# Physician-Focused Payment Model Technical Advisory Committee

### Session 1: Improving Data Infrastructure to Empower Patients and Providers

### **Presenters:**

### **Subject Matter Experts**

- Mark Scrimshire Chief Interoperability Officer, Onyx Health
- Kristen Valdes Founder and Chief Executive Officer, b.well Connected Health
- <u>Hayes Abrams</u> Executive Director, Enterprise Health Care Management, Health Care Service Corporation
- Ami Parekh, MD, JD Chief Health Officer, Included Health

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Session 1: Improving Data Infrastructure to Empower Patients and Providers

### **Mark Scrimshire**

Chief Interoperability Officer, Onyx Health



### ONYX

### Beyond the Clipboard

Empowering Patients Through FHIR-Driven Interoperability

**PTAC Public Meeting Sept 2025** 



### Mark Scrimshire

Chief Interoperability & Security Officer

- Co-Chair Da Vinci Payer Data Exchange Workgroup
- Co-Chair HL7 Financial Management Workgroup
- Board Member, FHIR Business Alliance (FHIRball)



mark.scrimshire@onyxhealth.io

### A bit about Onyx

The market leader for FHIR-Enabled Interoperability





40M+ Lives on our Platform

### History of Innovation



Built Centers for Medicare 8 Medicaid Services (CMS) Blue Button 2.0 API, the largest FHIR implementation in the world, supporting **60 million** Americans.



OnyxOS jointly built with Microsoft

### Guided by Deep Experience



Susheel Ladwa
Chief Executive Officer
AHIP IT Workgroup
Chair; former health
leadership at IBM, HP,
EDS



Mark Scrimshire
Chief Interoperability
Officer
CMS Blue Button
Innovator;
HI7 Da Vinci Payer Data
Exchange Author



Balaji Narayanan Chief Product Officer Trizetto and Medecision



Tom DeGemmis
Chief Growth
Officer
Oracle, Cigna &
Aetna



Naveen Chaudhary Chief Administration Officer CareFirst, Infosys, & Versant Health

### Influencing Industry Standards









### **Advisory Board**



Tony Trenkle Former CIO, CMS



Aneesh Chopra First CTO of USA



Judy Murphy Former Chief Nursing Officer. ONC & IBM



Grahame Grieve Father of FHIR

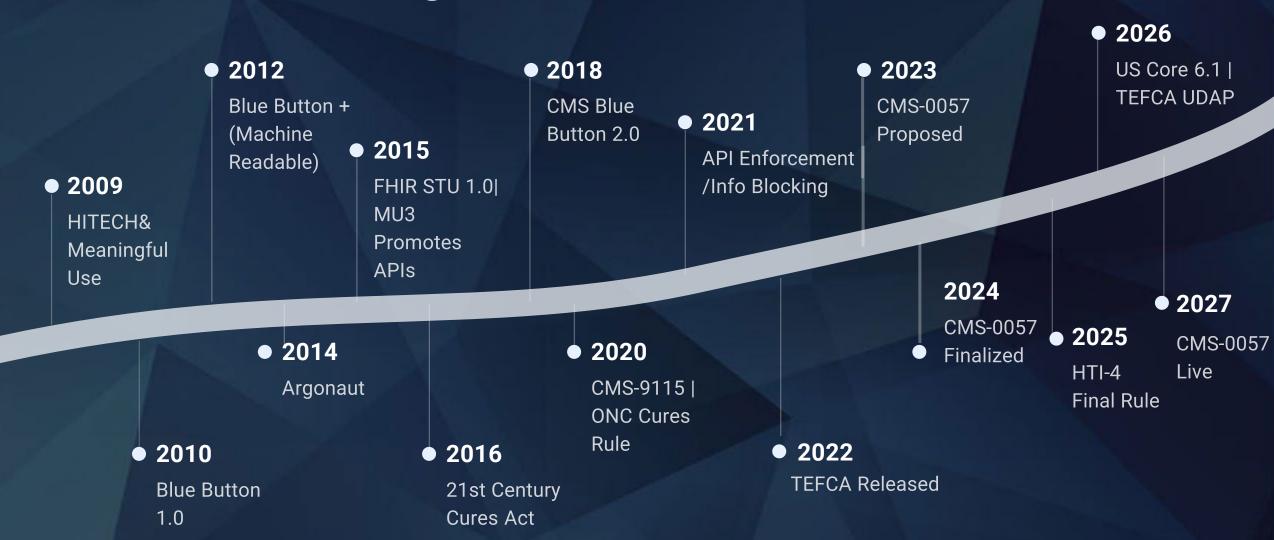
### Billions Invested...

And we still have the wating room memory test.

Would you pass?



### **Breaking Down Barriers Since 2009**



# Breaking Down Barriers Since 2009

**Specific Interventions Structured Notes: Activity Tracking Progress Support Multiple Note Precise Metadata Interdisciplinary Care** Types w/ Granular **About Note Creation** Coordination Metadata **Limited Note Type Structured Notes: Author Details with** Machine-Readable Granularity Consultation **Professional Role Goal Progress Primary Text-Based** More Static, **Structure Notes: Explicit Versioning of Explicit Intent Document Based** Representations **Discharge Summary** Categorization **Clinical Documents** Less Support for Static Document-Limited Note Type **Ability to Link Notes Structured Notes: Detailed Activity** Complex Note Based to Specific Encounters Granularity **History and Physical Definitions** Structures Representations Support for **Less Dynamic Goal Basic Note** Basic Care Plan Structured Notes: **Support for Patient** Multimedia & **Summary Documents** Tracking Messaging **Imaging Narrative Specific Care Pref** Representation **Embedded Obsv** Limited **Dynamic Goal-Structured Notes: Lab Ability to Track Goal** Limited Structural Limited Goal and **Transition of Care** Interdisciplinary **Oriented Resources Report Narrative Achievement** Metadata **Activity Tracking Documents Coordination Data** Messaging Data, vs Minimal Support for Structured Notes: Linkage to Specific **Primarily Textual** Less Flexible **Detailed Patient Goals** Comprehensive Complex Care Procedures **Health Conditions** Metadata Descriptions Documentation Coordination Image courtesy b.well

**HL7 V2** 

CCD

**US Core FHIR** 





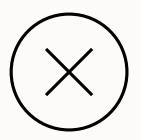
# The Patient Experience Gap



...Can I access my data?

...Why do you make it so hard?

...Why won't my doctor trust my data?



We have the data, we're just not putting it to use



27 portals is <u>not</u> the answer!

### The data inversion is here. Who has the most data?





# Our Phone is our Insurance Card & the Gateway to Interoperability





CMS can incentivize the use of Digital over Physical cards.

The industry can do the rest.





Thank you

Mark Scrimshire, Onyx

Mark.Scrimshire@onyxhealth.io



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### **Kristen Valdes**

Founder and Chief Executive Officer, b.well Connected Health

### bwell

Secure, Seamless, and Modern: Patient Access in the Era of Digital Health



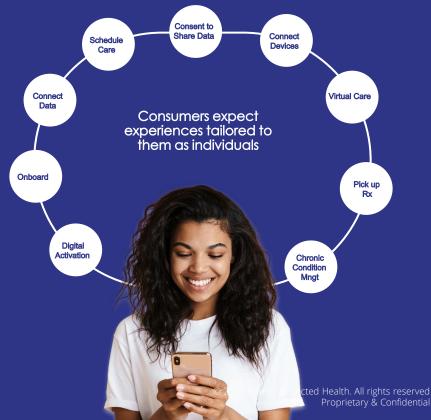


**Kristen Valdes**CEO of b.well Connected Health

Healthcare Data & Interoperability Industry Expert, and Board Member of the CARIN Alliance

The healthcare fragmentation crisis that is blocking consumer access, trust, and outcomes.





### Regulatory history of patient medical record access

#### Medicare **Blue Button** 2.0 API

API-based patient access to claims data

#### **Promoting** Interop Rules

FHIR API spec for patient access (OAuth)

Information blocking

Mandates for EHR vendors and CMS payers

#### **CMS Digital** Health **Ecosystem**

CMS aligned networks

Federated ID

Patientbasedsharing

#### **CMS Health** Tech **Ecosystem** RFI

Patient access & experience

#### **TEFCA** (live)

Individual

Federated

Access

Digital ID

### **MACRA**

Medicare Quality **Payment** Program

Added electronic patient access as a performance measure

#### 21st Century **Cures Act**

Information blocking

Promoting Interoperability

2023

2025

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Individual

Access on

Federated

Digital ID

Network

aueries

based

Document-

exchange

**TEFCA** 

(specs)

HITECH

EHR Incentive HIPAA Program **Established Established** 

patient rights to health access their breach medical notification records for PHRs

#### **HIPAA Rule Updates**

Expanded right of access

> Added Security Rule for ePHI

#### Meaningful Use Stage 2

Electronic patient access

1996 2009

2013

2014

2015

2016

2019





### The evolution of patient access



Fill out paper forms for paper records



Electronic data access, through many different portals



Electronic data access from different portals, through patient's chosen app

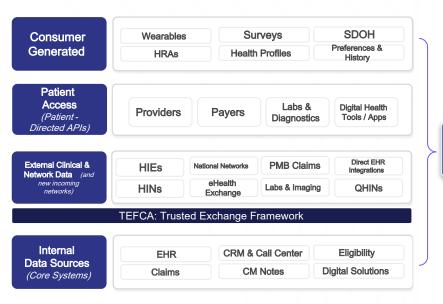


Locate and access records from different portals, through a single app, with a federated identity, open up consumercontrolled portability

Then

Now

### Current state of healthcare data exchange





b.well Patient Access API Coverage (2.1M providers & over 330 health plans)







### Did you know?

More than 75% of patients who want to access their data, abandon portals at the credential-checkpoint, losing access to critical insights, care coordination, and continuity.



### **Portalitis**

noun | pronounced por -tə -'ī-tis

### Definition

A digital health experience condition marked by excessive fragmentation and access friction, caused when patients must navigate multiple standalone portals to access their health information.

### **Symptoms**

- Repeated logins and forgotten passwords
- Complex multi-factor authentication flows
- Session timeouts and expired tokens
- Loss of access when care relationships change (e.g., aging out of pediatric care)
- Caregiver or proxy access complications



### Identity Management in Healthcare



### What does modern digital identity management mean?

**Identity Assurance Level 2 (IAL2):** A NIST-defined standard requiring document verification + evidence of ownership

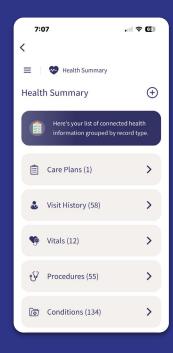
**Balance of security & usability:** IAL2 delivers "high confidence someone is who they say they are" without requiring in-person checks

#### How it works:

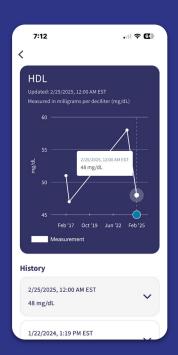
- Scan government ID (e.g., driver's license)
- Capture live selfie for biometric match
- Confirm phone/ device belongs to user
- Optionally validate ID with issuing authority



### The Longitudinal Health Record



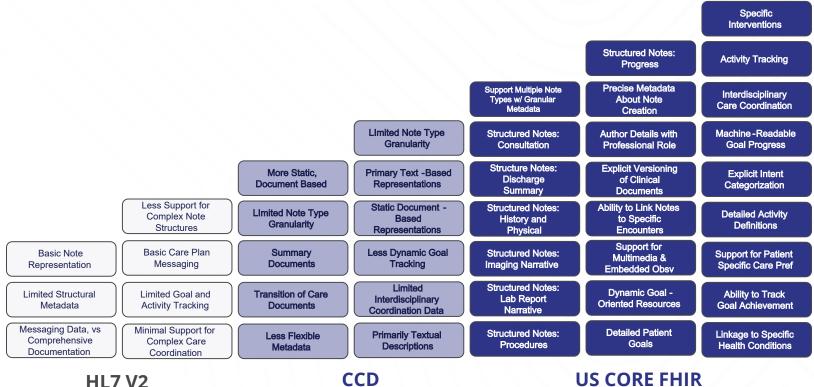




### BREAKING NEWS: CMS-Aligned Network

- Patient not required to use portal credentials
- Record location services
- FHIR meeting USCoreV3
- Patient consent preferences
- Surface patient appointments & other encounters

### Substantially greater & richer data with the move to FHIR





**US CORE FHIR** 

### 60 companies take the pledge to be LIVE in 2025

Data Networks	<b>care</b> quality	commonwell*	b.well	<b>&gt;</b> innovaccer	CyncHealth	<b>Ö</b> DATAVANT
Health Systems and Providers	eHealth Exchange	Kno2°	CRISP & CRISP DC	particle	HEALTH* GORILLA	KONZA NATIONAL NETWORK
	<b>Epic</b>	zus health	surescripts	MyHealth Access Network	DEPARTMENT OF HEALTH	<b>MedAllies</b>
Apps - Conversational Al	Élation	<b>TruBridge</b>	amazoncare	eClinicalWorks	<b>*athena</b> health	ORACLE.
	ThedaCare. Froedtert	BON SECOURS MERCY HEALTH	<b>♥CVS</b> Health.	# Providence	Intermountain Health	Cleveland Clinic
Apps - Diabetes and Obesity	ANTHROP\C	<b>⑤OpenAI</b>	ELLIPSIS	Hippocratic AI — Do No Harm —	k health	Curai Health
	ŌURA	NOOM	NUNA	polygon	Bioinsights	🔘 virta
Apps - Kill the Clipboard	Google	<b>É</b>	Zocdoc	SAMSUNG	SANF#RD°	habítnu
	NantHealth*	@sharecare	<b>⊈</b> Flexpa	fasten	welldoc <sup>-</sup>	citizen health:
Payers	Elevance Health	oscar	<b>AMedicare</b>	UNITEDHEALTH GROUP	<b>⇔</b> aetna™	Humana.14

### Consumer directed-portability of their health data is here now





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### **Hayes Abrams**

Executive Director, Enterprise Health Care Management, Health Care Service Corporation

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Ami Parekh, MD, JD

Chief Health Officer, Included Health



### **PTAC Public Meeting:**

Improving Data Infrastructure to Empower Patients and Providers

September 8, 2025







### Ami Parekh, MD, JD she/her

### Chief Health Officer at Included Health

Dr. Parekh leads the clinical vision and strategy for Included Health, focusing on client value and improved member health outcomes. She oversees the Health Strategy and Insights Team, encompassing Analytics and Actuarial, Provider Strategy and Relations, Clinical Strategy & Outcomes Research, Clinical Market Initiatives, and Public Policy.

**Background:** Formerly Chief Medical Officer for Population Health and Clinical Integration at UCSF Health, with experience at McKinsey.

**Board Member:** A current board member for Blue Cross Blue Shield of Massachusetts and The Doctors Company.

**Education & Residency:** Holds degrees from Yale Medical School and Yale Law School, and completed her Internal Medicine Residency at Harvard's Brigham and Women's Hospital.

**Recognized Industry Leader:** Honored with multiple accolades, including Becker's Hospital Review 32 Chief Population Health Officers to Know, SF Business Times Most Influential Women in Business, and Fierce Healthcare's Women of Influence.



### Included Health is personalized all-in-one healthcare



"Why is this bill so high?"



"My eczema makes me uncomfortable"



"My child came home from school sick"



"It's so hard to find a PCP with availability"



"I want to see a therapist who understands *me*"



"My wife has cancer and I'm overwhelmed"

### All-Included Care™

### **Navigation and Advocacy**

Navigation

Core Enhanced Premium

Pharmacy

Communities

#### **Care Clinic**

Primary Care

Urgent Care and Behavioral Health

Specialty Care

EMO ) ( Cancer

H

The Included Care
Clinic employs
1,300+ clinicians
and taps into a
network of
4,000+ specialists
for expert
medical opinions



### Who does Included Health serve?

### Trusted by ~300 group purchasers and health plans Including one-third of the Fortune 100 COMCAST Walmart > Google JPMORGAN CHASE & CO. BlackRock. United Healthcare Southwest's Healthcare Micron HEARST Humana BEST ORACLE TRAVELERS accenture BlueCross. BlueShield MATTRESS FIRM • Iululemon Genentech MGM RESORTS con reddit StateFarm cencora Wellmark.

Supporting tens of millions across employer, health plan, public sector & consumer channels



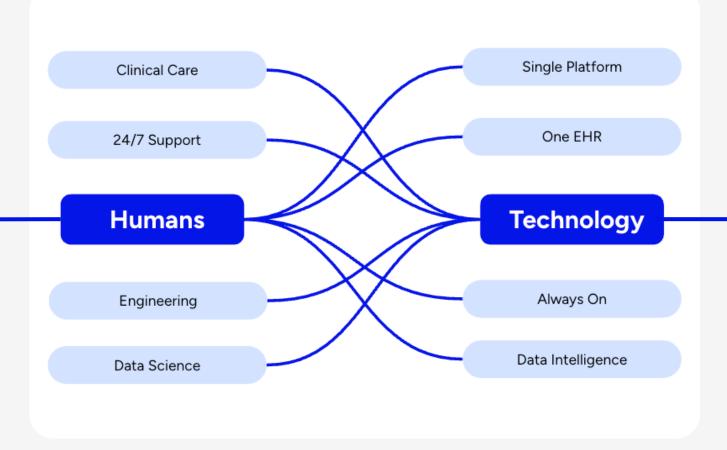






A focused approach to data to drive outcomes:

Integration is the innovation





### Integrating wide range of data sources to improve care

### **Claims Data**

Claims Data Clearinghouses

Commercial Health Plans & Employers

**Medicare Data** 



### **POWER**

Our data hub combines
over 10 billion data points
to provide intelligence for use
in both our member-facing and clinicalfacing applications.

### **Additional Data Sources**

**Biometric & Labs Data** 

**Member Usage Data\*** 

**Licensure & Sanctions** 

**Board Certifications** 

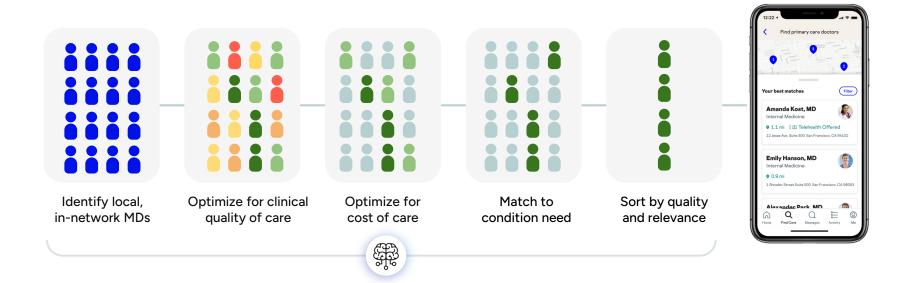
**Provider Directory** 

Additional Outcomes & Included Health Data

\* Proprietary



### **Driving members to high-quality clinicians**



### **Externally-Validated Approach**

96% of physicians in U.S. mapped to quality measures

92% increase in visits to top quartile providers

2.7M+

people who have gained access to high-quality providers since 2014



### Our approach differs fundamentally vs. other platforms

Personalized results guide members to the right sub-specialists for their unique needs

### Members with neurology needs



42 year old female just suffered her second stroke



Dr. Kendall Griffin Vascular Neurologist

Other platforms

Dr. Frank Odenburg **General Neurologist** 



61-year-old male newly diagnosed with Parkinson's

 $\rightarrow$ 

Dr. Lucas Garcia Movement Disorder Specialist

Dr. Timothy Snell

General Neurologist



34 year old male discovered he has multiple sclerosis (MS)

 $\rightarrow$ 

Dr. Mary Colvin MS Specialist

Dr. Donata Henderson **General Neurologist** 



### Leveraging Healthy Days to measure value at scale



A simple, validated survey used by the CDC and CMS



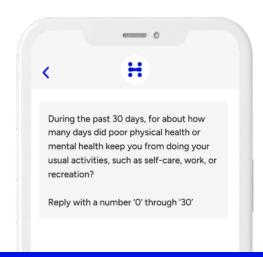
Part of our standard Navigation engagement strategy



Identifies opportunities for clinical intervention



Allows members to self-reflect on their own wellness needs and goals



40%

Of pilot population accepted offer to connect with a clinician for support

### 2 days

Average increase in Healthy Days per month for clinically engaged members

### **Predictive**

Responses strongly predictive of future spend & capture risk that is not reflected in claims data

### **Patient-centered**

Reflects how people feel about their health and how their health impacts their day-to-day life



### Fueling engagement with centralized health history

#### **Broad awareness**

ID card placement, leader endorsement, marketing, and webinars **drive new** utilization

#### **Proactive outreach**

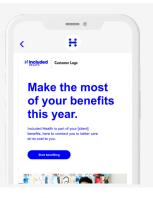
Targeted emails and predictive SMS outreach to collect Healthy Days data enable clinical connections

#### Care team plus tech

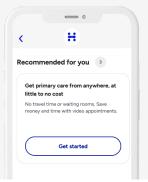
Insights empower our teams to seamlessly guide members to care, while home screen nudges increase clinical starts

### **Re-engagement**

Consistently high-quality experiences and timely, personalized **push notifications** help **drive repeat engagement** 











A **people-centered, Al-powered approach** can engage new users, build trust, fuel high-quality interactions, and drive meaningful engagement



### Data barriers and key takeaways



Data Access & Infrastructure
Data barriers and blockers
across some incumbent players
(PBMs, Health Insurers)



PRO Standardization
Lacking industry-wide definitions
and data standardization to collect
and action on PROs



Entity Resolution
Need a modern framework to
enable high-quality integrated care
while protecting patient privacy