

# Physician-Focused Payment Model Technical Advisory Committee

## Previous PTAC Proposal Submitter and Subject Matter Experts Listening Session on Payment and Data Issues Related to SDOH and Equity

### Previous Submitter

- **Sarah L. Szanton, PhD, ANP, FAAN**, Patricia M. Davidson Health Equity and Social Justice Endowed Professor, Director, Center on Innovative Care in Aging, Johns Hopkins School of Nursing and **Kendell M. Cannon, MD**, Clinical Assistant Professor, Stanford School of Medicine, CERC Scholar, Stanford Clinical Excellence Research Center: *Community Aging in Place – Advancing Better Living for Elders (CAPABLE) Provider-Focused Payment Model* proposal

### Subject Matter Experts

- **Jacob Reider, MD, FAAFP**, CEO, Huddle Health
- **Robert Phillips, MD, MSPH**, Executive Director, The Center for Professionalism & Value in Health Care
- **Toniann Richard**, CEO, Health Care Collaborative of Rural Missouri
- **Michael Hochman, MD, MPH**, CEO, Healthcare in Action (A Scan Group Member Organization)

# Community Aging in Place-Advancing Better Living for Elders (CAPABLE) Provider Focused Payment Model

For information about PTAC's review of the *Community Aging in Place-Advancing Better Living for Elders (CAPABLE) Provider Focused Payment Model* proposal, visit the ASPE PTAC website:

<https://aspe.hhs.gov/collaborations-committees-advisory-groups/ptac/ptac-proposals-materials>

- [Preliminary Review Team Presentation](#)
- [Preliminary Review Team Report](#)
- [Report to the Secretary](#)
- [Public Comments](#)
- [Additional Information or Analysis](#)  
(including an environmental scan and annotated bibliography)



# **CAPABLE reduces disability, improves SDOH, saves costs**

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*Sarah Szanton, PhD, NP, FAAN*

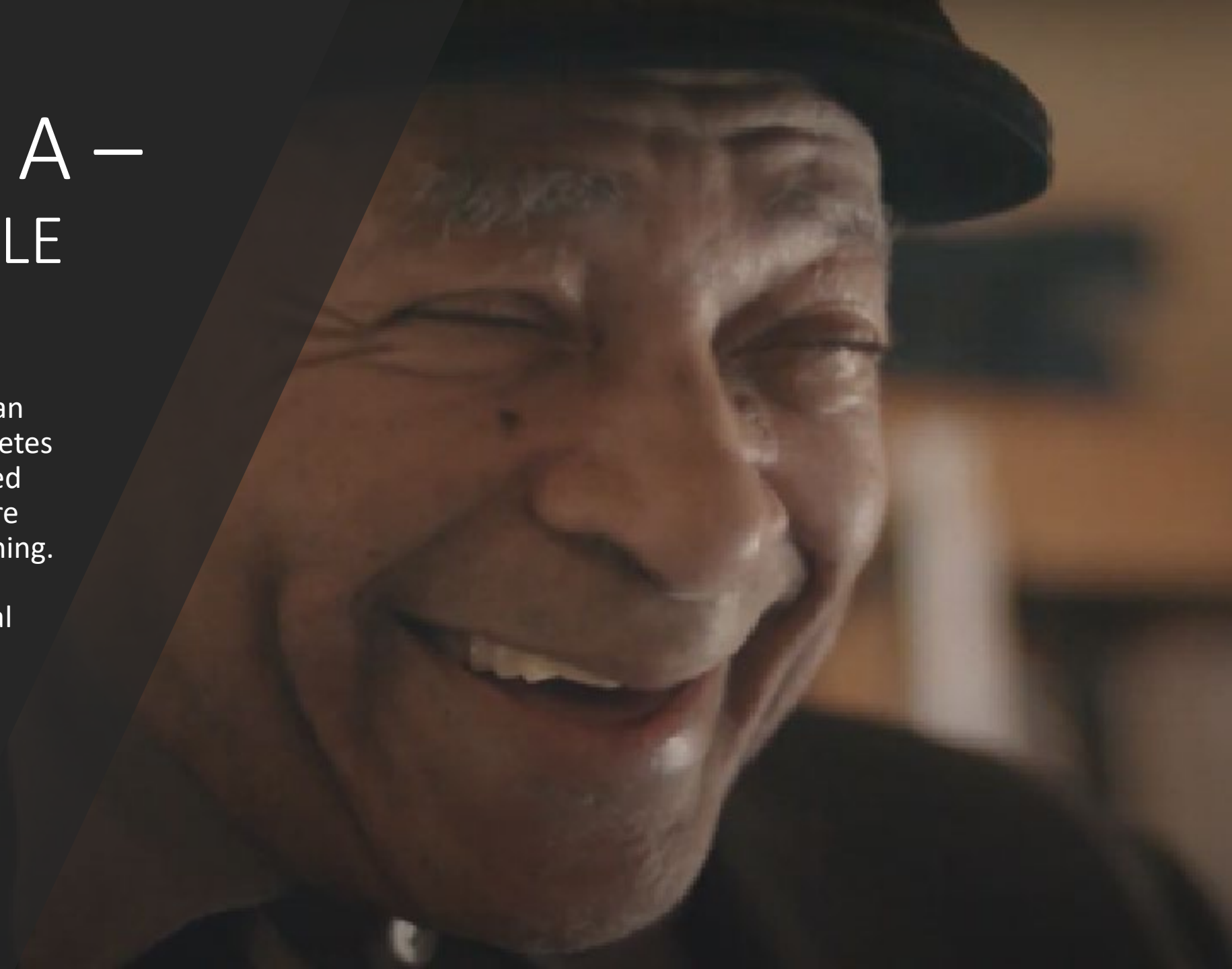
*Kendell Cannon, MD*

*September 27, 2021*



# Meet Mr. A – a real CAPABLE client

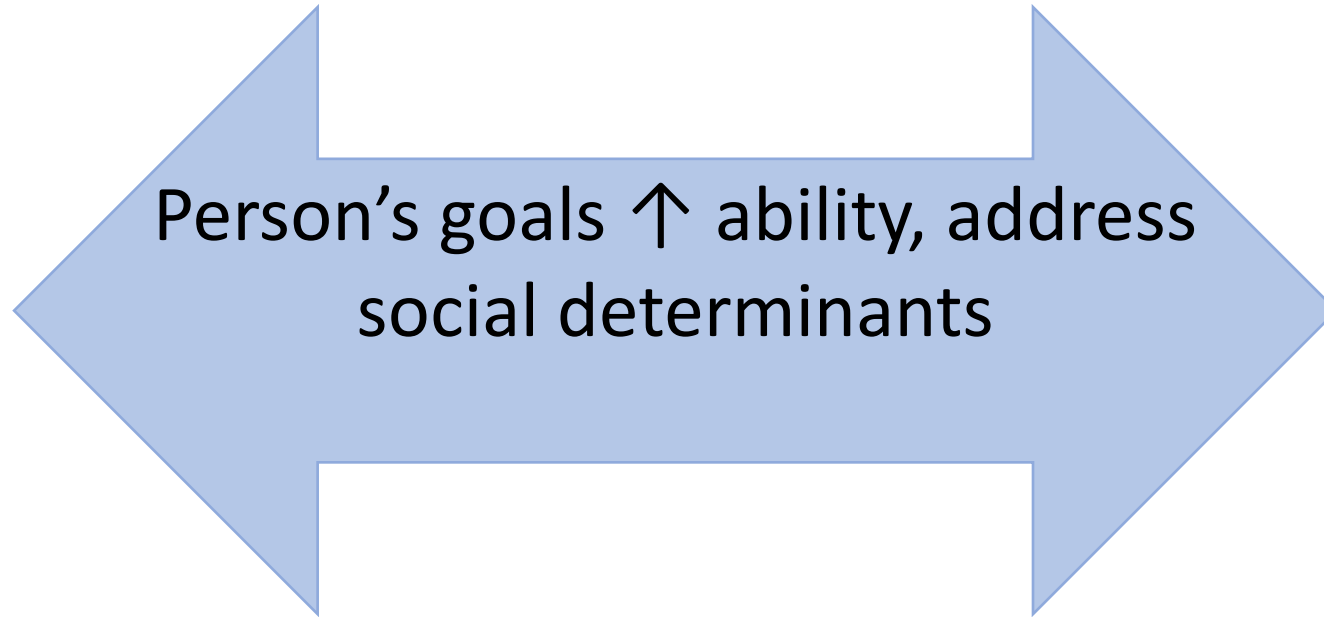
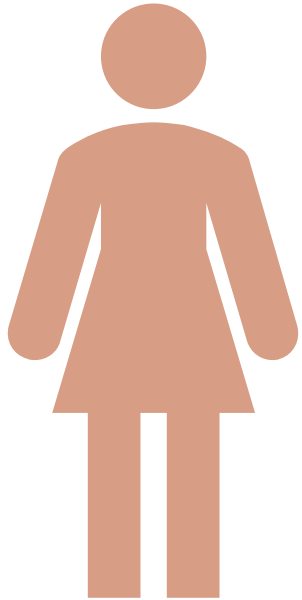
Mr. A is a 75-year-old Veteran living at home. He has diabetes and was recently hospitalized for a small stroke, and before CAPABLE, had difficulty bathing. He has both Medicare and Medicaid coverage (i.e., dual eligibility).



# Mr. A's CAPABLE Success Story



# CAPABLE addresses person and environment



CAPABLE is delivered in the home over 4 months by a team including:



Registered Nurse



Occupational Therapist



Handyworker



Participant

# Health equity and social determinants through standardized tailoring



Home-based



Goals and self-efficacy



Integrated team

Data to  
address  
SDOH and  
equity

# The CAPABLE difference

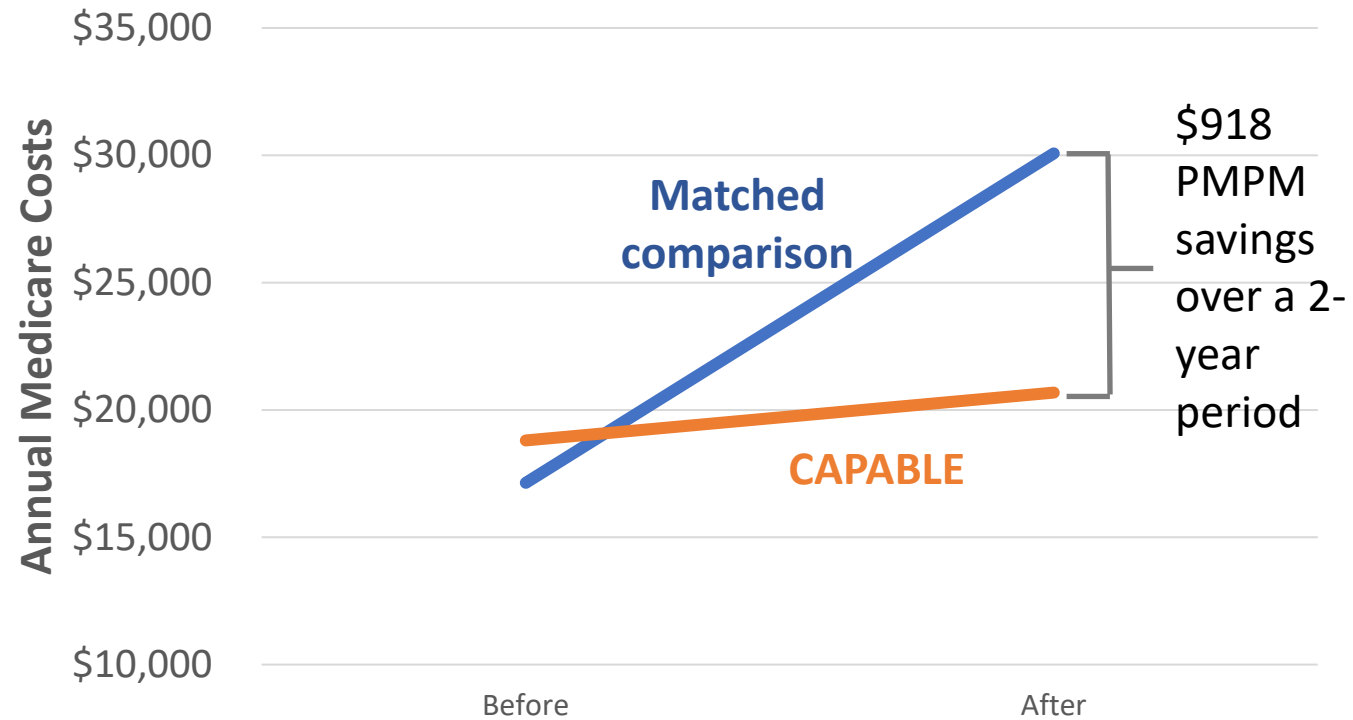
**What makes CAPABLE work in a population where so much *doesn't* work?**

<b>Typical disease management/prevention intervention</b>	<b>CAPABLE</b>
Designed to prevent a single event (e.g., a fall, a CHF exacerbation)	Designed to maximize independence, which has positive effects across an individual's risk factors for hospitalization and nursing home admission
Provider-driven (i.e., "you should do this")	Client-driven (i.e., "I want to do this.")
Focused on narrow risk factors (e.g., home safety, medical management)	Focused on person-environment fit, addressing physical function, the home environment, and social determinants through a holistic approach
Not sustainable (the effect only lasts as long as the intervention lasts)	Self-sustaining for long-term impact



CAPABLE can reduce costs by up to one-third.

**CMS-funded analysis of CAPABLE's impact on Medicare costs among duals, published in a top-tier peer-reviewed journal**



\*Ruiz et al., Health Affairs, 2017

# Modifiable disability is

- Highly predictive. Individuals with modifiable disability are typically on a downward spiral. In one study, dual eligible beneficiaries with modifiable disability had average costs at baseline, but those costs spiked 76% in a 2-year period.\*
- Identifiable with the right data. A simple clinical algorithm identifies this group of beneficiaries – those with a disability living at home who could benefit from a functional intervention.
- Treatable. People can get better, and a functional intervention not only reduces disability, it results in a significant ROI.

# Suggestions re data, APMs and health equity

- The number of older adults with disabilities living at home is growing.
- Implementers of CAPABLE can:
  - Identify whose costs will increase.
  - Intervene to prevent much of that increase, sharing the savings with Medicare while supporting the client at home.
  - Help payers get ahead of the curve on physical function.



Best Practices for Developing and Testing Risk Adjustment Models

Press release

**CMS Seeks Feedback on Performance of Medicaid Funded Home and Community-Based Services**

# Function as ultimate health equity indicator

- In 2020, HHS released a major analysis in response to a Congressional request, looking at current gaps in risk adjustment. It found that **the single most important variable not currently included in risk adjustment was functional status.**
- CMS requested that the National Quality Forum work with industry to develop best practices for risk adjustment models that include physical function.
- The Centers for Medicaid and CHIP Services released a draft set of quality measures for HCBS, which included activities of daily living.
- The Functional Assessment Standardized Items (FASI) have been released for standard EHR use, which will enable improved targeting of patients by functional status.

# Supplemental slides



**7 million** Medicare beneficiaries with modifiable disability live at home.

Their costs are **twice as high** as similar beneficiaries without disability.

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A woman with dark hair and a necklace is brushing her teeth on the left side of the frame. On the right side, a man is also brushing his teeth. The background is a plain wall with a vertical line, possibly a door or window frame. The overall lighting is soft and indoor.

Today, we send someone into your home to help you take a bath.

What if instead, we gave you the services you'd need to be able to take a bath yourself?

Disability can get better.

# Core values

- Dignity: Every life deserves honor and respect.
- Humility: We don't know best. Our clients do.
- Hope: Things can be better than they are today.
- Commitment to results: Human-centered doesn't mean squishy. We bring a relentless focus on delivering outcomes to our clients and our customers.



## Impact on hospitalization

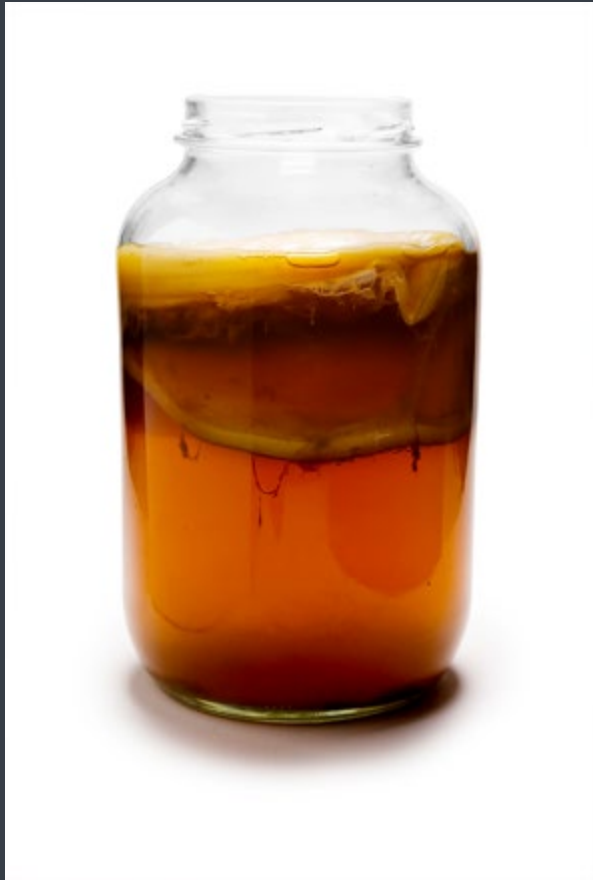
- In a Medicare ACO, CAPABLE reduced hospitalization rates by 60% (23% vs. 9%).
- Among dual-eligible beneficiaries, Medicaid inpatient spend was reduced by 61% per beneficiary.

# SOCIAL CARE: THE SECRET WEAPON OF A HEALTHY COMMUNITY

JACOB REIDER MD

@JACOB R

SECRET TO A HEALTHY COMMUNITY?





*Hospital*



# TODAY'S TOPICS

- ACHIEVING BETTER HEALTH IS OUR SHARED COMMITMENT TO THE COMMUNITIES WE SERVE
- PHYSICIANS ARE NOT THE ANSWER
- HOSPITALS ARE NOT THE ANSWER
- CHANGE IS HARD FOR EVERYONE
- INFORMATION TECHNOLOGY IS AN IMPERATIVE COMPONENT OF SUCCESS

# Health Care

Social Health

Behavioral Health

Physical Health



Social Challenges

Behavioral Challenges

Physical Challenges

HOW

- ALCOHOL USE
- CHILD CARE NEEDS
- CLOTHING NEEDS
- DEPRESSION / ANXIETY
- DISABILITIES
- EDUCATION
- EMPLOYMENT
- FOOD INSECURITY
- HOUSEHOLD INCOME
- HOUSEHOLD SIZE
- HOUSING INSECURITY
- INCARCERATION HISTORY
- INSURANCE STATUS
- INTERPERSONAL VIOLENCE / SAFETY
- LITERACY
- HEALTH LITERACY
- MIGRANT / SEASONAL WORKER
- NEIGHBORHOOD SAFETY
- PHYSICAL ACTIVITY
- PRIMARY LANGUAGE
- RACE / ETHNICITY
- REFUGEE STATUS
- SOCIAL CONNECTIONS / ISOLATION
- STRESS
- SUBSTANCE USE
- TOBACCO USE / EXPOSURE
- TRANSPORTATION
- UTILITIES
  - PHONE
  - POWER
  - HEAT
- VETERAN STATUS



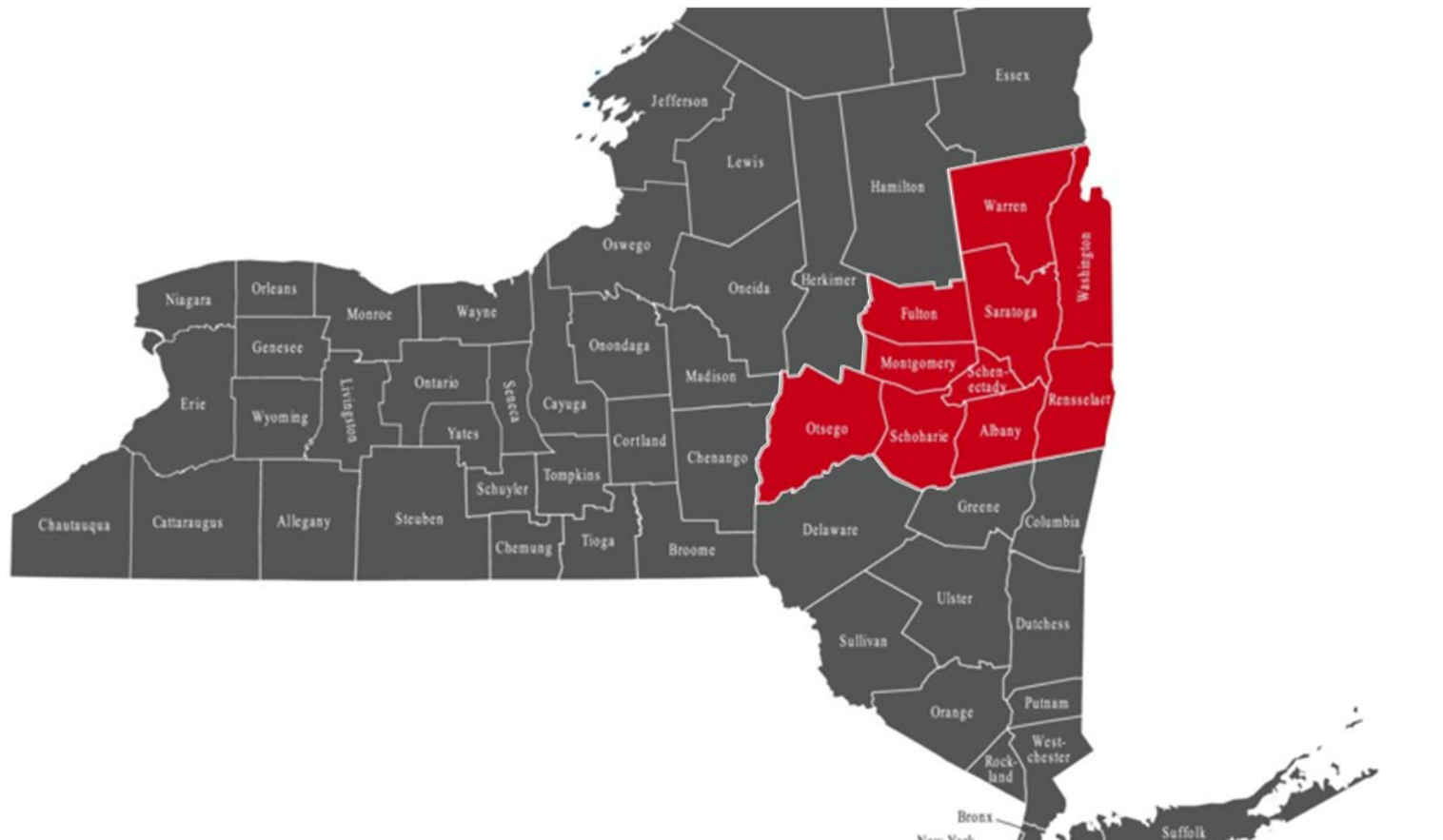
# WHAT WE PICKED

FOOD

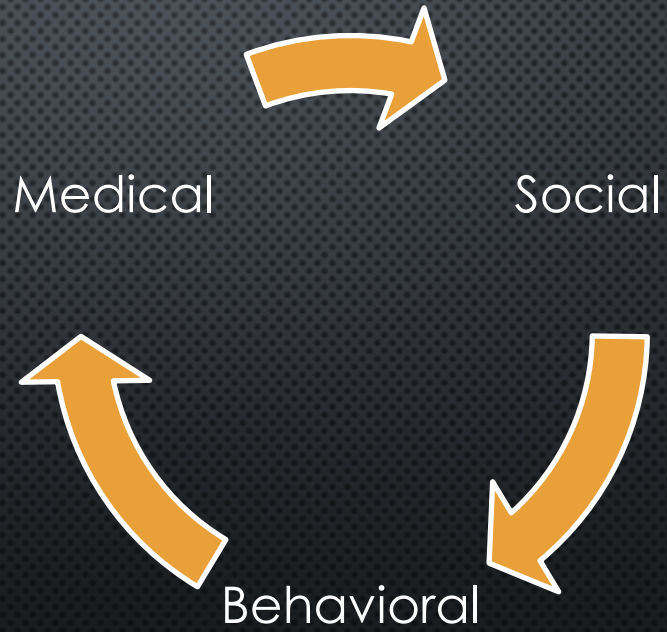
HOUSING / RESPITE

TRANSPORTATION

CERTIFIED RECOVERY PEER ADVOCATES (CRPA)



# CLOSED-LOOP REFERRALS:



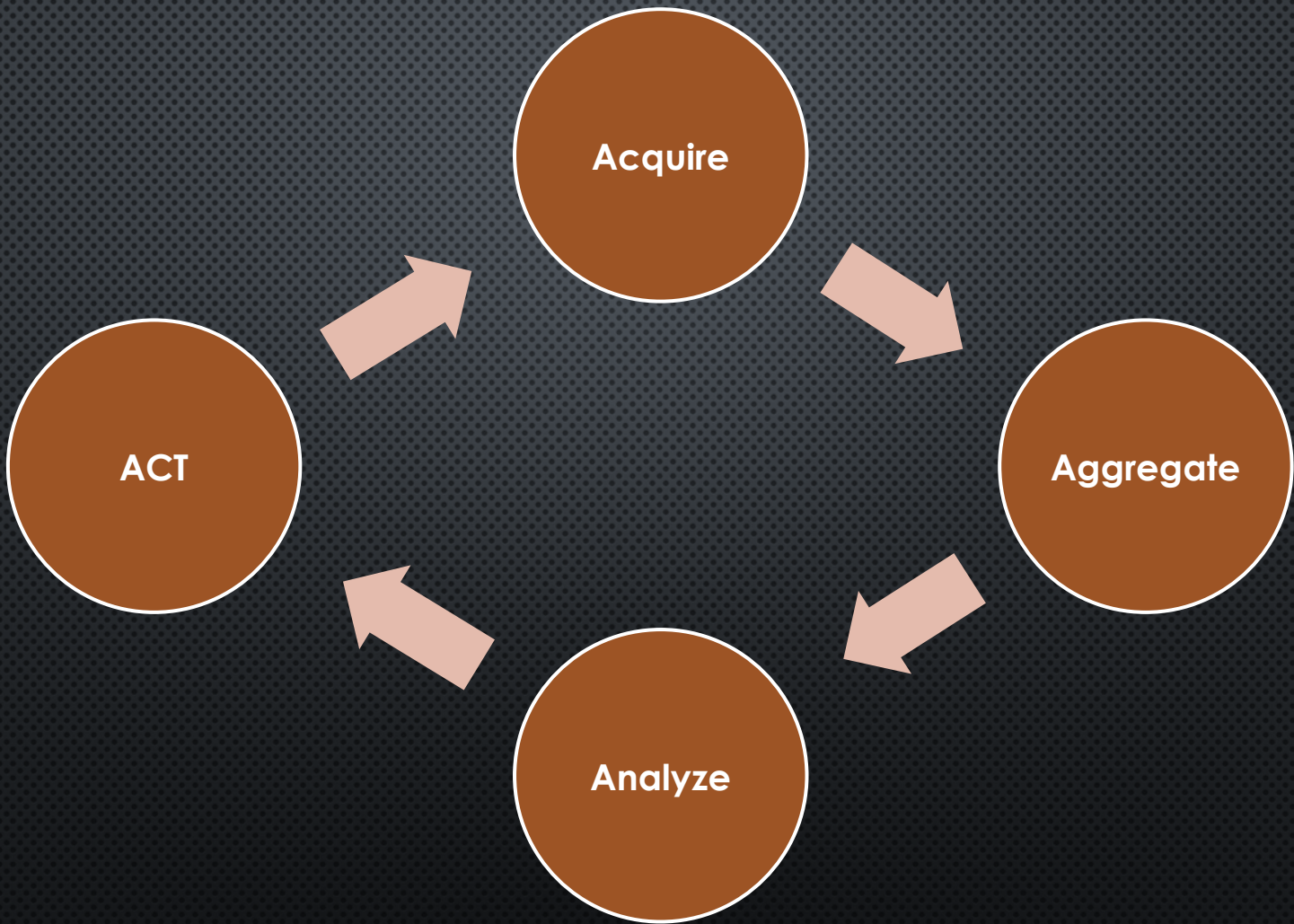
# MONITORING





# DO SOCIAL INTERVENTIONS WORK?







WHAT DOESN'T WORK

# SOCIAL NEEDS



Identify



Understand



Act





# Social Care

Behavioral

Primary

Specialty

Acute

Medications

# PUBLIC UTILITY MODEL





The background is a dark, textured surface with a fine halftone dot pattern. Several large, light-colored arrows are scattered across the frame, pointing in various directions (up, down, left, right).

RIGHT THING

The background is a dark, textured surface with a fine halftone dot pattern. Several large, light-colored arrows are scattered across the frame, pointing in various directions. The text 'EASY THING' is centered in a clean, white, sans-serif font.

EASY THING

SECRET TO A HEALTHY COMMUNITY?

# Social Risk and Equity: We need Big Data Tools and Point of Care Solutions

Bob Phillips, MD MSPH

Executive Director

The Center for Professionalism & Value in Health Care



# We're not capturing SDOH in Clinical Care— and are not equipped

- Less than 4% of visits have Z-codes for SDOH <sup>1, 2</sup>
- Medicaid MA programs capturing best, because they have too (APMs/ACOs not so much)<sup>3</sup>
- Practices are not equipped or funded to manage social need
- We need to:
  - lower the burden of screening
  - resource adequately to meet needs
  - reduce capacity for gaming



1 <https://doi.org/10.1007/s11606-019-05199-w>

2 <https://pubmed.ncbi.nlm.nih.gov/33350768>

3 [The Role of Value-Based Payment in Promoting Innovation to Address Social Risks: A Cross-Sectional Study of Social Risk Screening by US Physicians - PubMed \(nih.gov\)](#)

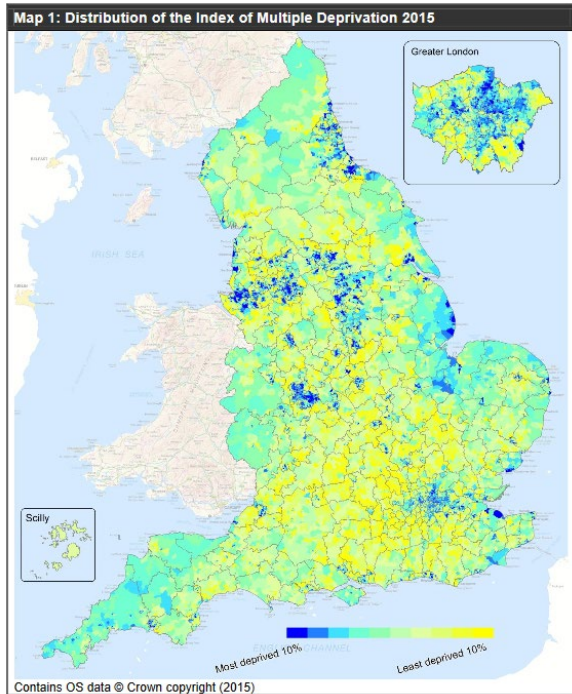
# The UK and New Zealand figured this out on a Big Data Scale

Measure social risk for all, geographically

Measure social need for each



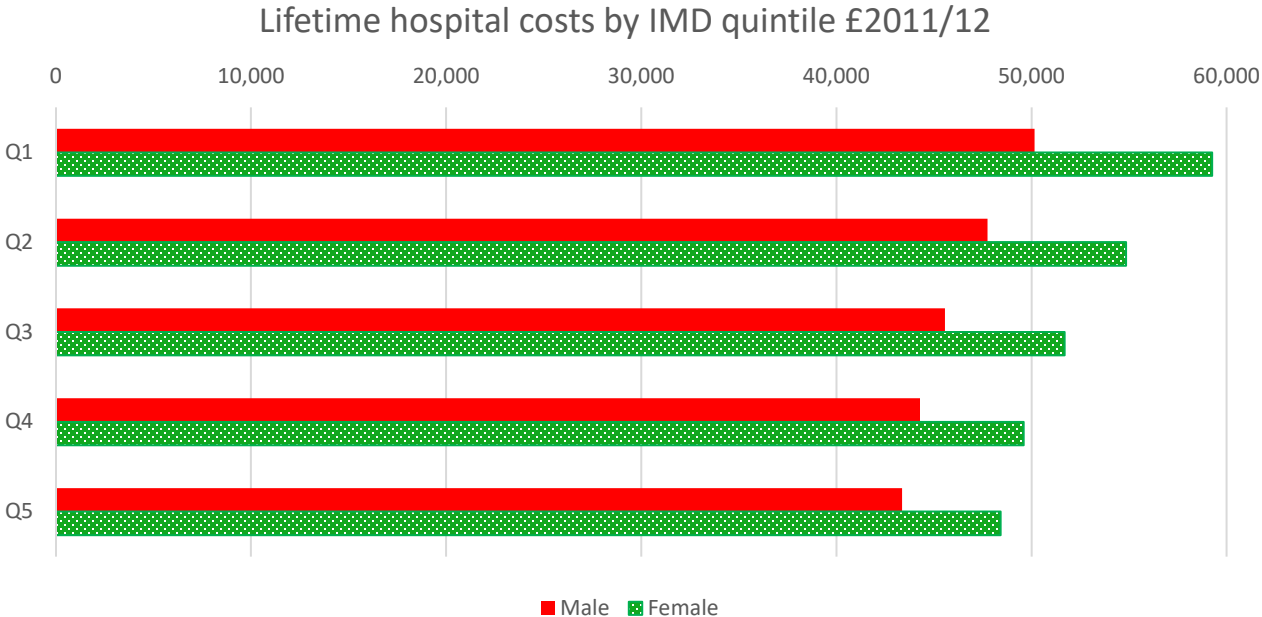
# English index of multiple deprivation: Adjustments for Social Services



- Seven deprivation domains:
  - Income Deprivation (22.5%)
  - Employment Deprivation (22.5%)
  - Education, Skills/Training Deprivation (13.5%)
  - Health Deprivation and Disability (13.5%)
  - Crime (9.3%)
  - Barriers to Housing & Service (9.3%)
  - Living Environment Deprivation (9.3%)
- Each of these domains is in turn based on a basket of indicators

Thanks to Prof. Peter Smith, UK

# Hospital care higher, even though more deprived quintiles have lower life expectancy



Source: Asaria M, Doran T, Cookson R. 2016, "The costs of inequality: whole-population modelling study of lifetime inpatient hospital costs in the English National Health Service by level of neighbourhood deprivation", J Epidemiol Community Health doi:10.1136/jech-2016-207447

# Some criteria for funding formulae

- Based on universally available, validated data;
- Reflects the underlying social and medical needs in a locality;
- Independent of previous spending in a locality;
- Scientifically coherent and plausible;
- Feasible, with low administrative cost;
- Not vulnerable to manipulation or fraud;
- Encourages efficient delivery of health services, and free from perverse incentives;
- Transparent, verifiable, understandable and replicable;
- Parsimonious;
- Reflects policy intentions

# NHS equity criteria shift

(This is REALLY Important)

- *The conventional criterion*: to allocate the fixed National Health Service budget to geographical areas:
  - to secure “equal opportunity of access [to NHS services] for those at equal risk”
- *A revised criterion (2001)*:
  - “to contribute to the reduction in avoidable health inequalities”

## Current approach to allocating for 'unmet need'

- Based on policy judgement, not evidence
- Applied to a percentage of the relevant budget:
  - General acute and mental health services 10%
  - Primary care 15%
  - Specialized services 5%
- Allocated according to standardized mortality rate (aged under 75) in small areas (average population 7,200)
- A weight per head 10 x higher for area with the worst SMR vs. area with the lowest SMR, exponential scale

# New Zealand has done similar

Home > Departments > Public Health > Research > Health Inequalities Research Programme (HIRP) >

Search...

**UNIVERSITY OF OTAGO**  
Te Whare Wānanga o Otāgo  
NEW ZEALAND

OTAGO HOME

University of Otago, Wellington  
*Te Whare Wānanga o Otāgo  
ki Te Whanga-Nui-a-Tara*

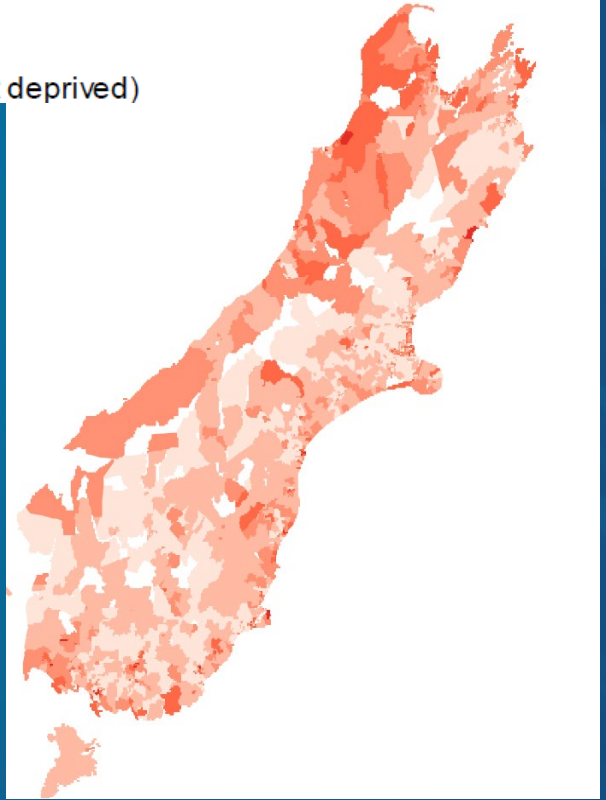
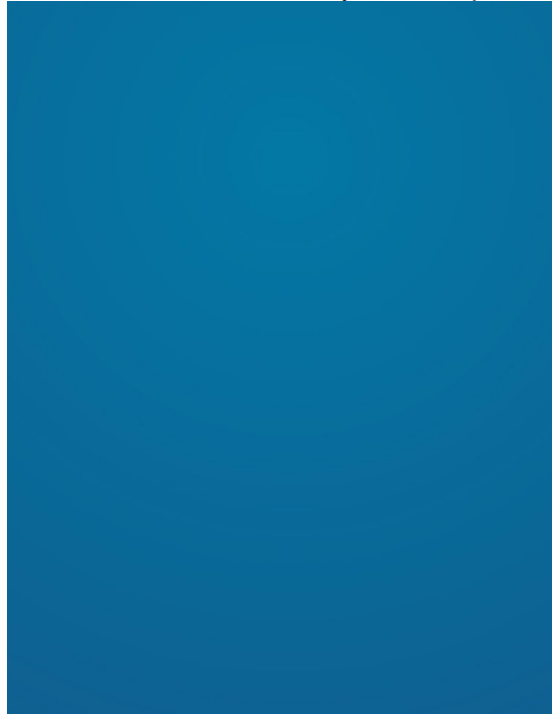
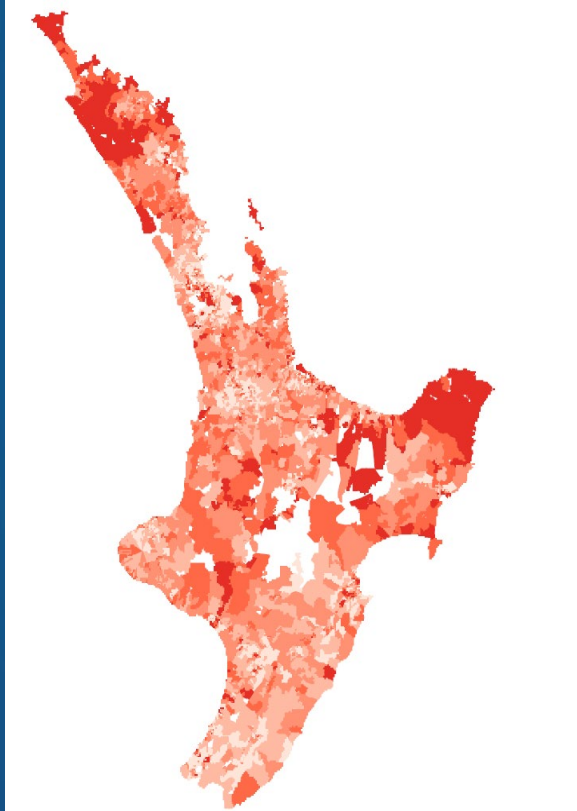
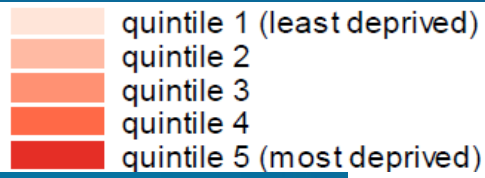
About UOW  
Studying at UOW  
Research at UOW  
Departments  
**Public Health**  
Our people  
Research  
– **Health Inequalities Research Programme (HIRP)**

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*Te Whare Wānanga o Otāgo ki  
Te Whanga-Nui-a-Tara*

Socioeconomic Deprivation Indexes:  
NZDep and NZiDep, Department of Public Health



NZDep2013 Quintiles

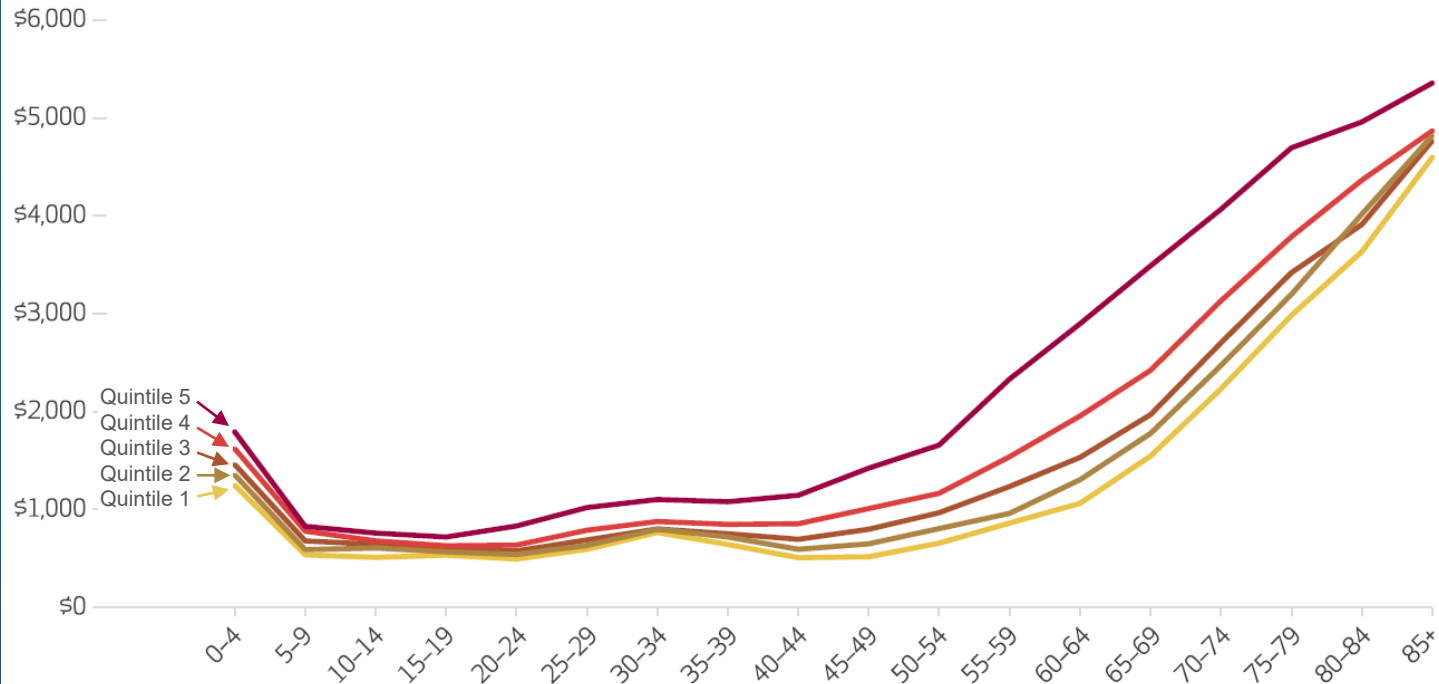


"NZDep2013 Index of Deprivation," June Atkinson, Clare Salmond, and Peter Crampton, published by the Department of Public Health, University of Otago, Wellington, May, 2014.  
<http://www.otago.ac.nz/wellington/otago069936.pdf>

# Payment adjustments geared to resolving inequity, nearly exponential for most deprived

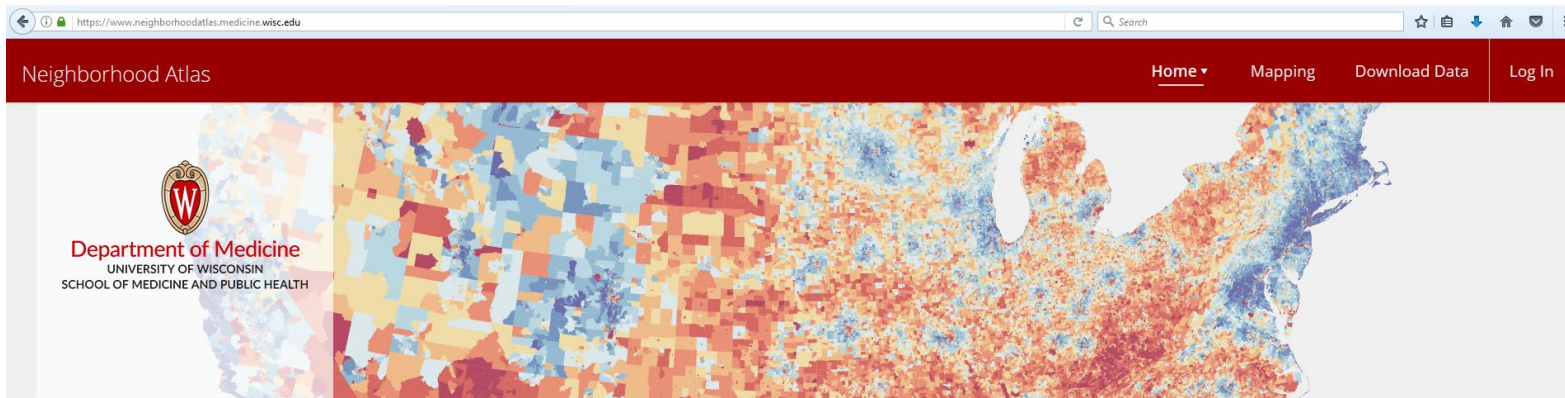
## EXHIBIT 3

Cost weights for hospital and community services, by 2013 New Zealand Index of Deprivation quintile



# Neighborhood Atlas

(Thanks to Dr. Amy Kind)



## About the 2013 Area Deprivation Index (ADI)

The Area Deprivation Index (ADI) is based on a measure created by the Health Resources & Services Administration (HRSA) over two decades ago for primarily county-level use, but refined, adapted, and validated to the Census block group/neighborhood level by Amy Kind, MD, PhD and her research team at the University of Wisconsin-Madison. It allows for rankings of neighborhoods by socioeconomic status disadvantage in a region of interest (e.g. at the state or national level). It includes factors for the theoretical domains of income, education, employment, and housing quality. It can be used to inform health delivery and policy, especially for the most disadvantaged neighborhood groups.

## Considerations for Use

The ADI is limited insofar as it uses 2013 American Community Survey Five Year Estimates in its construction. All limitations of the source data will persist throughout the ADI. The choice of geographic units will also influence the ADI value. In the case of the 2013 ADI the Census block group is the geographic unit of construction and all results are subject to the accuracy and errors contained within the 2013 American Community Survey data release.

## How to Use This Site

This site offers several different ways to use the Area Deprivation Index (ADI).

- The Mapping function allows you to view a state or the entire country mapped by ADI. This will show areas of relatively high disadvantage as well as areas of moderate to less disadvantage. Neighborhoods may be ranked

<https://www.neighborhoodatlas.medicine.wisc.edu/>



## Potential of Geospatial Metrics of Neighborhood Disadvantage

- Metrics of Neighborhood Disadvantage are Robust:
  - Generalizable to full US and Puerto Rico
  - Incorporate into predictive analytics
  - Facilitate mechanistic science across health conditions
  - Privacy-compliant
  - Strong track record of application – mostly abroad
- Translatable: Actionable at person, community, research and policy levels
  - Guide outreach, targeting- particularly through mapping
  - Influence intervention design, implementation
  - Policy-applicable: eligibility, adjustment, resources, etc
- Underutilized: Yet, despite all this potential, greatly underutilized in the US-- not easily accessible nor always in a format that allows wide applicability



## Area Deprivation Index (ADI)



- Originally created by HRSA nearly three decades ago, county level
- 17 education, employment, housing-quality and poverty measures originally drawn from long-form Census
- Limitations mirror those of parent data
- Required updates for modern use
- UW team:
  - Updated to more recent and relevant data sources (American Community Survey, 2009-13)
  - Refined down to census block-group level (i.e. “neighborhood” ~ 1,500 persons) which is critical to more precisely measure exposure
  - NIH R01 to validated these changes with users across US

## Measures of Social Deprivation That Predict Health Care Access and Need within a Rational Area of Primary Care Service Delivery

*Danielle C. Butler, Stephen Petterson, Robert L. Phillips, and Andrew W. Bazemore*

**Objective.** To develop a measure of social deprivation that is associated with health care access and health outcomes at a novel geographic level, primary care service area.

**Data Sources/Study Setting.** Secondary analysis of data from the Dartmouth Atlas, AMA Masterfile, National Provider Identifier data, Small Area Health Insurance Estimates, American Community Survey, Area Resource File, and Behavioural Risk Factor Surveillance System. Data were aggregated to primary care service areas (PCSAs).

**Study Design.** Social deprivation variables were selected from literature review and international examples. Factor analysis was used. Correlation and multivariate analyses were conducted between index, health outcomes, and measures of health care access. The derived index was compared with poverty as a predictor of health outcomes.

**Conclusion/Extraction Methods.** Variables not available at the PCSA level were excluded. The derived index, then aggregated to PCSA level. The derived index holds in multivariate analyses control for poverty alone.

# Social Deprivation Index

# Population Health Assessment Engine



## What is PHATE?

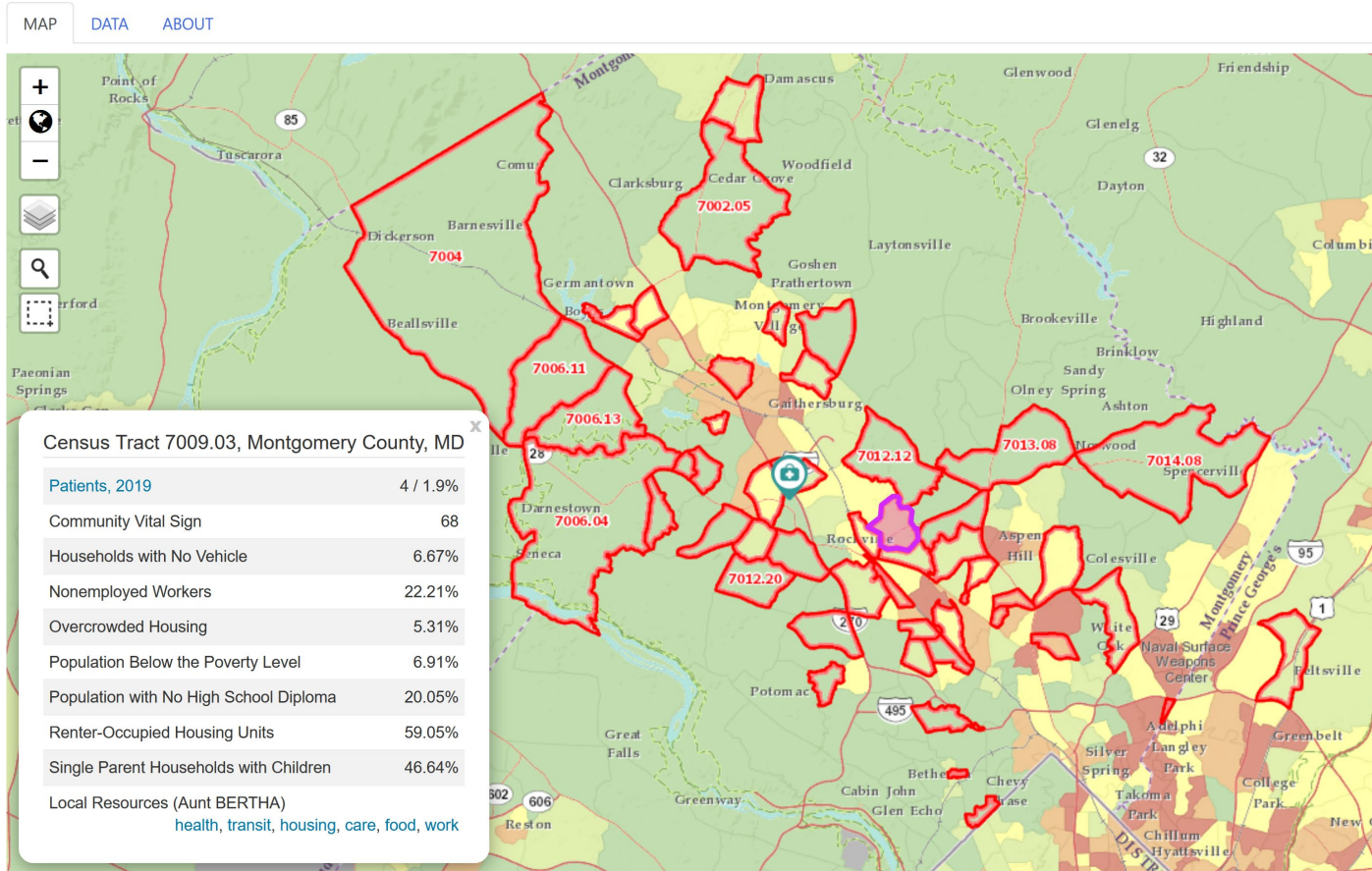
Uses EHR and Community data to:

- Map physician or clinic service area
- Display “Community Vital Sign” and elements for each neighborhood
- “Community Vital Sign” for each patient
- Identify community partners (Aunt Bertha)

Preparing to align SDOH-adjusted payments  
with tools to identify patients with social needs



# Population Health Assessment Engine – Global Viewer



JAMA Internal Medicine | [Original Investigation](#) | HEALTH CARE REFORM

# Social Determinants of Health in Managed Care Payment Formulas

Arlene S. Ash, PhD; Eric O. Mick, ScD; Randall P. Ellis, PhD; Catarina I. Kiefe, PhD, MD; Jeroan J. Allison, MD, MS; Melissa A. Clark, PhD

## Neighborhood Stress Score

# SDH Variables derived from **Administrative Data**

## Individual Level

- Disability
  - Client of the Department of Mental Health
  - Client of the Department of Developmental Services
  - Medicaid due to disability
- Serious mental illness
- Substance use disorder
- Housing Problems
  - Homelessness by ICD-10 code
  - Housing instability (>3 addresses)

## Neighborhood Stress Score

- A measure of “economic stress” summarizing 7 census variables:
  - % of families with incomes < 100% of FPL
  - % < 200% of FPL
  - % of adults who are unemployed
  - % of households receiving public assistance
  - % of households with no car
  - % of single parent households
  - % of people  $\geq 25$  without a HS degree

# Policy Objectives

1. Payment should be adjusted for social determinants of health; the policy should aim to resolve patients' social risk and support community interventions
2. The degree of the adjustment should be proportional to area disadvantage and designed to address social needs, not just reflective of usual, related healthcare costs
3. Geographic, small-area indices should be created based on patient and population outcomes, and will be viable, reliable, sustainable mechanism for payment adjustments
4. The policy should reduce burden for providers, payers, states and reduce inequities between states created by the current process
5. Funders should predefine the goals of reduced total cost and improved patient health outcomes at the outset and use these to titrate funding rather than simply looking for cost offsets that do not align with accountability or expectations of meeting SDOH needs



# Health Care Collaborative of Rural Missouri



# Health Care Collaborative of Rural Missouri

**HCC of Rural Missouri**  
**[www.hccnetwork.org](http://www.hccnetwork.org)**

**Our Mission:** Cultivate partnerships and deliver quality health care to strengthen rural communities.

**Market and Strategy Driven** through programs like  
School-based health clinics. Health transportation. Community innovation.

**Fiscally Responsible** by supporting sustainability efforts through  
Network membership recruitment. Patient and community engagement through marketing and outreach.

**Quality Workplace Focused** by providing an environment that supports  
Clinic staff retention and recruitment. Network staff retention and recruitment.

**Grounded in Competent and Valued Health Care Practices** that  
Increase patient encounters. Provide quality improvements and risk management.  
Promote ER diversion and effective care transition.

**Guided by Rural Health Leadership Standards** that are recognized  
Nationally. Regionally. Locally.

# Partner Roles and Responsibilities

Leadership. Mentorship. Advocacy.

## Strategic Initiatives

- Quality Wellness and Healthcare: The HCC community receives quality healthcare and wellness services
- Development, Policy and Advocacy: Leverage partnerships to support the mission of HCC
- Excellent Workforce: Recruit and retain quality professionals
- Lean Operations: Implement/ innovate systems that create efficiencies, support our expertise, and strengthen our decision-making processes
- Strong Communications: HCC is a beacon for rural healthcare and wellness



# Community Based Excellence

Building and Sustaining Partnerships. Future Models of Care.

## Definitions of Safety Net Providers

Federally Qualified Health Centers

Critical Access Hospitals

Rural Health Clinics

Provider Based Rural Health Clinics

## Impact Potential

Social Determinants of Health

Emergency Department Diversion

340B Drug Programs

Labs and Radiology Contracts

OB/GYN Contracts

Behavioral Health Contracts

Opioid and Addiction Services

Community Health Needs Assessment

Patient Centered Medical Homes

Value-based Health Care Models

Team Based Problem Solving

Improved Coordination (Multi-Sector)

Board Structure and Coordination

Peer Teams



# Future Models of Care

## **Community/Regional approach to Strategic Planning Engaged Partnerships**

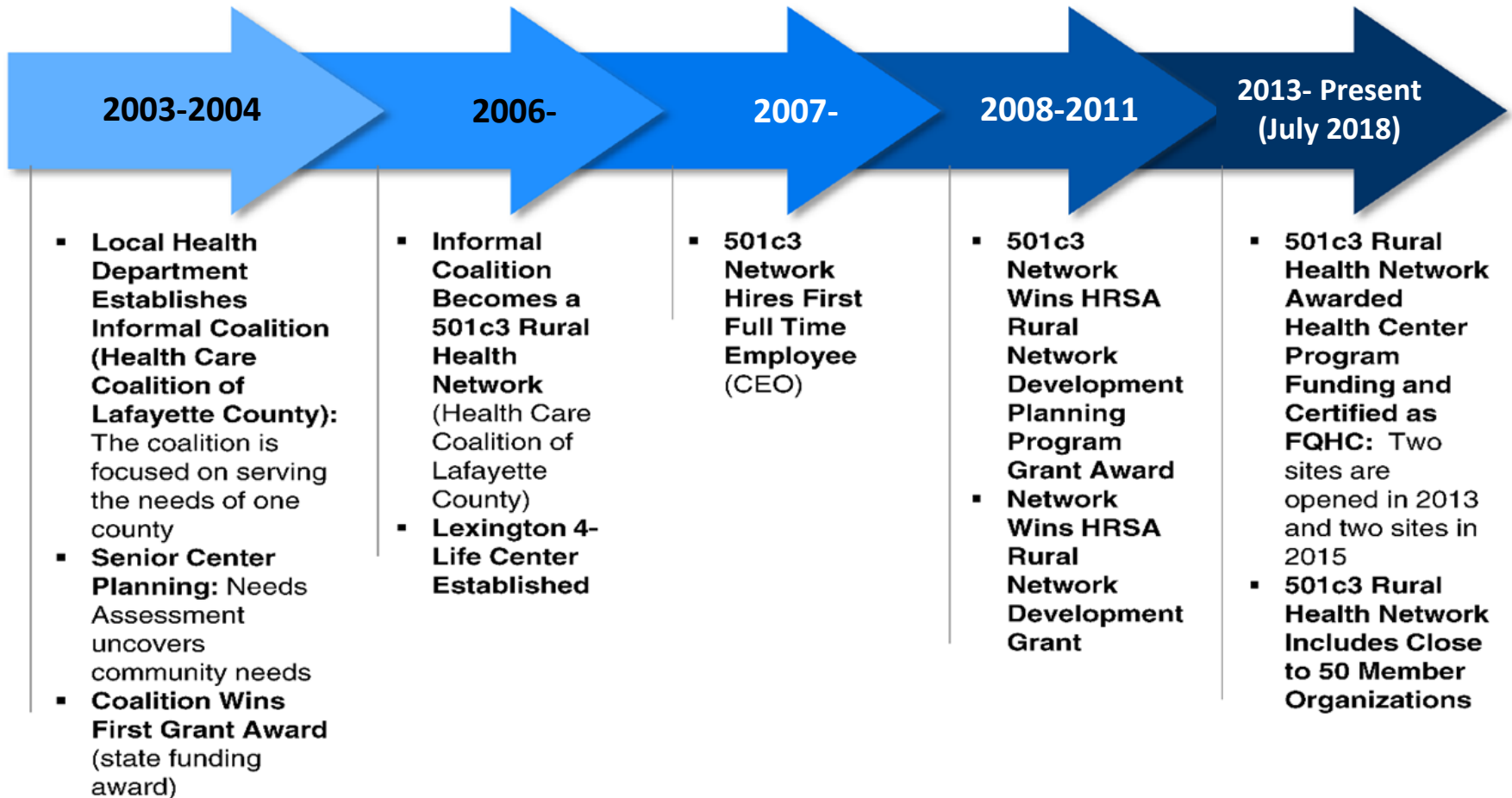
- Collective Strategy
- Managing Expectations
- Monitor Progress and Performance
- Shared Workforce

“Needs were varied, we knew none of us could do it all, and if we didn’t come together, there’d be unmet need. We knew it wasn’t always going to be fair. It wasn’t going to be like going out to dinner and splitting the bill six ways down to the penny. That’s not the kind of relationship that was going to be successful.” — Founding Rural Health Network member, and CEO of a Rural Provider Organization, reflecting on the origins for developing the Rural Health Network

## **HRSA Rural Collaboration Guide**

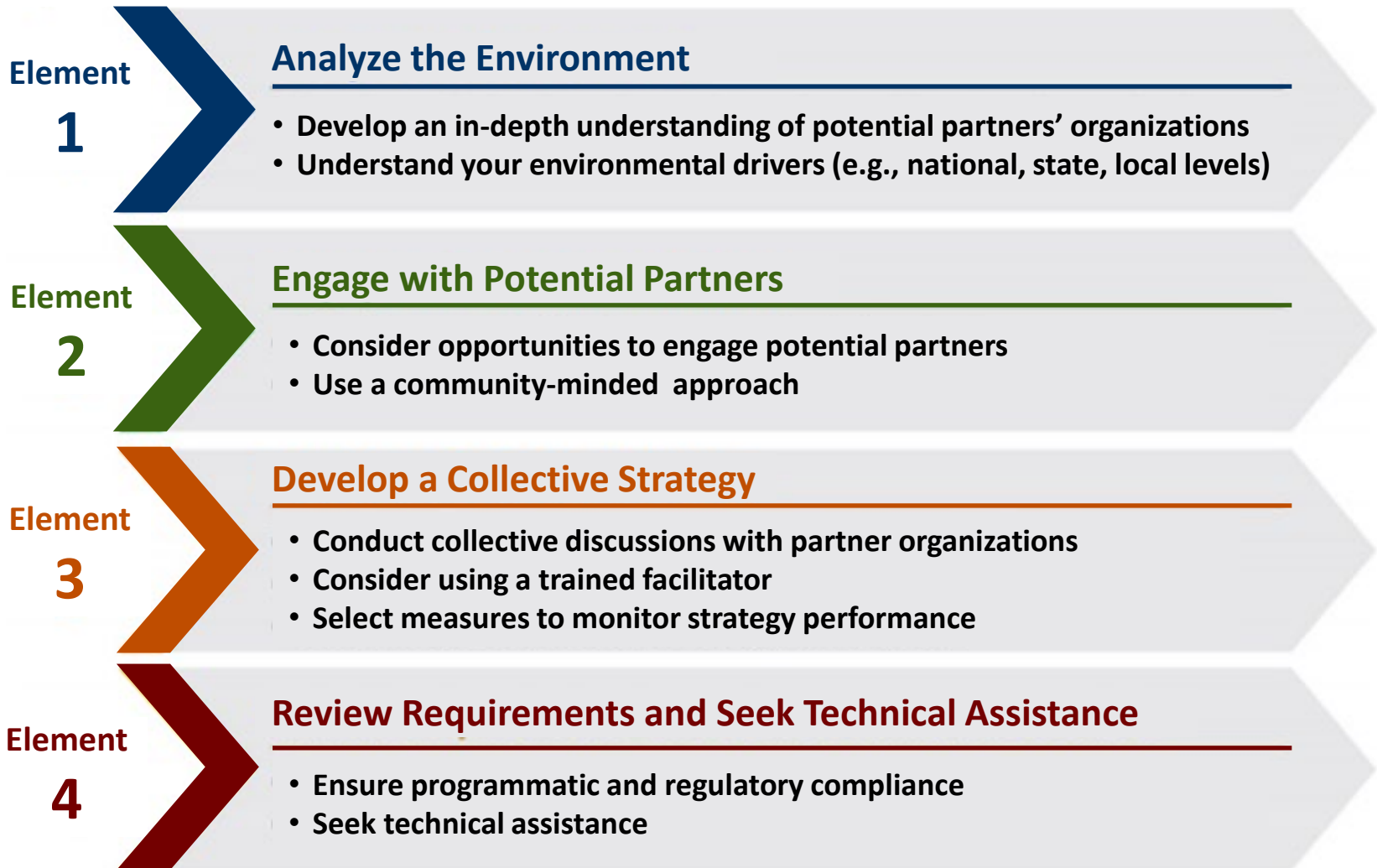
<https://www.hrsa.gov/sites/default/files/hrsa/ruralhealth/reports/HRSA-Rural-Collaboration-Guide.pdf>

# Collaboration Takes Time





**Figure 1. Rural Health Care Collaboration and Coordination: Areas for Consideration**



# Building Communities



**LiveWell**  
Community Health Center  
*Live Life Well*

**Toniann Richard**

Chief Executive Officer

[toniann@hccnetwork.org](mailto:toniann@hccnetwork.org)

admin: [deana.loyd@hccnetwork.org](mailto:deana.loyd@hccnetwork.org)

Facebook/HCCNetwork twitter:@hccnetwork YouTube:/HCCRuralHealth

# Primary Care for Patients Experiencing Homelessness

Michael Hochman, MD, MPH  
Chief Executive Officer  
Healthcare in Action Medical Group  
A Member Organization of SCAN Group

PTAC Listening Session on Payment  
and Data Issues Related to SDOH/Equity  
September 27, 2021





## Agenda

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- **Overview**
- **Street Medicine Model**
- **Payment Implications**

# Key Facts About SCAN

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## OUR MISSION

*Keeping Seniors Healthy  
and Independent*

**1977**

Founded by seniors,  
for seniors; originally  
known as Senior Care  
Action Network (SCAN)

**4.5 Stars**

CMS Star Rating 2018 – 2021

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**220,000**

SCAN Health Plan members

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**~14,900**

SoCal duals in SCAN Connections

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**3<sup>rd</sup> largest in the nation**

**2<sup>nd</sup> largest in California**

Among not-for-profit MAPD plans 2021

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# The Fundamental Challenge

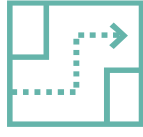
## Member Pain Points



**Social Challenges**



**Access Challenges**



**Care Disjointed**

## Health System Pain Points



**Limited Data**



**Disrupted Operations**



**Financial Losses**





# Homelessness and Health Disparities

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*Homelessness impacts every racial and ethnic group; it affects men, women and children; it impacts those of all sexual orientations; but it disproportionately affects groups that have historically faced discrimination in the U.S.*



## Street Medicine

# Vision for Healthcare in Action

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A non-profit, value-based, payer agnostic medical group with integrated primary care, mental health, substance use, and social work services



## Street Medicine

Care delivered when, where  
and how patients want it

+



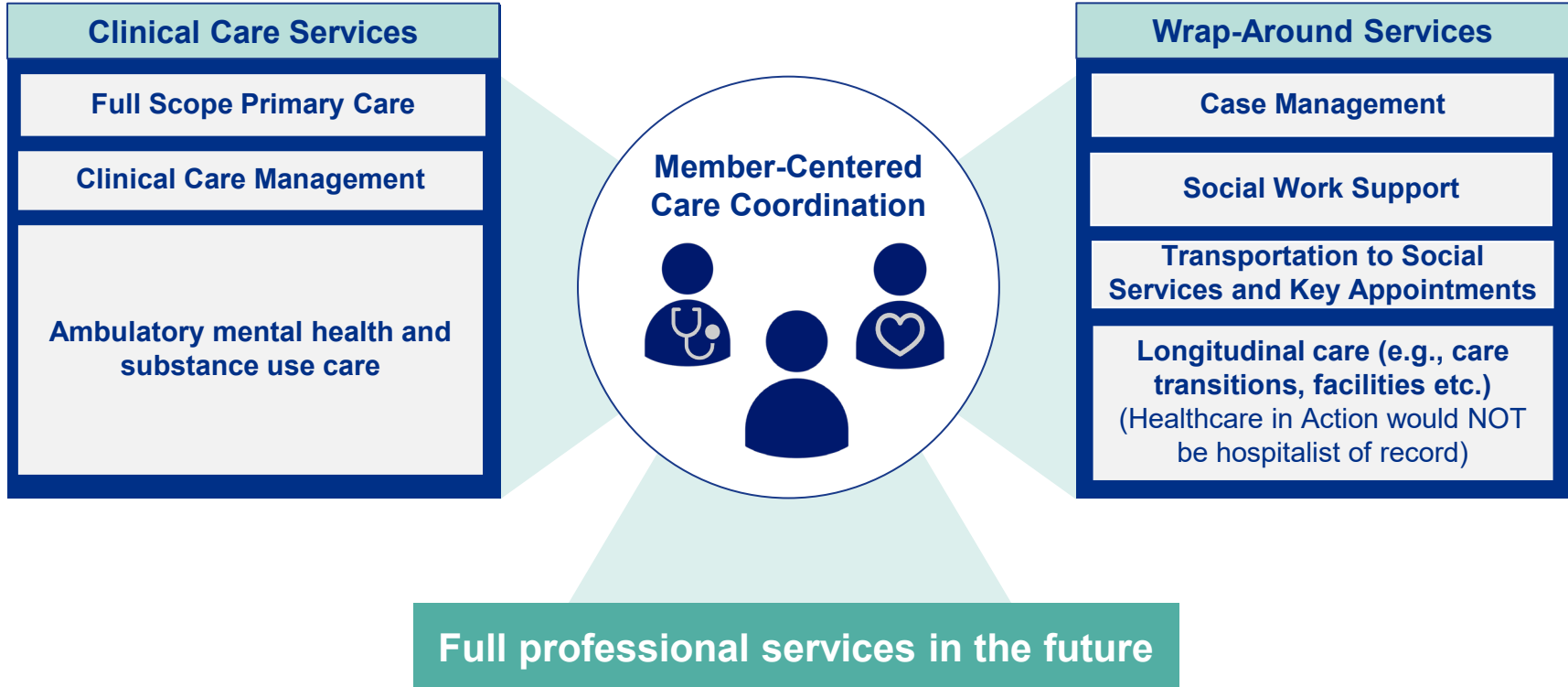
## Managed Care

Financial mechanism to  
create a sustainable delivery  
system

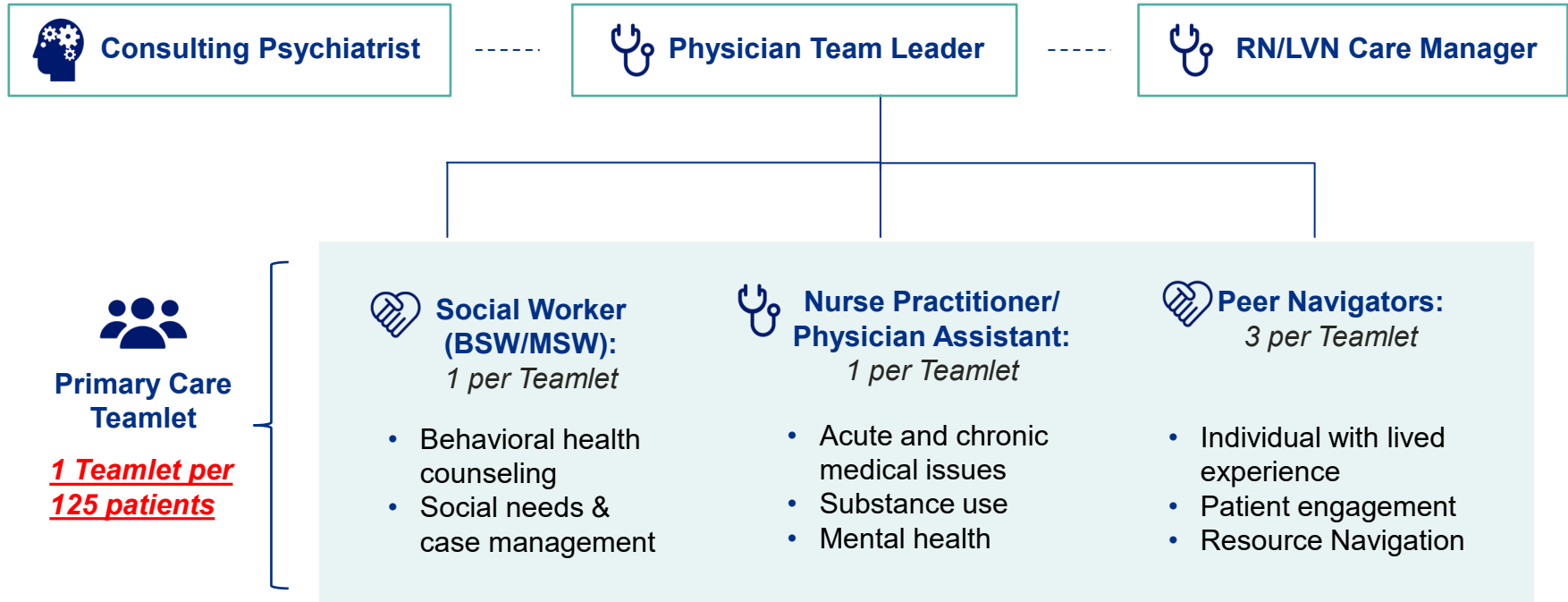
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Sustainable  
Healthcare Model for  
Homeless Adults

# Scope of Services



# Primary Care Street Team



# Clinical Model

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<b>Prospective payments</b>	▪ Allows creativity and flexibility to address social determinants
<b>All-inclusive primary care</b>	▪ Minimize referrals, perform navigation and coordination for the patient
<b>Access to care</b>	▪ 24/7 two-way communication between patients and primary care team
<b>Urgent care services</b>	▪ On the streets
<b>Medication</b>	▪ Reviewing, dispensing, and directly observed therapy
<b>Behavioral health/substance use</b>	▪ Fully integrated into the primary care model
<b>Social work</b>	▪ Fully integrated into the primary care model with strong linkages to community organizations
<b>Longitudinal care</b>	▪ Care provided across hospitalizations, post-acute care, recuperative care, and care transitions

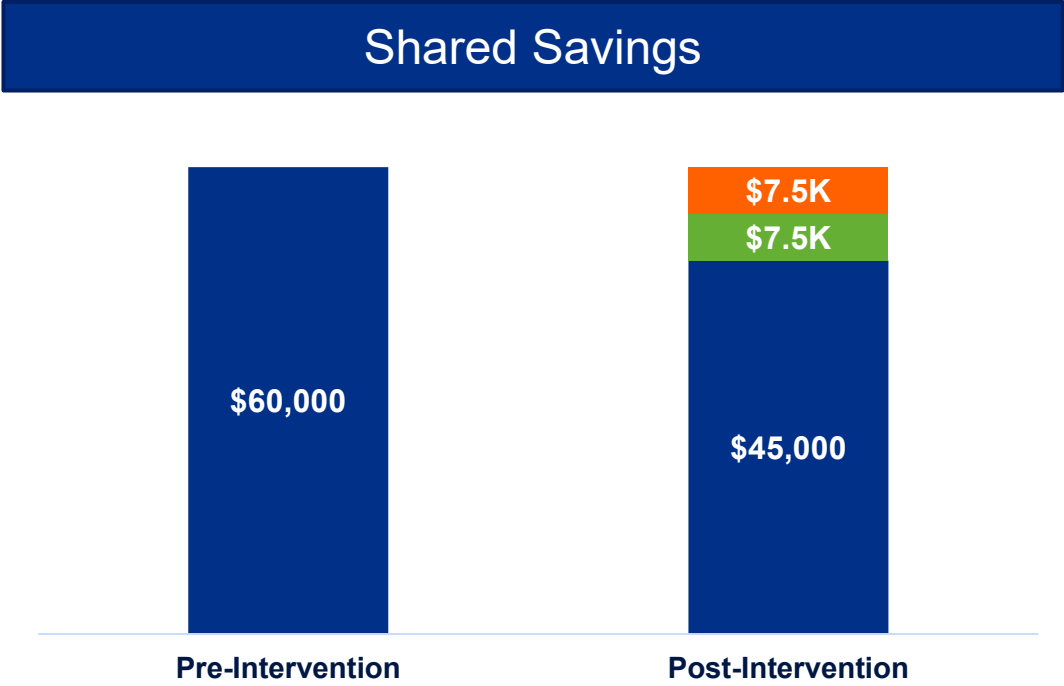
# Cost Considerations

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**Annual Healthcare Costs for Dually  
Eligible SCAN Member Experiencing  
Homelessness ~ \$60,000**

**Per Member Per Year Cost of Street  
Medicine ~ \$10,000**

# Business Model 1: Shared Savings





# Business Model 2: Global Capitation

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01

Payment modifier as a multiple of the premium (upfront cost)

02

Enhanced funding for health-related social services (upfront cost)

03

Flexibility for regulatory requirements and performance metrics to facilitate care for patients experiencing homelessness

# Questions?

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