications that often will prevent coronary artery
5 disease. That was innovation and had we gotten stuck in a
6 particular thing, we might not have actually gotten
7 progress for what we should have been doing which occurred
8 in the system that we had.

9 What are you all doing in your payment model in
10 trying to provide an alternative for an approved-care model
11 to make sure that there's the possibility for evidence-
12 based medicine and innovation?

13 **DR. KLINE:** So a couple different points. I think
14 it's a payment model, but I think it's also a care model
15 because there are practice redesign elements, care
16 navigation, access to your provider 24 hours a day, use of
17 EHRs. Following national guidelines that really are care
18 changes as well as payment changes.

19 I think in terms of following innovation,
20 obviously oncology -- I think the whole oncology world is
21 changing tremendously as we identify genes that cause
22 cancer, molecular mutations that cause cancer, and then

1 develop medications that target those mutations. You know,
2 Gleevec being the prototype from 15 years ago, I guess at
3 this point it's changing.

4 I think the fact that we ask practices to follow
5 nationally recognized guidelines, or document in the
6 patient record why they're not following those guidelines,
7 I think will ensure that physicians continue to follow the
8 standard of care. Did I answer your question?

9 **MR. STEINWALD:** My question is about your non-
10 randomized search and sign. Could you say a little bit
11 more? How do you deal with the essential selection bias?
12 When do you expect to get some results from that
13 evaluation? And how do you intend to use it?

14 **MR. MULDOON:** So there, I think, as Ellen noted to
15 me and what I was thinking too is I wish we had one of our
16 evaluation colleagues here on the panel. But I know that
17 it's sort of an ongoing effort I think. We have lots of
18 collaboration with our evaluation colleagues. We provide
19 them with as much detail as possible about the practices
20 that are part of the model for them to use in the matching
21 algorithms that they incorporate as part of their
22 evaluation. And we have a healthy dialogue back and forth

1 there.

2 I don't know if I have that much more to say. We
3 can ask our evaluation colleagues to provide, you know, a
4 written answer on exactly more details there. I don't want
5 to speak, sort of, out of turn there.

6 **MR. STEINWALD:** Maybe as a follow up; is there and
7 evaluation grantee or contractor?

8 **MS. LUKENS:** Yes. We will definitely follow up
9 with that question.

10 **DR. BERENSON:** Jeff?

11 **DR. BAILET:** I had a question relative to adjuvant
12 therapy beyond the chemotherapeutic. The oncology practice
13 has a lot of say in other treatments; surgery, radiation,
14 referral, evaluation. Where is that body of work? How is
15 that incorporated in the model? Because you can see where
16 some practices may be very conservative and not offer the
17 patient those kinds of referrals for other treatment. Is
18 that factored in? How does that play through the model?

19 **DR. KLINE:** Thank you. If a patient is receiving
20 surgery with an episode -- I guess that would be
21 neoadjuvant therapy -- that would be after an episode of
22 trigger with chemotherapy. Then we see surgery, there's a

1 surgical adjustment. We didn't want to financially
2 penalize a practice if neoadjuvant therapy was better. If
3 it was better for them to get chemotherapy first, shrink
4 down the tumor, trigger an episode and then have the cost
5 for surgery within an episode.

6 There is an adjustment for surgery. There is an
7 adjustment for radiation therapy. There is an adjustment
8 for bone marrow transplant. Wherever we felt that there
9 was a fork in the road that had a subjective component to
10 it, we wanted to make sure that we weren't penalizing the
11 practices.

12 **DR. BAILET:** Part of my question is to your
13 original question for appropriateness because that could
14 influence decision making.

15 **DR. BERENSON:** When you say adjustment, is it like
16 a carve out? You're not holding the practice accountable
17 for the radiation therapy and spending? What's the form of
18 the adjustment?

19 **MR. MULDOON:** We incorporated it into the risk-
20 adjustment model. It would be an increase in episode
21 target price. However, I think for surgery we went through
22 -- for example we went through not trying to just include

1 any surgery, but with Ron and other medical oncologists we
2 worked to identify surgery. As Ron mentioned, there was
3 this sort of it would be clinically appropriate to perform
4 -- you know, administer chemotherapy prior to doing the
5 surgery and not just trying to incentivize -- you know,
6 doing any surgery or just giving radiation during any
7 episode. I don't know, Ron, if you have anything else to
8 add.

9 **DR. KLINE:** Well, I mean it was just a hard thing.
10 Basically, if there's a surgery that always is going to
11 occur prior to chemotherapy; so brain tumor, brain tumor
12 resection always occur prior to chemotherapy. There was no
13 surgical adjustment in that situation.

14 Where there are examples of, you know, a
15 lumpectomy, a mastectomy where you might do it either
16 before chemotherapy or after, to shrink the tumor down,
17 there was an adjustment. We tried to sort of balance that
18 so as not to penalize the practices for doing the right
19 thing, but also not allow them to game the system for doing
20 the wrong thing.

21 **DR. BERENSON:** So I wanted to ask another question
22 and then maybe we have time for just a couple more. I

1 wanted to go back to -- by habit I'm a splitter rather than
2 a lumper. And you've got a lot of cancers included in the
3 cancer model from acute leukemia, where I would expect that
4 the spending would be largely attributable to the
5 intervention, to the chemotherapy and all the complications
6 that could happen to, as you mentioned, tamoxifen for
7 breast or hormonal treatment for prostate, where I would
8 think that the cancer costs are relatively small in
9 relationship to total cost of care. I guess one is just a
10 factual question. In the baseline spending across these
11 cancers, would some have shown significant variations in
12 spending like I would expect with prostate or breast;
13 whereas others would show much less variation like leukemia
14 or lymphoma?

15 And then where I'm really going on this is do we
16 really -- I mean I used to manage prostate cancer as just a
17 primary care internist, the hormonal treatment. Do we
18 really think a total cost of care for those kinds of
19 cancers is the appropriate metric as I think it probably is
20 for some of the other cancers?

21 **MR. MULDOON:** I think there we did work to try to
22 identify where there was potentially, like within breast

1 cancer sort of a very large difference between a woman
2 who's receiving tamoxifen or other oral hormonal therapies
3 rather than a woman who has metastatic disease. And so in
4 the risk adjustment we actually do, where we were able to
5 identify, have more granular within cancer distinctions.

6 Like for breast cancer, if a woman only receives
7 the oral chemotherapy throughout an episode, that is sort
8 of the cancer type risk-adjustment factor there. Sort of
9 cancer by receiving only the oral chemotherapy and that
10 would allow for the prediction of a much lower price for a
11 woman who is on this long-acting hormonal therapy than a
12 woman who receives more systemic chemotherapy, who
13 potentially has metastatic disease going on.

14 **DR. BERENSON:** It's affecting the price. Okay.
15 But the model is still the same. Go ahead, Ron, you wanted
16 to respond.

17 **DR. KLINE:** I was going to quote my old professor
18 who said the splitters always win. But I agree in terms of
19 trying to move towards more clinically relevant episodes.
20 And I think that's the point of the data registry. I
21 think, you know, the total cost of care model, there are so
22 many different cancer types and so many different

1 chemotherapy side effects. But I think trying to figure
2 out at a national level what's chemotherapy related and
3 what's not would be a very, very difficult task.

4 You know, the example I've always used when I've
5 spoken to people is someone with cancer comes to the
6 emergency department and they've broken their leg. Did
7 they break their leg because they slipped on ice? Did they
8 break their leg because they have a metastatic lesion in
9 their leg that wasn't radiated appropriately? Did they
10 break their leg because they had a neuropathy from the
11 chemotherapy? Did they break their leg because they were
12 dehydrated because they didn't get appropriate hydration
13 after chemotherapy? And all we see at CMS is a broken leg.
14 That's why we sort of went to a total cost-care model.

15 **DR. BERENSON:** So in other words, episode grouper
16 for cancer is still a work in progress. You don't think
17 you can clearly attribute what claims are associated with
18 the chemotherapy and which ones probably aren't? Or you
19 don't know?

20 **DR. KLINE:** I think there's a lot of difficulty.
21 And I always tell people that making ICD 10 work with the
22 diversity of cancer, work with the CMS claim system is

1 really a challenge. And that's what we're trying to do.

2 **DR. BERENSON:** We have five minutes so just five
3 minutes' worth of quick Qs and As. And we'll stop it in
4 five minutes.

5 **DR. BAILET:** That's all we have.

6 **DR. BERENSON:** Grace?

7 **DR. TERRELL:** One question then. This works very
8 well for folks for which chemotherapy is the appropriate
9 therapy. Do you have the ability now to incorporate other
10 types of modalities as a treatment event in other
11 specialties into an oncology care model? For example,
12 radiation oncologist, surgeons or other types of therapy
13 into a more comprehensive model that could be disease
14 focused as opposed to modality focus in terms of the
15 trigger and the approach.

16 **MS. LUKENS:** I think the Oncology Care Model as it
17 is currently constructed is trigger by chemotherapy.
18 That's not to say that we couldn't modify in some way to
19 expand to include other modalities. But the research and
20 the work that we've done to date in the risk adjustment
21 model is all --

22 **DR. TERRELL:** But it can be done?

1 **MS. LUKENS:** I think it can be done, yeah.

2 **DR. BERENSON:** Any final questions from -- go
3 ahead Elizabeth.

4 **MS. MITCHELL:** Can you comment at all on the
5 ability or the chance of making these payments actually
6 prospective.

7 **MR. MULDOON:** I think there's where the Medicare
8 like claims processing system I think to date is -- I also
9 have experience working on our bundled payments for care
10 improvement initiatives where we have both a retrospective
11 payer methodology as well as a flavor of that that has a
12 prospective payment methodology. In that model the
13 prospective payment methodology really just covers, you
14 know, the payment for an inpatient stay which is already
15 sort of made on a prospective basis as well as physician
16 Part B claims provided during that inpatient stay.

17 And I'll say that we had a lot of both operational
18 challenges at CMS in terms of getting all of those claims
19 to pay correctly as well as at the hospitals. You know, it
20 puts a lot of burden on hospitals or the entity that would
21 be receiving that prospective payment to also have
22 contracts in place to be able to pay the other entities

1 involved.

2 I think that with this episode payment model and
3 other episode payment models, it's like a goal to get
4 there. But it's not something that, I guess, we see as
5 being really easy to do, you know, tomorrow or in the next
6 six months.

7 **DR. BERENSON:** Last question and then we're going
8 to stop. Can you clarify any plans to have the two-sided
9 risk approach qualify as an advanced APM?

10 **MS. LUKENS:** Sure. We actually accelerated the
11 option for practices to be able to elect two-sided risk as
12 of January 1, 2017. We are allowing them the entire month
13 basically of December. They don't have to let us know
14 until the 28th. We can certainly let Mary Ellen and other
15 folks know how many end up electing two-sided risks. But
16 at this point, we don't know how many will accept this.
17 The folks that do elect two-sided risk will qualify as an
18 advanced APM.

19 **DR. BERENSON:** So meets the EHR requirement?

20 **MS. LUKENS:** That's correct.

21 **DR. BERENSON:** It qualifies, okay. Any last --

22 **MR. MILLER:** But they'll be using the current risk

1 adjustment structure if they're doing that, right?

2 **MS. LUKENS:** Yes.

3 **DR. BERENSON:** You did a great job. This has been
4 very helpful to us and thank you for coming by.

5 **DR. BAILET:** A couple of things. We're going to
6 conclude the session. We apologize for the technical
7 difficulties that the hotel is experiencing relative to the
8 power which is impacting their visual and audio systems.
9 And to that end as we conclude the session we're going to
10 have Mary Ellen announce how we're going to go forward
11 given the acuity of the problem here. Mary Ellen?

12 **MS. MARY ELLEN:** Thank you CMS for a great
13 presentation under not the best circumstances. As you've
14 noticed there's a power problem in the back half of this
15 room which apparently blew the audiovisual soundboard,
16 Murphy's Law, so the people on the phone cannot hear.

17 In light of that, and the fact that two of the
18 speakers for the afternoon session were going to be calling
19 in because of the weather in the Midwest, we've decided to
20 postpone that afternoon session. It's just the one session
21 that we so wanted to have ourselves and we wanted the
22 public to hear. And so many people were on the phone,

1 about 100 people were on the phone. We want to postpone
2 that so that everybody can hear and everybody can benefit
3 from those perspectives. We are so sad about it.

4 For those of you who were going to miss a holiday
5 luncheon with your office this afternoon, you can now
6 attend. I do want to apologize, I'm not making light of
7 it. We're so disappointed with the service here at the
8 hotel today, but these things happen as you well know. And
9 again, I want to thank CMS for being so gracious about
10 having to do a presentation under such difficult
11 circumstances.

12 We'll post on our website when we can do that
13 session and thanks very much.

14 **[PUBLIC MEETING ADJOURNED]**