

PHYSICIAN-FOCUSED PAYMENT MODEL TECHNICAL
ADVISORY COMMITTEE (PTAC)

+ + + + +

PUBLIC MEETING

+ + + + +

The Great Hall
The Hubert H. Humphrey Building
200 Independence Avenue, S.W.
Washington, D.C. 20201

+ + + + +

Monday, June 17, 2019

PTAC MEMBERS PRESENT

GRACE TERRELL, MD, MMM, Vice Chair
PAUL N. CASALE, MD, MPH
HAROLD D. MILLER
LEN M. NICHOLS, PhD
ANGELO SINOPOLI, MD
BRUCE STEINWALD, MBA
JENNIFER WILER, MD, MBA

PTAC MEMBERS IN PARTIAL ATTENDANCE IN-PERSON

JEFFREY BAILET, MD, Chair

PTAC MEMBERS IN PARTIAL ATTENDANCE VIA
TELECONFERENCE

KAVITA PATEL, MD, MSHS

PTAC MEMBERS NOT IN ATTENDANCE

TIM FERRIS, MD, MPH
RHONDA M. MEDOWS, MD

STAFF PRESENT

STELLA (STACE) MANDL, RN, BSN, BSW, PHN, Office
of the Assistant Secretary for Planning
and Evaluation (ASPE)

SARAH SELENICH, MPP, Designated Federal Officer
(DFO), ASPE

SALLY STEARNS, PhD, ASPE

A-G-E-N-D-A

Opening Remarks - Vice Chair Terrell	4
Deliberation and Voting on Community Aging in Place - Advancing Better Living for Elders (CAPABLE) Provider Focused Payment Model submitted by Johns Hopkins School of Nursing and Stanford Clinical Excellence Research Center	
PRT: Len M. Nichols, PhD (Lead)	
Paul N. Casale, MD, MPH, and	
Jennifer Wiler, MD, MBA	
Staff Lead: Sally Stearns, PhD	
PTAC Member Disclosures	9
Preliminary Review Team (PRT) Report to PTAC	
- Len M. Nichols, PhD	12
Clarifying Questions from PTAC to PRT	28
Submitter's Statement	40
- Sarah Szanton, PhD, ANP, FAAN	
- Kendell Cannon, MD	
Public Comments	78
Voting	
- Criterion 1.....	92
- Criterion 2.....	93
- Criterion 3.....	93
- Criterion 4.....	94
- Criterion 5.....	95
- Criterion 6.....	95
- Criterion 7.....	96
- Criterion 8.....	96
- Criterion 9.....	97
- Criterion 10.....	98
- Overall Vote.....	98
Instructions on Report to Secretary	143
Adjourn	144

1 P-R-O-C-E-E-D-I-N-G-S

2 9:04 a.m.

3 VICE CHAIR TERRELL: Good morning
4 and welcome to this meeting of the Physician-
5 Focused Payment Model Technical Advisory
6 Committee known as PTAC. Welcome to the
7 members of the public who are able to attend in
8 person. And welcome, as well, to those of you
9 participating over the phone or over the live
10 stream. Thank you all for your interest in the
11 meeting.

12 We extend a special thank you to the
13 stakeholders who have submitted the proposed
14 model today, especially those who are
15 participating in today's meeting.

16 I'm Grace Terrell of Envision
17 Genomics and Wake Forest Baptist Health. I am
18 the Vice Chair of PTAC. And I will be chairing
19 today's meeting.

20 This is the PTAC's eighth public
21 meeting that includes deliberations and voting
22 on proposed Medicare physician-focused payment

1 models submitted by members of the public.

2 At our last public meeting in March,
3 we deliberated and voted on two proposals
4 related to wound care, one submitted by SEHA
5 Medical and Wound Care and another submitted by
6 Upstream Rehabilitation. Last month we sent a
7 combined report containing our comments and
8 recommendations on those proposals to the
9 Secretary.

10 In addition, our preliminary review
11 teams have been working hard to review several
12 proposals, one of which we are scheduled to
13 deliberate and vote on today.

14 To remind the audience, the order of
15 activities for the proposal is as follows.
16 First, PTAC members will make disclosures of
17 any potential conflicts of interest. We will
18 then announce any committee members not voting
19 on a particular proposal.

20 Second, discussion of each proposal
21 will begin with a presentation from the
22 preliminary review team, or PRT, charged with

1 conducting a preliminary review of the
2 proposal.

3 After the PRT's presentation and any
4 initial questions from PTAC members, the
5 committee looks forward to hearing comments
6 from the proposed submitters and the public.
7 The committee will then deliberate on the
8 proposal.

9 As deliberation concludes, I will
10 ask the committee whether they are ready to
11 vote on the proposal. If the committee is
12 ready to vote, each committee member will vote
13 electronically on whether the proposal meets
14 each of the Secretary's ten criteria.

15 After we vote on each criterion, we
16 will vote on our overall recommendation to the
17 Secretary of Health and Human Services.

18 And finally, I will ask PTAC members
19 to provide any specific guidance to ASPE staff
20 on key comments they would like included in
21 PTAC's report to the Secretary.

22 A few reminders as we begin

1 discussion of today's proposal. First, if any
2 questions arise about PTAC, please reach out to
3 staff through the ptac@hhs.gov email. Again,
4 that email address is ptac@hhs.gov.

5 We have established this process in
6 the interest of consistency in responding to
7 submitters and members of the public and
8 appreciate everyone's cooperation in using it.

9 I also want to underscore three
10 things. PRT reports are reports from three
11 PTAC members to the full PTAC and do not
12 represent the consensus or the position of the
13 PTAC.

14 PRT reports are not binding. The
15 full PTAC may reach different conclusions from
16 those contained in the PRT report.

17 And finally, the PRT report is not a
18 report to the Secretary of Health and Human
19 Services. After this meeting, PTAC will write
20 a new report that reflects PTAC's deliberations
21 and decisions today, which will then be sent to
22 the Secretary.

1 PTAC's job is to provide the best
2 possible comments and recommendations to the
3 Secretary. And I expect that our discussions
4 today will accomplish this goal.

5 I would like to thank my PTAC
6 colleagues, all of whom give countless hours to
7 the careful and expert review of the proposals
8 we receive.

9 Thank you again for your work and
10 thank you to the public for participating in
11 today's meeting in person, by a live stream,
12 and by phone. Let's get started.

13 *** Deliberation and Voting on Community Aging**
14 **in Place - Advancing Better Living for**
15 **Elders (CAPABLE) Provider Focused Payment**
16 **Model submitted by Johns Hopkins School of**
17 **Nursing and Stanford Clinical Excellence**
18 **Research Center**

19 The proposal we will discuss today
20 is called CAPABLE Provider Focused Payment
21 Model, which was submitted by the Johns Hopkins
22 School of Nursing and the Stanford Clinical

1 Excellence Research Center.

2 * **PTAC Member Disclosures**

3 PTAC members, let's start the
4 process by introducing ourselves, and at the
5 same time, read your disclosure statements on
6 this proposal. I'll start.

7 VICE CHAIR TERRELL: I'm Grace
8 Terrell. And I have nothing to disclose. At
9 this time, I'm going to go around to --

10 CHAIR BAILET: Sure. Thanks, Grace.
11 Jeff Bailet, Chair of PTAC. I was formerly the
12 Executive Vice President for Health Care
13 Quality and Affordability with Blue Shield of
14 California until the end of May.

15 Starting in June, I am now the CEO
16 of NewCo. It's a new company that Blue Shield
17 is spinning off to support physicians to
18 provide physician support services,
19 particularly for independent physicians. The
20 company is two weeks old. And we're working on
21 a name. So there will be more to follow. But
22 --

1 (Off-microphone comments.)

2 CHAIR BAILET: It won't be NewCo
3 forever. My disclosure is Blue Shield of
4 California has been and continues to be a
5 multi-year financial supporter of Stanford
6 Medicine Clinical Excellence Research Center.
7 While I do not know or have spoken to the
8 submitters about this proposal nor have I been
9 involved in any way with its creation, I recuse
10 myself from deliberation and voting. So,
11 Grace, I will be leaving after the disclosures.

12 DR. NICHOLS: I'm Len Nichols. I'm
13 a health economist in George Mason University.
14 And I have no conflicts.

15 DR. WILER: Jennifer Wiler, I'm an
16 emergency physician in Colorado. And I have no
17 conflicts.

18 DR. SINOPOLI: Angelo Sinopoli,
19 Executive Vice President and Chief Clinical
20 Officer of Prisma Health in South Carolina.
21 And I have no conflicts.

22 MR. MILLER: I'm Harold Miller. I'm

1 the President and CEO of the Center for
2 Healthcare Quality and Payment Reform. And I
3 have no conflicts.

4 DR. CASALE: Paul Casale,
5 cardiologist and Executive Director of New York
6 Quality Care, the ACO for New York-
7 Presbyterian, Weill Cornell, and Columbia. I
8 have no conflicts.

9 MR. STEINWALD: I'm Bruce Steinwald.
10 I'm a health economist here in Washington D.C.
11 And I have nothing to disclose, which means I
12 have no conflicts.

13 VICE CHAIR TERRELL: And we have on
14 the phone Dr. Kavita Patel. Can we open the
15 lines? And is Dr. Patel going to give a
16 disclosure?

17 DR. PATEL: Hi. It's Kavita Patel.
18 I have no idea if anyone can hear me.

19 VICE CHAIR TERRELL: We can hear
20 you.

21 DR. PATEL: Can you hear me?

22 VICE CHAIR TERRELL: We can hear

1 you.

2 DR. PATEL: Oh, okay. Great. I'll
3 keep it short and sweet. Kavita Patel, I'm
4 Vice President of Johns Hopkins Health System.
5 I was not involved in the development of this
6 proposal but have recused myself.

7 VICE CHAIR TERRELL: All right. At
8 this time, we are going to start the
9 deliberations. So I will ask those who have
10 conflicts to leave the room.

11 * **Preliminary Review Team (PRT) Report**
12 **to PTAC**

13 So I'm now going to turn the
14 microphone over to the lead of the Preliminary
15 Review Team for this proposal, Len Nichols, to
16 present the PRT's findings to the full PTAC.

17 DR. NICHOLS: Thank you, Madam
18 Chair. We're going to call this CAPABLE, but
19 it stands for Community Aging in Place-
20 Advancing Better Living for Elders Provider
21 Focused Payment Models, submitted by Johns
22 Hopkins and Stanford Clinical Excellence

1 Research Center.

2 The other members of the PRT who, of
3 course, are both smarter than I am are Paul
4 Casale and Jennifer Wiler. I note they are
5 physicians. It's entirely interesting that
6 they picked an economist to lead this thing.
7 It must have been a random draw.

8 Anyway, so my first job is to go
9 through the rules. And this is how we do this
10 stuff, right. There's a Preliminary Review
11 Team actually selected by the Chair every time
12 a proposal comes in. And the staff reviews it
13 for completeness. And then it's assigned out
14 to this three-person PRT team. I think the
15 only rule is there has to be at least one doc
16 on each PRT.

17 I will go over our proposal overview
18 very briefly. And then we'll talk a summary
19 about what we thought were true, talk about the
20 key issues, and then go through the Secretary's
21 criteria specifically.

22 I think I just said all this.

1 Basically, as Grace said, I'll just iterate, in
2 fact, what the PRT is doing is kind of like a
3 preliminary review. It's designed to make the
4 deliberation more efficient at this level.

5 This is the only time everyone has
6 talked about the proposal. And certainly the
7 PRT opinions, as expressed in the report, are
8 not binding. They are merely informative
9 hopefully.

10 And basically the process is the
11 proposal is reviewed by staff. We then look at
12 it in detail. Typically, and in this case, we
13 did ask questions of the submitter to clarify
14 things that we didn't quite understand.

15 And also, staff and their very
16 capable contractors at NORC will give us
17 supporting information, both things they know
18 we ought to know, as well as questions we may
19 have for them. And they will sometimes do data
20 analyses as well.

21 And as Grace said, this report is
22 not binding on PTAC. But it is here to help us

1 reach conclusions efficiently.

2 So this, first of all, comes with a
3 history. This CAPABLE proposal was based on a
4 pilot that was funded under a Health Care
5 Innovation Award. And it also has been
6 evaluated as an NIH-funded randomized control
7 trial. So it comes with a good pedigree.

8 It's designed to improve the
9 functional ability of older adults with chronic
10 conditions and with functional limitations.
11 When you think about the way the APM structure
12 is set up in the statute, the APM entity would
13 likely be an accountable care organization or
14 some kind of equivalent entity.

15 The intervention or the actual
16 essence of the program is listed on the left-
17 hand side there. Think about it as a time
18 limited intervention. There will be 10 home
19 sessions, 60 to 90 minutes each, 6 with an
20 occupational therapist, 4 with a registered
21 nurse, over a course of 4 to 5 months.

22 In some ways, the key innovation is

1 the handyworker, which is basically somebody
2 who knows how to fix stuff, and at the
3 direction of the OT, would perform what we can
4 call limited home repairs, which, of course,
5 can be incredibly helpful for preventing falls
6 and making daily life much more easy for the
7 resident. And, of course, all these sessions
8 do indeed have a patient centered focus.

9 In order to be eligible for the
10 program, the applicants suggested that there
11 should be some kind of either a self-reported
12 or a positive screen for at least one
13 limitation in activity of daily living.

14 Other features may be a recent stay
15 or anything related to a fall or in-home
16 accidents, debilitating chronic pain,
17 polypharmacy, et cetera. You need to be living
18 in the community, have minimal cognitive
19 impairment because motivational interviewing is
20 a big part of this, and not be terminally ill.

21 And while the applicants I thought
22 made clear that this could benefit almost

1 everybody who satisfies those clinical
2 conditions, given the nature of our need to
3 target things, they thought folks under 200
4 percent of poverty were the ones that should be
5 eligible for it out of the box.

6 The payment that was proposed by the
7 applicants is essentially a flat fee like a
8 bundle that was proposed originally as not risk
9 adjusted. There's an asterisk there. And that
10 is to remind me that in the back and forth
11 between the PRT and the applicants, they agreed
12 that they could certainly imagine that one
13 might want to risk adjust that.

14 The reason they proposed it as not
15 risk adjusted was because the cost of providing
16 the CAPABLE services was relatively easy to
17 predict and I think had been replicated in a
18 number of different examples around the
19 country, so they're pretty confident at this
20 2,882 number, interesting number. But, anyway,
21 so that seems to be pretty easy to document.

22 But they propose it as this flat fee

1 for these services. It's important to
2 understand, as if anyone in this building did
3 not, that traditional fee-for-service doesn't
4 pay for all the stuff that CAPABLE has
5 envisioned in the intervention. And that's
6 essentially the problem.

7 Things that might indeed be
8 clinically useful are not currently in the fee
9 schedule. And, of course, that means that it
10 comes down to fee-for-service Medicare does not
11 cover in-home modifications.

12 Medicare Advantage plans have a
13 little more freedom, of course, than fee-for-
14 service Medicare at the moment. But they are
15 still bound by primarily health-related.

16 And so the serious conclusion was
17 CAPABLE is going to expand services beyond what
18 is today available. And that's why it's a
19 proposed innovation payment model.

20 The model does not address total
21 cost to care or risk sharing. The submitters
22 are basically focused on providing these

1 services to folks in their home. They believe,
2 in fact, there's some evidence that there would
3 be cost consequences over time.

4 We'll talk about that in a little
5 more detail later on. But that was not part of
6 the proposal to talk about total cost to care
7 or risk sharing.

8 And you could certainly imagine that
9 this could be easily worked into an ACO
10 framework as the ACO is sort of the accountable
11 organization.

12 Like I said, the asterisks mean the
13 submitter in the responses to our questions
14 indicated a willingness to modify their
15 proposal. But as we will discuss in a little
16 more detail, we felt like, and I think they
17 would agree, that there were still many details
18 that would need to be worked out. And so
19 that's a part of what the judgement had to be.

20 So, as far as evidence, there is a
21 fair bit of evidence that there were
22 significant reductions in functional

1 limitations at five months after baseline. But
2 the published reports would suggest there was
3 no significant difference in functional
4 limitations at 12 months.

5 The HCIA evaluation found no
6 significant difference on spending, neither
7 Medicare or Medicaid. Although, the samples
8 were small. And so they clearly were
9 underpowered.

10 There have been organizations who
11 very strongly support CAPABLE. I think we got
12 seven letters of support. I can't remember
13 exactly. But it was, you know, a robust set,
14 and from people who have respect around the
15 country.

16 And it's true that there are 18
17 different versions of this going on around the
18 country. And so clearly a lot of people are
19 impressed with the model.

20 Now, this is a summary of our
21 judgments of each of the Secretary's criteria
22 as specified in the law. And you can see that,

1 you know, did pretty well, but it did not meet
2 payment methodology, which is one of our high
3 priority.

4 We also had concerns about
5 integration and care coordination, although
6 that was not unanimous in the PRT. And then we
7 felt unanimously that it did not meet on health
8 information technology.

9 So, basically, what we felt were the
10 major issues are it's definitely innovative.
11 It's definitely addressing a problem that is
12 not currently well managed in the Medicare
13 program. And for all those reasons, it's
14 definitely worthy of consideration. It's got a
15 lot of support and so forth.

16 However, it wasn't entirely clear to
17 me or to us that we really need an alternative
18 payment model to do this. That is to say if
19 Bob Berenson were here, if the codes were
20 adjusted appropriately, that is to say the CPT
21 codes, one could imagine this being taken care
22 of in a fee-for-service nature.

1 We talked about that with them. And
2 since none of us, since we have no power to
3 compel codes to be constructive and obviously
4 the applicants don't either, that's why they
5 proposed this APM.

6 And I will say they definitely were
7 willing to entertain a modification proposal
8 from the flat risk, flat bundled, no risk
9 adjustment version that they proposed.
10 However, there still, we would require CMS to
11 do a fair bit of developmental work. And as
12 our committee has learned, their bandwidth is
13 limited. And so that's a high price to pay.

14 Some of the services are currently
15 paid through Medicare, Medicaid waivers and so
16 forth. However, like I said, we don't really
17 have authority to require that in fee-for-
18 service Medicare.

19 We were concerned about the lack of
20 specific physician interactions. This is very
21 much a contained intervention for non-
22 physicians. Obviously, there could be

1 communication. And the submitters talked about
2 examples of how that could happen.

3 But we felt like there was
4 insufficient detail. And that was why the
5 majority of our PRT thought it did not satisfy
6 the care coordination integration criterion.

7 And the HIT problem fundamentally
8 came from while Epic exists and Epic has a nice
9 little module that could facilitate physicians
10 getting access to the information recorded by
11 the CAPABLE staff, there was no requirement for
12 such information exchange. And if you don't
13 have Epic, then there was no plan really for
14 trying to figure that out. So that's why we
15 felt like that did not get met.

16 So, on scope, there's no question
17 this is not being covered by other programs.
18 And it would be an innovative recognition of
19 the fact that some things outside the specific
20 clinical scope could actually have clinical
21 impact. And so, in that sense, we felt like it
22 met the criterion.

1 Quality and cost, there was enough
2 evidence in our view that quality was improved
3 even if cost might not have been reduced
4 according to the evaluations that were done.
5 And it's unambiguously true that if quality is
6 improved and cost is not then that also is
7 worthy of consideration. So we felt like
8 Criterion 2 was satisfied.

9 Payment methodology was the one
10 where we thought there really, you know, again,
11 they understand the importance of risk sharing
12 and accountability. But we felt like the flat
13 payment not being risk adjusted was a problem.

14 They're open to thinking about how
15 to do that in a different way. But those
16 details were not able to be specified.

17 And we really felt like in a
18 fundamental sense it's going to require a fair
19 bit of work on CMS staff part. And that's why
20 we thought this, as written and as modified,
21 did not satisfy the standards we'd like to set
22 for payment methodology.

1 Value over volume, we certainly
2 agree that we thought unanimously improving the
3 quality of care for these folks and the quality
4 of their lives would make it, satisfy this
5 criteria. It is nothing if not flexible,
6 because go to people's homes and figure out
7 what they need.

8 It certainly can be evaluated. The
9 control groups that were constructed for some
10 of the evaluations were small. And that's why
11 the power wasn't so great. But it doesn't mean
12 it couldn't be done. It's quite simple to
13 imagine how that could be done.

14 Care coordination I talked about a
15 couple of times. I'll just say the fundamental
16 problem there we thought was a lack of very
17 explicit coordination with physician oversight.

18 Patient choice, no question,
19 satisfies that. Patient safety, we felt pretty
20 good about that. The whole intent is to
21 improve safety of living at home.

22 And finally, as I spoke, HIT, there

1 was no plan B if it didn't have Epic. So we
2 felt like it did not meet those criteria.

3 So let me stop there and have my
4 physician colleagues add anything they would
5 like to clarify.

6 DR. CASALE: Sure. Thanks, Len, for
7 that review. And, yeah, I would just, really
8 just highlight what you've already said. I
9 think the challenges are, as you stated, you
10 know, is there a need for an APM for this to be
11 implemented or is there an alternative way.

12 And as already alluded to, there are
13 many other places where this is being done
14 through other funding sources. And as you also
15 highlighted, the Medicare Advantage has
16 expanded in 2019 to potentially allow this.

17 So you could see, I think there's no
18 question that it benefits the beneficiaries. I
19 think the challenge is do we need a payment
20 model, an alternative payment model in order to
21 have this implemented. And, you know, I think
22 that's where the biggest challenge is.

1 DR. WILER: Yes, thank you to Paul
2 and Len for summarizing our thoughts. Clearly,
3 this model has been impressive and successful.
4 And it's scalability across the United States
5 in pilot programs, again, is impressive, that
6 this can be adapted not only at the MACRA
7 system but also within patients' homes. So
8 it's the right thing to do for patients and in
9 a really important population.

10 That said, the three areas, just to
11 highlight again, the payment methodology of
12 creating an APM is one that we struggled with,
13 because even though it's not currently paid in
14 fee-for-service, you can, we'd like to hear in
15 the comment period really understanding why
16 this can't be an expansion of a Medicare
17 Advantage program or why this can't be adapted
18 into fee-for-service.

19 Even though that lift is hard, we
20 have an opportunity to influence but not
21 mandate those other programs, and why
22 specifically an APM is one where this program

1 is one that would be most successful from a
2 payment perspective.

3 The next is around care coordination
4 and integration with a physician practice. We
5 appreciated the comments that came back. But
6 really a detailed understanding of how this
7 might be part of a care plan for a patient
8 would be helpful for us to hear about.

9 And then finally, although Epic,
10 yes, is a dominant player in the health,
11 electronic health record space, there obviously
12 are others. So really understanding the
13 digital care coordination aspect would be
14 important. Thank you.

15 *** Clarifying Questions from PTAC to PRT**

16 VICE CHAIR TERRELL: So, if there
17 are any questions from the committee for the
18 PRT members, we will try to continue our
19 practice that we've been doing the last couple
20 of meetings of trying to limit questions to the
21 PRT committee that might best be answered by
22 the actual submitters themselves. But we will

1 do some. So I'm going to first go with Bruce.

2 MR. STEINWALD: Yeah, thanks. Nice
3 presentation. It's pretty clear.

4 About your asterisk, I understood
5 from the proposal that the submitter didn't
6 really think it was necessary to risk adjust
7 because they thought the costs were fairly
8 constant across different kinds of patients.
9 And yet you had stated that you weren't sure
10 that an ACO would be willing to participate if
11 there were no risk adjustment.

12 So my question is why did you come
13 to that conclusion if the presenter presented
14 evidence that the costs were fairly constant or
15 did I get --

16 DR. NICHOLS: So really good
17 question, Bruce, and I expect no less from my
18 fellow economist.

19 I'll just say, look, so the
20 proposal, as I understand it, was to provide
21 services in the home for which the cost is
22 relatively predictable. Boom. This is it.

1 That's why they proposed a flat fee.

2 Our point of view is an alternative
3 payment model is meant to engender some kind of
4 attempt to get at total cost to care, some kind
5 of attempt to actually create, if you will, an
6 incentive to reduce total cost to care. And
7 this insertion, while it might very well have
8 that outcome and in some cases was shown to, in
9 other cases not so much.

10 And our thought was that an APM
11 should be more globally focused. And,
12 therefore, we thought in a world where, while
13 the cost of CAPABLE is not going to vary by
14 patient, the cost of those patients in the rest
15 of the system will vary a lot.

16 And that's why we thought an ACO or
17 any kind of sort of risk focused entity is
18 going to want to have a risk adjusted payment.
19 So that's where that all came from.

20 VICE CHAIR TERRELL: Are you wanting
21 to respond to that or is this okay? Jennifer.

22 DR. WILER: I would also add from

1 the clinical perspective, when we think about
2 how this APM might be scaled to other patient
3 populations, this is about keeping seniors in
4 their home safely. But there were very, from a
5 pilot perspective, there was a necessary
6 scoping of the patient population from an
7 inclusion/exclusion criteria.

8 So we also discussed, in order to
9 meet Medicare's expectation around high impact
10 areas in total spend, that this program may
11 have to be scaled to a larger patient
12 population. And if that were to happen, that
13 would mean sicker patients trying to keep them
14 at home. So there would need to be some risk,
15 our opinion was there needed to be some
16 consideration for risk adjustment.

17 VICE CHAIR TERRELL: Mr. Miller.

18 MR. MILLER: Thanks. I just
19 wondered if you could elaborate just a little
20 bit more on your interpretation of the studies,
21 because you've all said you think it's a really
22 good program. And when I look at it, I think,

1 you know, really desirable set of services.
2 But a question is does it, in fact, save money
3 or is it just budget neutral or whatever.

4 And I looked at the studies but
5 probably not in as much detail as you did. And
6 I'm sort of wondering like how did you, what
7 did you conclude from them. Were they, were
8 all the indications were that it did save money
9 but they were underpowered or --

10 And I guess part two of the question
11 is to what extent do you think that the results
12 are, in fact, extensible to a broader
13 population, as opposed to they happen to pick,
14 except for the one randomized trial, they
15 happen to pick people who would be potentially
16 benefit from this, and that if one started to
17 do this more broadly, particularly if you had a
18 billing code for it, that all of a sudden you
19 would start to get lots of people who didn't
20 really need it quite as much but were getting
21 it because it would generate income.

22 DR. NICHOLS: I'll let my clinicians

1 speak to the sort of broader population
2 question. I'll speak specifically to the
3 evaluations, Harold.

4 The HCIA evaluation showed that it
5 did indeed improve functional status after five
6 months. And I take that as quality improvement
7 for the person. But it did not show a savings
8 in cost.

9 And the other study is Medicare and
10 Medicaid, so it did not find impact on cost
11 that were statistically significant. There
12 were some sometimes but not powered enough or
13 not significant in the standard way of thinking
14 about those things.

15 So the way I would conclude it is
16 it's a program that's highly likely to improve
17 the health and well-being of the people but not
18 necessarily to save money.

19 In my view, the statute says either
20 improve cost or lower, improve quality or lower
21 cost or both. This does one without hurting
22 the other. So it did not increase costs.

1 MR. MILLER: Just to follow up,
2 though, when I looked at the three studies that
3 were, I think it was three studies that were
4 quoted, there was one that showed sort of
5 basically almost no change in spending, a sort
6 of small increase. The other one showed
7 decrease but with confidence intervals across
8 zero.

9 So I'm wondering whether there was
10 any -- did you draw any interpretation that
11 said that the actual savings, you know, the
12 mean, the mean savings that they showed seemed
13 sensible given the other kinds of things that
14 were showing up, that they, in fact, did see
15 reductions in hospitalizations, et cetera, and
16 it wasn't some other aberration?

17 I'm just trying to sort of sort out
18 the issue of -- I mean, you know, the challenge
19 is always statistical significance in
20 underpowered study, right, what do we know. So
21 you have to look for other things that might
22 tell you whether all the other signals are sort

1 of pointing in the right direction.

2 And I just wondered if you saw
3 anything else that says to you, yes, I think it
4 probably saves money but they're underpowered,
5 or whether I think that could have just been a
6 random effect of the particular project.

7 DR. NICHOLS: I'm just going to
8 speak for myself. My interpretation of the
9 studies is that it very likely improves
10 functional status. It very likely does not
11 statistically affect cost. And the rest of it
12 is commentary really.

13 VICE CHAIR TERRELL: And I --

14 DR. CASALE: Yeah, I'm sorry. I was
15 just going to, because I was getting a nod from
16 Len to say something.

17 Yeah, I had the same interpretation.
18 I think the cost, I don't see this in the
19 current as cost savings. But I think the
20 benefit is keeping people in their home. And,
21 you know, how you figure out if that's cost
22 savings or not versus just quality of life is

1 really where I focused on particularly.

2 DR. WILER: I guess I'm going to
3 answer just a little bit differently. And we
4 had this conversation internally, in that does
5 it improve functional status, yes, have other
6 studies shown that improved functional status
7 means decreased visits to emergency departments
8 and in-patient hospitalizations, yes.

9 They started to go there from an
10 economic modeling perspective but didn't go the
11 full way.

12 So, from the clinical perspective,
13 it makes sense that if we can keep people in
14 their home and prevent them from falling that
15 there will be cost savings. But the study, and
16 the studies that were made as reference have
17 shown that correlation. But this particular
18 pilot does not yet have the power to show that
19 in a robust way.

20 But from a clinical perspective, for
21 me, it makes sense that it could. But that's
22 one of the challenges that would need to be

1 addressed in order to affirm that there not
2 only is this quality improvement but an
3 opportunity for cost savings long term.

4 VICE CHAIR TERRELL: I have a
5 question that's really about our scope. So
6 we're supposed to be the Physician-Focused
7 Payment Model Technical Advisory Committee.
8 And within the context of that, we now know
9 that MACRA includes a broader range of
10 clinicians including the occupational
11 therapists.

12 So I can understand the thinking
13 about this within the context of that as a
14 provider type that we can look at alternative
15 payment models and, therefore, evaluate them
16 with respect to whether they ought to be
17 recommended to the Secretary.

18 But one of the things that you all
19 were very, didn't score very highly was related
20 to coordination with physician practices. So
21 is this something that really ought to be
22 within our scope? Did you all talk about that

1 at all at the committee level or not?

2 This gets kind of back into my
3 concern sometimes about payment models versus
4 care models. Everything that I've heard you
5 all say and what we are asking about has to do
6 with an excellence of a care model that may or
7 may not be cost neutral.

8 But is it within the scope of what
9 we are supposed to be commenting on? So did
10 you all have that conversation at all with
11 respect to our scope as opposed to this
12 proposal?

13 DR. NICHOLS: So let me make sure I
14 understand the question, Grace. Are you saying
15 that, are you asking the question is this
16 physician-focused enough to be in our purview
17 or are you saying did we judge this thing
18 harshly because we didn't see enough docs
19 running around in Criterion 7? That's --

20 VICE CHAIR TERRELL: Is this a
21 physician --

22 DR. NICHOLS: Okay.

1 VICE CHAIR TERRELL: -- focused
2 payment model or not?

3 DR. NICHOLS: Yeah, okay.

4 VICE CHAIR TERRELL: I mean, if it
5 is, it is.

6 DR. NICHOLS: Yeah.

7 VICE CHAIR TERRELL: But if it's
8 not, I just wondered if you tackled that issue
9 at all.

10 DR. NICHOLS: I think we, I think
11 staff helped us think about this if I remember
12 correctly. Sarah, don't, I'm not blaming you.
13 I'm just saying I believe we asked the
14 question, and they said, oh, but, Len, the
15 statute says it's not just physicians.

16 VICE CHAIR TERRELL: Okay.

17 DR. NICHOLS: And so I think we
18 settled that pretty quick. Well, that's the
19 answer to --

20 VICE CHAIR TERRELL: Okay. That's
21 all I wanted to know. Are there any other
22 questions from the committee members? Okay.

1 Well, if not, I'm going to invite
2 our submitters to come to the table up here.
3 And we are going to let you all have your own
4 say about this. And then afterwards, the
5 committee will have an opportunity to ask you
6 questions directly. And we appreciate that.

7 So which one of you is -- if you
8 will introduce yourselves, and then whichever
9 is going to speak or speak first.

10 * **Submitter's Statement**

11 DR. SZANTON: I'm Sarah Szanton.
12 I'm a professor at the Johns Hopkins University
13 School of Nursing and the School of Public
14 Health.

15 DR. CANNON: I am Kendell Cannon.
16 I'm an internal medicine physician as well as a
17 clinical instructor at Stanford University.
18 And I also am the medical director and primary
19 care physician for a PACE program with
20 WelbeHealth.

21 VICE CHAIR TERRELL: Okay.

22 DR. SZANTON: Great. Well, thank

1 you so much. It's such an honor to be here.
2 Thank you for the work of the PRT and for just
3 being able to have this opportunity.

4 So adjusting the function of older
5 adults is imperative with 10,000 people turning
6 65 each day currently. And as Dr. Wiler
7 alluded to, physical function is a modifiable
8 risk factor for many bad outcomes, including
9 nursing home placement and preventable
10 hospitalizations.

11 I am a nurse practitioner with a PhD
12 who provided a decade of house calls. And my
13 patients often greeted me on their hands and
14 knees because that's how they got around their
15 home or dropped keys from the second floor
16 because they were trapped on the second floor.
17 And I would find the keys in the grass and let
18 myself in.

19 I also had a 101-year-old who had to
20 drop out of her wheelchair onto her knees to
21 get into her kitchen because her doorway of her
22 kitchen wasn't broad enough.

1 So, you know, this happens every
2 day. And I am so pleased that we are able to
3 bring forth the importance of this scope for
4 traditional Medicare.

5 And you've heard about CAPABLE from
6 the excellent report and also that there's been
7 ten years of research. And HUD also has
8 researched CAPABLE. Along with the Weinberg
9 Foundation, they funded the first replication.
10 It's now in 27 places in 13 states, including
11 CMS recently approved adding it to the Medicaid
12 waiver for Massachusetts for people who want to
13 age at home.

14 And also important to part of your
15 discussion prior, CMMI asked us to go through
16 the PTAC process. They said this will be the
17 next logical step for CAPABLE.

18 And also their evaluators that were
19 assigned to us from being part of CMMI
20 demonstration project published in Health
21 Affairs in 2016 cost savings that was \$2,700
22 per quarter per patient for eight quarters.

1 And CAPABLE costs about \$2,800.

2 So, from that analysis, it would
3 seem that it saves about seven times what it
4 costs. So I understand that there's research
5 all over the place because the samples are
6 small. But I think from a conceptual point of
7 view and from some of the data, it looks like
8 it saves more than it costs.

9 I also, what data you don't have is
10 Trinity, the accountable care organization
11 that's multi-state, they adapted CAPABLE as an
12 innovation to try out in one place, which was
13 Muskegon, Michigan. And we recently presented
14 those results together with them at Academy
15 Health.

16 And there it saved more than it
17 cost, even though they had a much smaller dose,
18 if you will. The handyman was more about \$120
19 than \$1,200. And they found reduced ER,
20 reduced admissions, and a lower length of stay
21 compared to a matched comparison group of the
22 rest of their ACO. And then subsequent to

1 those data, Trinity voted to scale it to two
2 new places.

3 So I think, you know, there is good
4 reason to think that it saves money. Although,
5 it's not a slam dunk yet with the data we have
6 so far.

7 I also just wanted to thank you for
8 your words about our flexibility. The whole
9 model is flexible. And we are flexible people
10 as well and happy to consider a, you know, a
11 graduated kind of payment in terms of the
12 frailty and complexity of the participants.

13 As Mr. Steinwald mentioned, we had
14 just envisioned it kind of the way you would
15 envision a flu shot, right. It's just a thing.
16 And it doesn't need modeling for how much you
17 would pay for it.

18 But it does make sense as more frail
19 and complex people come into it that you might
20 want to add another nurse visit or -- so I
21 think that makes a lot of sense.

22 And we think the best outcome would

1 be for, not to tell you what to do, but that I
2 believe there's several options where PTAC can
3 advise. And one of them I believe is option C,
4 which is recommending a limited scale, right, a
5 limited, testing it out a little bit more. And
6 then we would all learn more about what makes
7 sense in terms of costs and savings and how to
8 pay for it.

9 In terms of the coordination, I
10 think in your binders you all have the
11 additional information that we presented. And
12 some of that does address the coordination with
13 primary care in a more robust way.

14 And, you know, we started as
15 research separate from primary care and needed
16 HIPAA waivers to be able to talk with primary
17 care.

18 Now that more and more places are
19 adopting it, and not just with Epic but also
20 with Epic, the primary care providers are much
21 more involved. And there's some quotations
22 from some primary care providers showing how

1 it's distinct and separate but so needed and
2 useful to address function.

3 You know, even just buying a
4 refrigerator for someone who needs insulin,
5 right, that you're not going to do that in
6 primary care. But as CAPABLE, you know, the
7 handyman budget is fungible across things. So
8 it can be items or home repair.

9 And we also, in the additional
10 information, talked about different ways of
11 interoperability with health IT. So, you know,
12 you're welcome to refer to that.

13 And Secretary Azar often mentions
14 that he's the Secretary of Health and Human
15 Services. And CAPABLE fits squarely in the
16 stream of innovation of not just looking at
17 diseases but looking at the total health of
18 people.

19 And you're likely aware that the
20 RAISE Act for Caregivers, which was passed in
21 2018, requires the Secretary to develop and
22 maintain a strategy to help caregivers across

1 the country who are under a lot of strain. And
2 CAPABLE fits nicely into a strategy like that.

3 Before I introduce Dr. Cannon, I
4 wanted to just leave you with a story of a
5 CAPABLE participant who finished recently who's
6 a veteran. He's in a wheelchair. He's on, he
7 has end stage renal failure. He's on dialysis.

8 And when we got to him, he had a
9 completely flat affect, a depressed affect, was
10 in a lot of chronic pain, and never left his
11 home except for dialysis. He had a grown
12 grandson who would come over and help him some.

13 And his favorite thing he liked to
14 do was to sit on his back stoop to listen to
15 the birds. And he couldn't do that in the
16 wheelchair. His grandson would have to lift
17 him up.

18 And in identifying his goals, he
19 wanted to work on his pain, and he wanted to be
20 able to shave standing up. Currently, he
21 shaved in a wheelchair. And the gunk of it and
22 the cream just dribbled into his lap.

1 And, you know, that may seem like a
2 small thing to those of us who are able to take
3 the train or the plane and get here. But that
4 was really big to him.

5 And those aren't things you would
6 ask in primary care, right. You wouldn't ask
7 how are you shaving currently, right, or can
8 you get outside, out into your backyard.

9 But we addressed his pain, his
10 strength, and balance. We put grab bars around
11 his sink. By the end, because of those, he
12 could stand to shave. And that was a huge
13 thing for him. He also, we put grab bars
14 around his back entrance. And because of his
15 strength and balance and the grab bars, he
16 could get out into the back stoop and listen
17 there without needing his grandson.

18 He longer has a flat affect. He's
19 got a twinkle in his eyes. And now he's going
20 out and doing other things besides just
21 dialysis.

22 And speaking as a primary care

1 provider, if he had come into my office for a
2 20-minute visit in the beginning when he was
3 depressed and in pain and not going anywhere, I
4 wouldn't have thought I could do much for him,
5 you know. But after an intervention like this,
6 he's more engaged. He's more able. He feels
7 more dignified. And then primary care can do
8 more for some of his other issues.

9 So he went from being a socially
10 isolated, depressed, and in pain person to
11 someone who can navigate his home and his
12 outside environment with confidence.

13 So I'd like to introduce my
14 colleague, Dr. Kendell Cannon. She mentioned
15 where she's been. And she contacted me after
16 looking at all the programs for an aging
17 society and thought that CAPABLE was worth more
18 study.

19 DR. CANNON: So multiple people have
20 asked me how did Stanford get involved in this,
21 because this is very much Sarah Szanton and a
22 Johns Hopkins project.

1 The Clinical Excellence Research
2 Center is kind of a think tank for valued-based
3 care and has fellows each year to study
4 healthcare innovation and design with the
5 primary goal of lowering costs and improving or
6 maintaining quality and patient experience.

7 And so our year's topic was how to
8 improve care in late life.

9 So we spent an entire year
10 researching both what are, what is that, what
11 does late life mean, which we came to define as
12 the intersection between multiple chronic
13 conditions, functional limitations, what are
14 the primary needs for that population, and
15 completed a very extensive literature review,
16 and then from there tried to find everything we
17 could both within industry, within academia,
18 that served and met those needs.

19 And I have to say, by far CAPABLE
20 was, had the best cost saving data. Although,
21 as several people have mentioned, some of it
22 was, is a little bit harder to interpret but

1 also had -- for me as a clinician, getting to
2 learn more about CAPABLE ended up changing the
3 way I think through medical care in terms of
4 integrating other services and as a primary
5 care doctor why it's so important to have and
6 use the other people on the team, which to me
7 was this CAPABLE team.

8 And so that was for me one of the
9 biggest reasons I ended up actually in PACE and
10 changing my philosophy was because of CAPABLE.
11 And so very much understand there's not a
12 doctor on the roll call for CAPABLE, but
13 changed the way I practice.

14 VICE CHAIR TERRELL: We've exceeded
15 a little bit your ten minutes. So I'm going
16 to -- no worries. But I'm going to at this
17 point open it up for my commissioner colleagues
18 to ask questions. Mr. Miller, you've got a
19 question?

20 MR. MILLER: I do, several actually.
21 First question I guess is the question about
22 risk adjustment. There's a couple different

1 purposes to risk adjustment. One is if you
2 need different resources to be able to deliver
3 a service for different patients. The other is
4 if you're accountable for outcomes and the
5 outcome risk differs.

6 In this case, though, I guess I'm
7 curious. You say it basically costs \$2,882 for
8 everybody, because it looks to me like you
9 follow in general a fixed protocol with
10 everyone.

11 But I wonder whether that's
12 necessary. And in fact, if in fact some
13 patients could get it for less, then it would
14 be a more scalable program for many people if
15 you said, you know, the man in the wheelchair
16 doesn't need five months of RN, OT visits.
17 They need an OT assessment and the handyman and
18 look what a transformation that will make.

19 So I'm wondering, first of all,
20 whether you've thought about that, whether
21 there is, in fact, a way to stratify the
22 patients, not to say, yes, if it's risk

1 adjusted, we'll do more for some people, but
2 whether some people could do quite well with
3 just, you know, less.

4 DR. SZANTON: Sure. Thank you for
5 that question. So certainly there could be
6 less. The way it's designed is that the older
7 adult picks three different goals they want to
8 work on with the nurse and three different
9 goals they want to work on with the OT. And
10 those, they address a goal, after the initial
11 assessment, they address a goal on a monthly
12 visit for those times.

13 So someone could have fewer -- you
14 know, unless you're going to have really long
15 visits where the cognitive intake is going to
16 be less, you'd have to have fewer goals, which
17 could completely happen.

18 And, in fact, in the Trinity
19 replication, they started with a community
20 health worker and worked on some of the goals.
21 And then, so then did have fewer visits. And
22 that could certainly happen as well.

1 MR. MILLER: So you're saying in
2 some cases it could be less and there could be
3 a different level of payment.

4 DR. SZANTON: Absolutely.

5 MR. MILLER: Second question is
6 could you explain to me how you see this
7 interacting with home health.

8 Many of these patients, and I'd be
9 interested in what your experience is in terms
10 of how many of them would qualify for home
11 health services. And I was concerned, I guess
12 the concern was that we have the RN and the OT
13 from home health showing up in the house as
14 well as the CAPABLE RN and OT showing up in the
15 house.

16 And the second is that if, in fact,
17 the service was desirable, home health could
18 pay for it. They're not restricted in terms of
19 what they can spend money on. They get a
20 prospective payment. They wouldn't necessarily
21 want to spend more money on this under the
22 current model. But they might.

1 And so tell me how you see this
2 working with home health --

3 DR. SZANTON: Great.

4 MR. MILLER: -- in coordinating.

5 DR. SZANTON: Yeah. So some of the
6 places that are adopting CAPABLE are home
7 health agencies. And in fact, I think one of
8 the people registered to give a public comment
9 is an occupational therapist at a home health
10 agency in Denver that has been doing a
11 wonderful job with CAPABLE.

12 So home health, what Medicare calls
13 skilled care is different than CAPABLE. It is,
14 you know, with a specific something in mind,
15 like wound care or, you know, new diabetic
16 teaching or -- and the, it certainly, it could
17 work through that if the skilled care
18 definition was a little bit different.

19 But just as a small example, an OT
20 cannot open a case in skilled care. And they
21 always do in -- you know, so there would have
22 to be some tweaks.

1 Also, we've hired people from home
2 health. And there's a real mind shift.
3 CAPABLE is all about the older adult, what they
4 want to be able to do, and that all of the
5 ideas come from them in terms of what they want
6 to do. The clinician uses their pattern
7 recognition and, you know, clinical judgment to
8 help brainstorm with them.

9 But when we hire people from home
10 health, they really have to be retrained. It's
11 a different model. So that's certainly
12 possible. But it's not the same.

13 MR. MILLER: But it wouldn't
14 necessarily be a bad thing to have it more
15 integrated. And this could potentially be
16 something under home health.

17 Third question is I wasn't sure I
18 understood who you, this is related to the
19 second question, who you envisioned ordering
20 this service, because there was mentions in
21 here of physicians submitting a billing code,
22 but then there were we'll let the primary care

1 physician know.

2 And so I wasn't clear on does a
3 physician order this service or are there
4 RN/OT/handyman teams sort of cruising around
5 looking for patients who might need their help
6 and say, hey, you look like your porch needs
7 fixed, hey, we've got a service for you. How
8 would that work?

9 DR. SZANTON: We were envisioning a
10 primary care provider ordering it. And right
11 now nurse practitioners can't order home health
12 as you know. And so, in the current set up,
13 probably that would be a physician. Although,
14 it probably makes as much sense for also nurse
15 practitioners to be able to.

16 Just addressing your second, more
17 comic point, currently there are CAPABLE
18 programs that are started by Habitat for
19 Humanity, for example, and they go to their
20 wait list or, you know, there are -- but for
21 what we're talking about today with Medicare,
22 it would be starting from a clinical side.

1 MR. MILLER: Okay. Final question,
2 there were a couple of mentions in your
3 proposal about when you were talking about the
4 model, et cetera, and I'm quoting from page 9
5 to page 10, that there would need to be strict
6 limitations on quality and very close
7 measurement of quality.

8 And I wonder if you could elaborate
9 what you meant by that in terms of what you
10 thought would be the quality problems that
11 might arise unless it was strictly limited and
12 very closely monitored.

13 DR. SZANTON: Well, I don't know if
14 you want to talk about that also. But -- okay.
15 Go ahead.

16 DR. CANNON: So one of the concerns
17 that my team had was that this potentially
18 could turn into, by creating a payment model,
19 roving herds of nurses and OTs and handymen
20 looking for work.

21 MR. MILLER: Herds --

22 DR. CANNON: And so we felt like in

1 order to maintain the quality that was shown,
2 the improvement in the ADLs, the improvements
3 and the decrease in hospitalizations and
4 nursing home visits, that those would have to
5 continue to be measured. You couldn't just put
6 this out there as like a, hey, here's a new
7 program.

8 And we also saw it sort of in the
9 sense of concern the way hospice when it
10 switched over became much more focused on that
11 financial part rather than on improving the
12 quality of care, although it does both.

13 MR. MILLER: So, just to summarize,
14 so your concern would be that there could be
15 overuse of the service unless there was some
16 way to show that it was actually being focused
17 on the people whom it would benefit. Okay.
18 Thanks.

19 VICE CHAIR TERRELL: Angelo.

20 DR. SINOPOLI: I think Harold asked
21 most of my questions. And I think you may have
22 answered most of them.

1 But I'm still a little bit curious
2 as to how you're thinking about this as being
3 an alternative payment model as opposed to
4 services to PACE, who's already taking full
5 risk, or to an ACO, who may be taking full
6 risk, and why it's not just a service that's
7 integrated within the care model and the care
8 management team.

9 DR. SZANTON: So I'll start, and you
10 can add if you want.

11 Certainly we've shown by the partial
12 scaling that it is possible to offer in
13 different ways, but because traditional
14 Medicare is still the bulk of service
15 provision, that it would be a way of scaling it
16 much faster, that if we just relied on Medicare
17 Advantage and the very most forward-looking
18 ACOs, this will be a, these problems, like the
19 person in the wheelchair in pain, will take a
20 lot longer to reach kind of saturation and
21 scope.

22 VICE CHAIR TERRELL: I have a

1 question, and it's about the criteria from
2 which you selected handymen. There's not, as
3 far as I know, a lot of literature on that in
4 the medical literature about what would make a
5 good handyman.

6 Certainly, we've got occupational
7 therapists that are licensed and governed and
8 are professional. Certainly, that's true for
9 registered nurses.

10 But a handyman is kind of a, or
11 handyperson is kind of a pretty vague job
12 description. And the types of people who have
13 those skills might be quite variable in terms
14 of their background. So I could envision a
15 dystopic future where there's not hordes of
16 handymen and nurses running around, but
17 suddenly everybody's a handyman.

18 And so, as you're thinking about
19 bringing in new services, I suppose, to the
20 healthcare ecosystem, how are you all thinking
21 about those non-traditional roles and making
22 sure that there's no fraud, that there's

1 competency, and that it also doesn't actually
2 inflate costs where suddenly everything out
3 there, like diabetic shoes now, has to cost a
4 particular price?

5 DR. SZANTON: That's a great
6 question. Thank you. So the, some of the
7 CAPABLE sites have hired their own handy person.
8 And they've made sure that they are licensed
9 and bonded and they're under kind of their
10 clinical supervision in a way.

11 And the handy person implements a
12 work order that the occupational therapist
13 makes up or, you know, addresses. And it's
14 based by the person's goals. And so it's not,
15 so it's kind of under the occupational
16 therapist's scope in a way.

17 The second thing is that in, I'm not
18 sure as much in rural America, but in urban
19 America, there's very often non-profits that
20 have been long established that do small home
21 repairs for low-income people. And a lot of
22 the partners we've had have hired those and,

1 you know, licensed and bonded and drug testing.

2 And in fact, the one that we work
3 with in Baltimore actually sends in two people,
4 one who's getting job training skills through
5 AmeriCorps and one who's a more senior
6 contractor.

7 VICE CHAIR TERRELL: And just one
8 more quick question, the cost of handrails they
9 may put up or ramps or whatever the particular
10 thing does, that would strike me in a lot of
11 cases being much more expensive than, you know,
12 \$1,200. So where were those costs accounted
13 for in this model? And was there variation in
14 that?

15 DR. SZANTON: Thank you. So we've
16 published a paper that I'm happy to furnish the
17 PTAC about the kinds of modifications and how
18 much they cost on average.

19 In our randomized control trial, on
20 average 14 different things per house were done
21 for that amount of money. They were often very
22 small things like \$7 bed risers that go under

1 the four corners of the bed to make it taller
2 so it's easier to get out of or, you know, a
3 cutting board.

4 The budget is not big enough for
5 ramps. But grab bars and extra banisters cost
6 about \$80 parts and labor.

7 VICE CHAIR TERRELL: So this was a
8 total bundle then.

9 DR. SZANTON: Um-hmm.

10 VICE CHAIR TERRELL: Okay. Thank
11 you. Jennifer.

12 DR. WILER: So we previously raised
13 some concerns about integration and care
14 coordination. So I want to prompt you to give
15 some thoughts on that.

16 So these services are triggered by a
17 physician order. What in your pilots or what
18 is your recommendation or what is your
19 expectation around how this fits into managing
20 health of a patient and that care coordination,
21 and then specifically the health information
22 communication component?

1 DR. SZANTON: Thank you. So, right,
2 so, as we mentioned, this is kind of an adjunct
3 to primary care and certainly not a
4 replacement, and that the provider would order
5 it and then would be getting updates from the
6 care team, and that it doesn't exist -- so, you
7 know, some primary care providers already have
8 case management, in which case that case
9 manager would be, you know, being kept up to
10 date very often. And we have a whole case
11 example of a woman in Maine and with a table of
12 before and after capable.

13 I think the, Kendell and I were
14 talking briefly beforehand, and I think so much
15 of it has to do with decreasing primary care
16 burden, you know, that everyone in primary care
17 is overworked as it is as it relates to our
18 visits and to take care of some of these other
19 things that lead to hospitalizations or even
20 just more calls to the primary care team is
21 part of that.

22 If you want to --

1 DR. CANNON: In terms of the
2 information exchange with primary care, again,
3 was also one of my concerns and my team's
4 concern. Epic, the fact that they were able to
5 create a module in Epic kind of told me that we
6 could at least expand that to other EMR
7 systems.

8 And so I don't think we ever
9 intended in our proposal to say Epic was the
10 one and only, just that they had made one and
11 it works. And so it could be duplicated.

12 Also, the idea that, as a primary
13 care physician, I don't have the time to do the
14 type of motivational interviewing and goal
15 assessment that this team does. And so, if
16 they can come out of these visits with a goal,
17 some of them are functional, some of them are
18 healthcare focused, then I can supplement that,
19 whether it's polypharmacy is one of the major
20 issues. People are primed to then want to talk
21 about, oh, we're going to stop these
22 medications.

1 And so a lot of what the CAPABLE
2 team does is educate the patients on how to
3 speak to a primary care doc, how to present
4 themselves, how to share their ideas. And so,
5 for me, really that increased patient
6 interaction both improved the clinician
7 experience and the patient experience.

8 DR. SZANTON: We provide a health
9 passport that has a number of things in it, but
10 part of it has questions that you wanted to ask
11 your doctor. And so, even if someone feels too
12 shy to ask them, they can at least hand it over
13 and say -- so there's also care coordination
14 just old school on paper as well as on the EHR.

15 And since it has been integrated
16 into the EHR, in some sites we hear and we
17 understand that, you know, providers are
18 messaging through that to the CAPABLE OT or the
19 CAPABLE nurse saying, oh, I see that you're
20 working this goal. I'll reinforce that in my
21 visit or -- and that that coordination has been
22 happening.

1 DR. WILER: So, at non-Epic sites,
2 it obviously makes sense if I'm going to get
3 very operational, but just to make sure that we
4 understand that they have Epic access. They
5 can provide a report. It's all within one
6 ecosystem.

7 Is your expectation in sites that
8 don't have that digital platform that there is
9 a traditional consult note? How is the primary
10 care provider knowing what the assessments are,
11 including the ADLs, IADLs, and PHQ-85 scores
12 that you mentioned on page two? Where is that
13 information then being transferred back to the
14 primary care provider?

15 Is this only currently pre-post as
16 described, or is there an expectation that this
17 is a bundled consult? How would this happen if
18 it was not in the current Epic platform as
19 described?

20 DR. SZANTON: I think we're very
21 open to how that should work, and I think
22 different primary care practices would probably

1 have different views about how that should
2 work, and we've proposed a model where, like,
3 after the second visit, we let the primary care
4 provider know about the goals, but I think
5 after could work fine too.

6 We, in our research, what we ended
7 up doing was after we were done, after the four
8 months, we wrote what the goals were, whether
9 they were achieved, what else they still want
10 to work on, but, I mean, I hesitate to say this
11 is how it has to be for the whole country.

12 But the principle of sharing back,
13 and that it's under the primary care provider's
14 purview, and doing it in the way that makes the
15 most sense from their own health IT I think is
16 probably as specific as it makes sense to get
17 unless I'm misunderstanding your question.

18 DR. CANNON: I also wanted to share
19 I think that part of the problem answering that
20 question is that right now, a lot of the
21 CAPABLE programs are being run through Housing
22 or these different ways, and so you're trying

1 to get information back to a PCP who doesn't
2 even know it exists, and so there's different,
3 depending on who the doc is, different ways you
4 can get information to those doctors.

5 Sometimes the best way is through a
6 case manager. Sometimes the best way is a
7 consult note. Sometimes the best way is a
8 phone call, and the CAPABLE RNs have done all
9 of those different things and tried all of them
10 in order to get to it.

11 I think the idea as an advanced
12 payment model was that this would be, it adds
13 that medical component, and so then it would
14 actually be thought about by clinicians, and so
15 facilitate the communication as opposed to just
16 the trials that are going on and trying to kind
17 of spread it as is.

18 DR. SZANTON: And we have a paper
19 published about the primary care provider
20 feedback loop that I'm happy to provide the
21 committee, and the CAPABLE nurses up to that
22 point had done a number of phone calls, emails,

1 hard copy letters for the chart, and different
2 providers preferred different things.

3 VICE CHAIR TERRELL: Harold?

4 MR. MILLER: One more question I'm
5 thinking about. So if one were to try to do
6 this, how would one implement and pay for it?
7 And I can see several different potential
8 approaches that I'd just be interested in your
9 reactions to.

10 So one is CMS currently has a
11 Comprehensive Primary Care Plus demonstration,
12 and in that model, the primary care physicians
13 get an additional care management payment with
14 which they can do the kind of things that
15 Kendell said I can't ordinarily do. They could
16 hire nurses.

17 The amounts of those payments would
18 probably not be enough to support the service,
19 at least as you costed it, although it might be
20 if it could be done for some patients less
21 expensively.

22 But if you would say there is a

1 payment for this, then potentially you could
2 say a primary care physician could now accept
3 for this kind of patient that they would get
4 this kind of payment and they could deliver
5 this kind of service for it, and then they
6 would also be accountable for the fact that it
7 would, in fact, keep patients out of the
8 hospital. So that's one model is that it could
9 sort of be an enhancement to that.

10 Another model is CMMI has an
11 Independence at Home demonstration where there
12 are physician practices, groups that have
13 decided to focus on trying to keep a patient
14 population at home, but it's a pure shared
15 savings model now.

16 And you might say ah, these are
17 groups that are focused on trying to keep a
18 patient population at home and this would be a
19 useful service to add to them, and they're
20 already, you know, upside accountable and maybe
21 downside accountable for that.

22 You don't have to be a whole ACO,

1 but you're focused on this particular -- and if
2 you look at the criteria for those patients,
3 they are very similar to what you've suggested.

4 The third model would be that you
5 make this an adjunct to the home health
6 prospective payment system and you would say,
7 particularly under the new system, a home
8 health agency can do this. They get a
9 prospective payment.

10 When I looked at the numbers, the
11 numbers were on the order of, under the current
12 system, it's on the order of \$3,000 or so
13 dollars for a 60-day period.

14 Under the new system, it's going to
15 be about \$2,000 base payment for a 30-day
16 period, and then if you have functional status
17 limitations, comorbidities, you get a higher
18 payment.

19 So, in fact, again, it seems to me
20 that this model might fit there if there were
21 some encouragement to do it, and it would be a
22 logical thing to think that home health

1 agencies who employ RNs and OTs could
2 potentially do this, or you could make it a
3 free for all and say that anybody who wants to
4 go out and start doing the service can, you
5 know, bill for it.

6 If you could just give some reaction
7 to where you think it's feasible? I mean, if
8 those options were available, would primary
9 care physicians say, who were already
10 interested in doing care management, jump up
11 and say, yes, I'd like to do this, or too
12 complicated?

13 They might certainly contract with a
14 home health agency, but it would flow through
15 the primary care physician, or do you think
16 it's better if it's sort of integrated with
17 home health and viewed as yet one more thing
18 that a primary care physician can refer to home
19 health and then hold the home health agency
20 accountable?

21 DR. CANNON: So a couple of thoughts
22 on that, in terms of the primary care being

1 responsible for, I guess, hiring and
2 coordinating the OT, the RN, and the
3 handy person, that's not really our skill set,
4 and so my thought was that it could be seen
5 more as an adjunct.

6 My concern -- I think that it does
7 work within home health. My concern is that,
8 having worked with multiple home health
9 agencies, what this program is is very
10 different.

11 And so to try to say that we would
12 just put this with a home health team, it would
13 change what I believe to be the most
14 efficacious parts of the model, the person-
15 centered goals, the motivational interviewing.

16 Because these people are thinking
17 very differently than you do for a typical OT
18 or a typical skilled RN experience, I would
19 worry that you would lose the benefit.

20 DR. SZANTON: But that said, there
21 are home health agencies that are successfully
22 doing it. They just have a special team, kind

1 of like they might have a hospice team that
2 thinks differently than the regular skilled
3 health team, and so to me, they all sound good,
4 and thank you for the roadmap, I would say, and
5 I think that --

6 MR. MILLER: Do you think it would
7 be good for home health to be more patient
8 centered and motivational interviewing
9 oriented, et cetera, than it is today?

10 DR. SZANTON: Yes, I mean, I'm sure
11 we would both say yeah, but also their visits
12 are longer, you know, like typically you'd do
13 two or three visits in a day of this than the
14 eight or nine you might do in home health,
15 right, so it would take a team, I think, a
16 CAPABLE team within the home health, but it
17 could certainly work.

18 VICE CHAIR TERRELL: Len?

19 DR. NICHOLS: Madam Chair, I would
20 like to call attention to I forgot something
21 that's really important.

22 VICE CHAIR TERRELL: Uh-oh.

1 DR. NICHOLS: Yeah, I screwed up.
2 So I just wanted to point out, in particular,
3 Harold, in relation to your first question
4 about the interpretation of the studies, I was
5 supposed to, but forgot to make clear that the
6 kind of most interesting one, the randomized
7 trial study, the control group was not patients
8 who got nothing.

9 It was patients who got sort of
10 attention controls. They got like 10 visits or
11 something, so they got like a smaller dose than
12 the dose you were imposing in CAPABLE.

13 So think about it this way, instead
14 of CAPABLE versus nothing, it was CAPABLE
15 versus a small dose of CAPABLE, and that showed
16 no cost impact. Well, one might infer, there
17 probably is a cost impact compact compared to
18 nothing, and that's probably important context
19 I failed to make clear even though staff put it
20 on the slide.

21 DR. SZANTON: Well, sorry, and if I
22 can just also interject, actually the cost

1 results for that, we still don't have. The
2 staff at CMS are working on the costs for the
3 randomized control trial. The costs that are
4 published are the one arm trial from the CMMI
5 demonstration project.

6 But it is true that the attention
7 control group, they had 10 visits. They were
8 also goal directed, also got what they wanted
9 to do, but it was sedentary goals, and so some
10 people criticized that as being too strong, and
11 that group did improve to an extent.

12 And when you say that we didn't keep
13 improvement at 12 months, that was in
14 comparison to that control group, but they were
15 still improved compared to their own selves at
16 the beginning.

17 VICE CHAIR TERRELL: Are there any
18 questions from the commissioners? If not,
19 let's go to the portion of the hearing where we
20 hear from public commenters.

21 * **Public Comments**

22 VICE CHAIR TERRELL: We have six

1 that have registered, but it is open for
2 others. There is one that is onsite, and we'll
3 remind the public commenters that you're
4 limited to three minutes, and the first one is
5 Sharmila Sandhu. Oh, I'm being prompted that
6 you all can sit back there. Thanks.

7 MS. SANDHU: Hi, good morning.
8 Thank you for the opportunity. My name is
9 Sharmila Sandhu. I'm the counsel and director
10 of regulatory affairs with the American
11 Occupational Therapy Association. I'd like to
12 just make a brief comment.

13 The American Occupational Therapy
14 Association is the national professional
15 association representing the interests of more
16 than 213,000 occupational therapists,
17 occupational therapy assistants, and students
18 of occupational therapy.

19 The client-centered, science-driven,
20 and evidence-based services of an occupational
21 therapy professional enables people of all ages
22 to live life to its fullest by promoting

1 participation in daily activities. We
2 appreciate the opportunity to provide feedback
3 on the CAPABLE model.

4 The program evolved and developed
5 through a series of studies and has clearly
6 demonstrated the importance of addressing
7 Medicare and Medicaid beneficiary problems
8 related to everyday functioning in the home
9 environment, which are both specific domains
10 within the scope of occupational therapy
11 practice.

12 CAPABLE has resulted in reduced
13 disability and healthcare cost savings while
14 promoting aging in place, outcomes which are
15 increasingly desired by elders and their
16 families as the baby boomer population
17 continues to age.

18 CAPABLE interventions are consistent
19 with the perspective role and scope of
20 occupational therapy practice under, in
21 community health and prevention. The skilled
22 occupational therapy perspective is integral to

1 the fidelity of the CAPABLE intervention.

2 CAPABLE promotes safe and effective
3 aging in place to positively impact population
4 health, while at the same time meeting the
5 unmet individual Medicare beneficiary needs
6 that directly drive healthcare costs, but are
7 not readily addressed in current care or
8 reimbursement models. CAPABLE also is directly
9 aligned with the goals of the Triple Aim in our
10 opinion.

11 As the national professional
12 association representing occupational therapy,
13 AOTA asserts that the demand for these types of
14 targeted, coordinated services for the Medicare
15 and Medicaid population will only continue to
16 grow.

17 The inclusion of housing and home
18 modification considerations is critical at a
19 time when payers, policy makers, and quality
20 experts are recognizing the importance of
21 social determinants of health or social risk in
22 the overall health risk profile and recovery

1 trajectory for patients.

2 Services like CAPABLE which
3 demonstrate reduced healthcare costs and health
4 utilization through innovative preventative
5 interventions offer the potential to greatly
6 impact both the individual recipients and
7 population health, as well as the caregiver
8 needs for those beneficiaries.

9 AOTA continues to believe it is
10 critical to weave key social determinants of
11 health into the fabric of healthcare coverage
12 and payment if wish to truly be more responsive
13 to the needs and wishes of the elderly
14 population. Thank you.

15 VICE CHAIR TERRELL: Thank you. We
16 have on the phone now Samantha DeKoven.

17 MS. DeKOVEN: Thank you for the
18 opportunity to participate. This is a great
19 conversation.

20 I'm with BRick Partners. We're a
21 consulting and project management firm in the
22 Chicago region, and we're supporting a CAPABLE

1 replication among our partners here, groups
2 like the North West Housing Partnership, which
3 is a housing organization that delivers a range
4 of housing services, and their partner, Attuned
5 Care, which is a home health agency that has on
6 staff an occupational therapist and RN who
7 participate in the training and are delivering
8 this program to clients.

9 Another important partner for our
10 office is the mayor's office because this
11 effort was really led by municipalities who
12 were concerned about our residents, and were
13 seeing burdens on our first responders and our
14 social services as we have an aging population,
15 and our residents wish to remain in their
16 community and remain in their homes and be able
17 to live independently.

18 So this small demonstration is in
19 the northwest suburbs of Chicago. We're
20 underway, so I can't speak to any of the data,
21 but I can tell you that in conversations and in
22 early reporting, our clinicians note

1 significant depression and talk about how the
2 participants really benefit from the program
3 and find themselves and report themselves more
4 able to do the things that they wish to do.

5 The handyman comes out sent by the
6 housing organization and is able to do the
7 minor repairs, as well as providing some of the
8 tools and other needs identified by the client
9 with the occupational therapist.

10 And our clinicians really talk about
11 the benefits of having been trained and
12 focusing on the client-centered approach to
13 delivering care, and that it's a tool and an
14 approach that they are able to bring into their
15 other work and be able to speak to how they are
16 benefitting from the training.

17 There is a lot of interest around
18 the region. The Metropolitan Mayor's Caucus
19 has surveyed municipalities, and the
20 communities around the region identified aging
21 in place and identified helping their
22 communities with an aging population as top

1 priorities that the municipalities want to
2 identify.

3 So there's a lot of interest in
4 growing and scaling this program, and so we're
5 eager to see you identify sustainable funding
6 mechanisms so that we're able to replicate this
7 program locally. Thank you.

8 VICE CHAIR TERRELL: Thank you. And
9 now is Amanda Goodenow on the phone?

10 MS. GOODENOW: Yes, I am. I'm
11 Amanda Goodenow. I'm the occupational
12 therapist and the program manager in the Denver
13 area. I work at the Colorado Visiting Nurse
14 Association.

15 We are a home health agency that are
16 implementing CAPABLE. We do have separate OTs
17 and nurses that only do CAPABLE, so we do both
18 CAPABLE and home health services though also.

19 And it has, like Sarah has said, has
20 been challenging to get into the CAPABLE
21 mindset versus the home health mindset, but
22 with a lot of work and time, we were able to

1 transition and we are thriving.

2 We have seen about 126 clients so
3 far in the CAPABLE program and I just wanted to
4 give you some clients' perspectives of the
5 program. We had one gentleman that his main
6 goal was he wanted to be able to get in and out
7 of the house safer.

8 He really wanted to be able to get
9 to his AA meetings. He was a recovering
10 alcoholic and drug addict. And just by the
11 simple modification of rearranging the way the
12 door swung open to get into the garage made it
13 feasible for him.

14 And that's not something that he had
15 thought of previously, but through the OT's
16 expertise and with the work of Habitat for
17 Humanity of Metro Denver, he was able to have
18 that done.

19 We also had a gentleman who, kind of
20 like Sarah has talked about, was stuck in his
21 house for years. He was wheelchair bound and
22 did not have a way to get in and out of the

1 house. In order to get to
2 appointments, he would have to have people lift
3 him up in the wheelchair to get down the stairs
4 or go via ambulance, which, as we know, is
5 extremely expensive.

6 So we were able to build him a
7 wheelchair ramp, and he just started crying
8 because it was the first time he was able to
9 get himself in and out of his house. Not only
10 is it feasible for him, but now it's also a
11 safety improvement in case of fires and things
12 like that.

13 We, at the Colorado VNA, have noted
14 some significant changes in depression,
15 increased independence and ADL, decreased pain,
16 and decreased fall risk.

17 Some of the data that we have pooled
18 ourselves, we do the PHQ-9 right before
19 admission into the CAPABLE program, and then
20 after the CAPABLE program has been implemented,
21 we do it again.

22 And we've noticed a 57 percent

1 decrease in depression. We've noticed an
2 increase in independence with ADL by 77
3 percent, and pain has improved by 53 percent in
4 the little bit of data that we have pooled
5 ourselves. So overall, we, at the Colorado
6 VNA, have shown some major improvements in
7 these clients.

8 The other thing that we have noticed
9 is just community reentry. A lot of people are
10 getting back out into the community, so they're
11 no longer just staying at home all day and
12 isolating themselves.

13 I had a client personally that she
14 had fractured her humerus, and we, as a home
15 health agency, had actually seen her from home
16 health, and she had progressed through the home
17 health side of things and was discharged to
18 outpatient therapy, so she then qualified for
19 the CAPABLE program.

20 And she really wanted to be able to
21 drive her car, but it was a standard, and she
22 broke her right humerus, so shifting the

1 standard wasn't feasible for her at the time.

2 So she started, towards the end of
3 the program, actually calling friends and
4 getting rides, which previously she thought
5 that was a burden, but through the program,
6 without us even addressing this as an issue,
7 because this was not one of her goals, through
8 the program, she started reaching out for help,
9 which is fabulous. It shows those behavioral
10 changes that occurred through time.

11 She was then going to cards once a
12 month with friends and back to her book club
13 once a month with friends, which is just
14 absolutely huge.

15 The other thing we've noticed is
16 people getting involved in going to the senior
17 center for different activities or getting
18 involved with SilverSneakers. Again, these
19 aren't necessarily their goals. These are just
20 some of the outcomes that occur as a side note
21 of the program.

22 So we have thoroughly enjoyed

1 implementing this program, and as an OT, it's
2 really fun to be able to see them over this
3 expanded period of time.

4 It's only six visits, but you truly
5 get to see major change because it's not six
6 visits in three weeks. It's six visits over
7 four to five months, which has been really,
8 really nice, and it's been a joy to be able to
9 implement this program. Thank you for the
10 opportunity to speak.

11 VICE CHAIR TERRELL: Thank you. Is
12 there anyone else on the phone or in the
13 audience who would like to comment at this
14 time?

15 We are a little bit early relative
16 to where we usually are, so I just want to ask
17 my colleagues, do you want to have any further
18 discussion at all before we go into voting?
19 Hearing none, let's begin the voting process.

20 * **Voting**

21 VICE CHAIR TERRELL: First, we vote
22 on how the proposal meets each of the 10

1 criteria. Member votes roll down until a
2 simple majority has been reached. A vote of
3 one or two means it does not meet, three and
4 four means meets, five and six means meets and
5 deserves priority. The asterisk means not
6 applicable.

7 After we vote on all 10 criteria, we
8 will proceed to vote on our overall
9 recommendation to the Secretary. We will use
10 the voting categories and process that we
11 debuted at our December 2018 public meeting.
12 We designed these more descriptive categories
13 to better reflect our deliberations for the
14 Secretary. First, we will vote using the
15 following three categories, not recommended for
16 implementation as a physician-focused payment
17 model, or recommended, or referred for other
18 attention by HHS.

19 We need to achieve a two-thirds
20 majority of votes for one of these three
21 categories. If the two-thirds majority votes
22 to recommend the proposal, then we vote on the

1 subset of categories to determine the final
2 overall recommendation to the Secretary.

3 The second vote uses the following
4 four subcategories, the proposal substantially
5 meets the Secretary's criteria for a PFPM and
6 PTAC recommends implementing the proposal as a
7 payment model, number two, PTAC recommends
8 further developing and implementing the
9 proposal as a payment model as specified in
10 PTAC comments, number three, PTAC recommends
11 testing the proposal as specified in PTAC
12 comments to inform payment model development,
13 and number four, PTAC recommends implementing
14 the proposal as part of an existing or planned
15 CMMI model, and we would need a two-thirds
16 majority of one of these four categories.

17 * **Criterion 1**

18 So let's get ready now and vote on
19 the first criteria which is scope, which is
20 considered a high priority item.

21 MS. SELENICH: Okay, so two members
22 voted 6, meets and deserves priority

1 consideration. Three members voted 5, meets
2 and deserves priority consideration. One
3 member voted 4, meets. One member voted 3,
4 meets.

5 A majority vote in this case is
6 four, so the committee has determined for this
7 criterion that it meets and deserves priority
8 consideration.

9 * **Criterion 2**

10 VICE CHAIR TERRELL: Moving on to
11 Criterion 2, quality and cost, also a high
12 priority.

13 MS. SELENICH: Zero members vote 6,
14 meets and deserves priority consideration. Two
15 members vote 5, meets and deserves priority
16 consideration. Three members vote 4, meets.
17 Two members vote 3, meets. Zero members vote 1
18 or 2, does not meet, and zero members vote not
19 applicable. The committee finds that this
20 proposal meets this criterion.

21 * **Criterion 3**

22 VICE CHAIR TERRELL: Moving on to

1 Criterion 3, payment methodology, also high
2 priority.

3 MS. SELENICH: So zero members vote
4 5 or 6, meets and deserves priority
5 consideration. Zero members vote 4, meets.
6 One member votes 3, meets. Six members vote 2,
7 does not meet. Zero members vote 1, does not
8 meet, and zero members vote not applicable.
9 The committee finds that the proposal does not
10 meet this criterion.

11 * **Criterion 4**

12 VICE CHAIR TERRELL: Moving on to
13 Criterion 4, value over volume, providing
14 incentives to practitioners to deliver high
15 quality healthcare.

16 MS. SELENICH: Zero members vote 5
17 or 6, meets and deserves priority
18 consideration. Four members vote 4, meets.
19 Three members vote 3, meets. Zero members vote
20 1 or 2, does not meet, and zero members vote
21 not applicable. The committee finds that the
22 proposal meets this criterion.

1 * **Criterion 5**

2 VICE CHAIR TERRELL: Criterion 5,
3 flexibility, to provide the flexibility needed
4 for practitioners to deliver high quality
5 healthcare.

6 MS. SELENICH: Zero members vote 6, meets and
7 deserves priority consideration. Two members
8 vote 5, meets and deserves priority
9 consideration. Four members vote 4, meets.
10 One member votes 3, meets. Zero members vote 1
11 or 2, does not meet, and zero members vote not
12 applicable. The committee finds that the
13 proposal meets this criterion.

14 * **Criterion 6**

15 VICE CHAIR TERRELL: Criterion 6 is
16 the ability to be evaluated, have evaluable
17 goals for quality of care, cost, and any other
18 goals of the PFPM.

19 MS. SELENICH: Zero members vote 6,
20 meets and deserves priority consideration. Two
21 members vote 5, meets and deserves priority
22 consideration. Three members vote 4, meets.

1 Two members vote 3, meets. Zero members vote 1
2 or 2, does not meet, and zero members vote not
3 applicable. The committee finds that the
4 proposal meets this criterion.

5 * **Criterion 7**

6 VICE CHAIR TERRELL: Criterion 7,
7 integration and care coordination, encourage
8 greater integration and care coordination among
9 practitioners and across settings where
10 multiple practitioners or settings are relevant
11 to delivering care to the population treated
12 under the PFPM.

13 MS. SELENICH: Zero members vote 5
14 or 6, meets and deserves priority
15 consideration. Zero members vote 4, meets.
16 Two members vote 3, meets. Five members vote
17 2, does not meet. Zero members vote 1, does
18 not meet, and zero members vote not applicable.
19 The committee finds that the proposal does not
20 meet this criterion.

21 * **Criterion 8**

22 VICE CHAIR TERRELL: Criterion 8,

1 patient choice, encourage greater attention to
2 the health of the population served while also
3 supporting the unique needs and preferences of
4 individual patients.

5 MS. SELENICH: Three members vote 6,
6 meets and deserves priority consideration. Two
7 members vote 5, meets and deserves priority
8 consideration. Two members vote 4, meets.
9 Zero members vote 3, meets. Zero members vote
10 1 or 2, does not meet, and zero members vote
11 not applicable. The committee finds that the
12 proposal meets and deserves priority
13 consideration.

14 * **Criterion 9**

15 VICE CHAIR TERRELL: Criterion 9,
16 patient safety, which aims to maintain or
17 improve standards of patient safety.

18 MS. SELENICH: Three members vote 6,
19 meets and deserves priority consideration.
20 Three members vote 5, meets and deserves
21 priority consideration. One member votes 4,
22 meets. Zero members vote 3, meets. Zero

1 members vote 1 or 2, does not meet, and zero
2 members vote not applicable. The committee
3 finds that the proposal meets and deserves
4 priority consideration based on this criterion.

5 * **Criterion 10**

6 VICE CHAIR TERRELL: And finally,
7 Criterion 10, health information technology,
8 encourage the use of health information
9 technology to inform care.

10 MS. SELENICH: Zero members vote 5
11 or 6, meets and deserves priority
12 consideration. Zero members vote 4, meets.
13 Two members vote 3, meets. Four members vote
14 2, does not meet. One member votes 1, does not
15 meet, and zero members vote not applicable.
16 The committee finds that the proposal does not
17 meet this criterion.

18 * **Overall Vote**

19 VICE CHAIR TERRELL: So now we are
20 going to proceed with the overall voting, the
21 recommendation to the Secretary part one. A
22 vote of one is to not recommend as an

1 implementation as a PFFM. Number two is to
2 recommend, and three is referred for other
3 attention by HHS.

4 MR. STEINWALD: Could you remind us
5 what, under two, what the two-part voting is
6 before we vote on this?

7 VICE CHAIR TERRELL: Sure, we need
8 to achieve two-thirds of the majority of votes
9 for one of these three categories, and if a
10 two-thirds majority votes to recommend a
11 proposal, then we have a subset which is the
12 proposed meets the criteria and it recommends
13 implemented, or number two, recommends further
14 developing and implementing, or number three,
15 recommends testing the proposal as specified,
16 or number four, recommends implementing as part
17 of an existing model.

18 MR. STEINWALD: Thank you.

19 MR. MILLER: Grace, I wonder if it
20 would make sense just to have a couple minutes
21 of discussion about where we're going next with
22 those things that Bruce just asked about

1 because it seems to me it's kind of hard to say
2 should it be in --

3 VICE CHAIR TERRELL: Okay.

4 MR. MILLER: -- two or three, you
5 know, and then how we're going to vote on the
6 next one without sort of at least talking
7 through a little bit what everybody thinks
8 about those things, because that's kind of what
9 I've been struggling with is, so where's it
10 going to go next?

11 And if it's logical to fit into one
12 of the other four categories, then it's logical
13 to vote for two. If it's not, then it's
14 logical to vote into three, and it might make
15 sense to talk about that a little bit before we
16 vote.

17 MR. STEINWALD: Yeah, thanks,
18 Harold. You're thinking much more
19 comprehensively along the same lines as I was.

20 VICE CHAIR TERRELL: Okay, discuss
21 away. Do you want to start with Harold?

22 MR. MILLER: Well, I guess as I've

1 been thinking about this, I'm somewhat
2 concerned by the -- I mean, I like the service.
3 I think it's a very desirable service to have.

4 I am concerned about trying to fund
5 or pay for the service or call it an
6 alternative payment model as sort of just a
7 freestanding thing because it seems to me that
8 it should be connected to other things, and
9 that if the patient needs this, they should be
10 able to get this, but the patient needs
11 something else, they should be able to get
12 something else, and if they need two things,
13 they should be able to get the two things in
14 coordination.

15 So, I mean, this is what I've been
16 struggling with on the home health side is that
17 if the patient needs or is eligible for and
18 needs home health services, they should be
19 getting home health services, and if they also
20 need this service, they should be getting that,
21 and we shouldn't end up having two sets of
22 nurses and OTs running around the house, you

1 know, doing stuff simply because that's what
2 they're paid for.

3 So I have trouble sort of thinking
4 about it as a freestanding thing. On the other
5 hand, I don't necessarily think it's a good
6 idea to just say, you know, good luck.
7 Hopefully maybe some ACOs will take this up.

8 What I do think that there is, for
9 example, the Independence at Home
10 demonstration, which was created by Congress,
11 and that Congress continues to reauthorize, but
12 is limited in terms of its ability to what it
13 can pay for, and so this could be a potential
14 adjunct for that.

15 So at least the way I'm thinking
16 about this is that I think that it could
17 certainly be -- there needs to be a payment
18 model for it. I don't think there's a payment
19 model really adequately described in this
20 document.

21 But I think there could be a payment
22 model for it, and that it would make more sense

1 to me to see it hooked up with something else,
2 whether it's like is this a test of how to do
3 home health in a different way?

4 Is this an adjunct to an
5 Independence at Home demonstration or does it
6 help a hospital at home initiative where
7 somebody is trying to do something else to be
8 able to keep patients at home and this is one
9 more thing that would be a part of that?

10 So at least where I'm leaning is
11 with one of those part of other things. I
12 guess I'm struggling a bit as to whether one
13 says this should be a part of an existing CMMI
14 demonstration.

15 It seems to me that the only one
16 that really fits well for it is Independence at
17 Home, or whether it should be somehow just
18 refined in some way, but anyway, I'm sort of
19 leaning towards a two here, and then the other
20 part of something else when we get to the
21 second phase.

22 VICE CHAIR TERRELL: Shall we just

1 go around the table, yeah?

2 DR. CASALE: We can also describe,
3 we can all describe our struggles. Yeah, I
4 think I was similar, you know, thinking
5 through. Should this just simply be referred
6 to HHS and have them try to sort out where it
7 goes? I mean, are we the ones to sort of --
8 because I'm not sure. Yeah, I mean, I
9 conceptually agree with the concept of having
10 it as part of something else. I'm not sure
11 what it should be, and so that's why I'm not
12 sure I could do the -- if it should be part of
13 another model since I'm not sure what model
14 that actually should be part of.

15 But I certainly think given the way
16 Medicare is moving and the Medicare Advantage
17 world around all of this, et cetera, it would
18 be logical that HHS should be thinking about
19 this for the future service world, so I'll stop
20 there.

21 MR. STEINWALD: I also think it seems
22 like an extremely worthwhile set of activities

1 for the population that's large and probably
2 being somewhat under-served with these kinds of
3 services.

4 I liked Dr. Cannon's description of
5 it being adjunctive to primary care, which
6 seems to me could be a primary care physician
7 independently deciding that this is the set of
8 services that a given patient needs as opposed
9 to traditional home health or any other nursing
10 home kind of thing.

11 And, you know, a well-informed
12 primary care physician could make that
13 decision, and that primary care physician could
14 be part of an ACO, could be part of a Medicare
15 Advantage plan. I'm not sure about Habitat for
16 Humanity, but --

17 And just to end where I started, I
18 kind of like the way of thinking of it as being
19 an adjunct to primary care.

20 VICE CHAIR TERRELL: So I guess my
21 thoughts about this are that we spent the last
22 two years differentiating between care models

1 and payment models, and this is actually a
2 social care model as opposed to a medical care
3 model, which is, you know, adding yet another
4 level of complexity, but also potential
5 benefit.

6 And so where I'm struggling with it
7 is that there -- it appears that what has
8 happened with this is it's trying to put
9 something that is actually quite unique and
10 different, which is to look at social care and
11 a broader range of services than what we
12 traditionally think of as being medical care,
13 into our analysis infrastructure that has been
14 around payment models as it relates to typical
15 medical care.

16 And so we're really broadening in
17 many ways the way that we are thinking about
18 what a healthcare system should do, and this
19 may well be, as someone said, what the
20 Secretary's aims are, the human services part
21 of things, not just the health, but it's not
22 what we have been particularly focused on thus

1 far here at PTAC.

2 I thought one of the most important
3 things that was said was that they were told to
4 bring this to us, okay. So we, as a PTAC, need
5 to think about that within the context of our
6 own role as it relates to nontraditional ways
7 of thinking about things, not only with this
8 one, but in the future.

9 I'm not sure that we have that
10 fleshed out adequately yet at the commission
11 level in terms of being able to literally think
12 about social care, but within the context of
13 the data that's out there, we know that
14 countries that spend more on social care spend
15 less on healthcare and vice versa. When you
16 put it all together, that may actually be the
17 way that you actually start to make a great
18 deal of difference of things.

19 So, I'm encouraged to see this in
20 front of us. I think we're probably inadequate
21 to completely answer it, but that's sort of
22 where I am with it.

1 DR. NICHOLS: Well, that's great,
2 Grace, because I'm pretty sure we're never
3 going to adequately answer anything, but I will
4 observe that, you know, I was really taken with
5 the parallel nature of Dr. Cannon's description
6 of how this is very different than home health,
7 and the home health lady from Denver, I think,
8 visiting nurses or whatever, so they have
9 different human beings who do this, very clear
10 sort of this is one thing, okay.

11 So I would address the spirit of
12 your inquiry to say look, we probably shouldn't
13 be pigeonholing this into one little corner of
14 what we can make it adjunct to. Let's just pay
15 for the damn stuff and see what happens.

16 I mean, I think at the end of the
17 day, why I find this frustrating is because I
18 made a promise to my profession that I would
19 never vote for a proposal that didn't have a
20 payment model that satisfied our criteria, but
21 I'm about to do that, and the reason is because
22 these people need this and, you know, I mean,

1 that story you told, good lord, I just almost
2 cried, and I'm a fairly hard-ass guy.

3 (Laughter.)

4 DR. NICHOLS: So I think at the end
5 of the day, you know, we ought to be doing
6 something here, and I would submit seriously
7 that thinking upstream, I mean, it's certainly
8 what I've been spending the last two years
9 doing, I think it's where we have to go.

10 And we've got a population and a
11 model that seems quite well tailored to be
12 adjunctive to everything you could imagine if
13 we created it, and I'm not sure CMS would go
14 through the extra work.

15 That's the other thing. There is
16 work involved in making this operational, and
17 that's unfortunate because we know that's
18 requiring resources in a contested world.

19 But I'll just say to me, the idea
20 that handyperson services could be finally
21 considered worthy of being paid for by fee for
22 service Medicare is a really good idea because

1 I am convinced we're not going to get where we
2 want to be until we reach upstream.

3 And we're not going to have the
4 perfect answer and draw the perfect red line, a
5 bright line between this and that, but if we
6 know there's likely to be clinical impact on
7 functional status and we think there's a chance
8 there could be an impact on cost, my opinion,
9 it's worth experimenting.

10 DR. WILER: Thank you for the
11 opportunity to have this discussion. It's been
12 helpful for me to process as I'm in the same
13 situation that many of you are.

14 I think what's interesting is that
15 this is not only preventative services in that
16 social component, but it's also doing
17 screening, so there's an assessment that's
18 happening, and then there's passive information
19 that may be informing active treatment with
20 some of these scoring tools.

21 So it's actually interesting from a
22 clinical care perspective because it's also

1 this continuum of preventative to actually
2 therapeutic intervention, both potentially
3 passive and active, which makes it challenging.

4 Home health might not be, even
5 though the description on the ground is that
6 there would be two different teams, what I'm
7 struggling with is where should home health be
8 versus where is it today, and does it require,
9 per our recommendation, a whole new focus, or
10 really should we start pushing our policy
11 makers to be thinking about care delivery
12 models in a more holistic way and creating
13 payment models that do that?

14 So at the end of the day, these are
15 important services. They make a difference in
16 peoples' lives and it's saving cost. We should
17 be incenting this care model.

18 And at the end of the day, whatever
19 way we do that, I think that -- well, I
20 appreciate the presenters coming here and also
21 the Secretary for recommending us to have an
22 opportunity to evaluate it.

1 DR. SINOPOLI: Yes, thank you, so
2 I'll say the same things. I've really enjoyed
3 the discussion today and it's been very
4 enlightening. And as a pulmonary critical care
5 physician that has practiced for decades and
6 taken care of a lot of patients with debility,
7 I appreciate the interest in addressing those
8 specifically, and I can't imagine any more
9 powerful study that there's not going to be
10 savings associated with this kind of model.

11 And I do believe that there's a
12 difference between what you described as OT and
13 your nursing model from today's traditional
14 home health systems, and that may be very
15 appropriate and need to continue in that
16 manner, but there is a difference.

17 I do have some still confusion about
18 how it gets paid for and how, as lots of
19 bundles do, how they then incorporate into
20 those practices that are taking other types of
21 downside risk.

22 And I think there is some work to be

1 done there in how it fits into a broader care
2 model, which I do believe needs to include all
3 social determinants of health, including
4 housing, et cetera, and that docs need to be
5 responsible for identifying those and driving
6 those issues.

7 And so I think it's a good direction
8 and worthy, and just how then do we fit that
9 into something that's got a bigger picture to
10 it?

11 VICE CHAIR TERRELL: So in my faith
12 community, which is Quakerism, we have this
13 thing at the end of a session after a consensus
14 or not where we say are all minds at ease? So
15 are all minds at ease? Shall we vote? All
16 right, let's go.

17 MS. SELENICH: So three members
18 voted to refer the model for other attention by
19 HHS. Four members voted to recommend the
20 proposed model, and zero members voted to not
21 recommend. We need a two-thirds majority, so,
22 and that's five with the seven members voting,

1 so I guess I would ask the Chair if you all
2 want to talk some more and perhaps --

3 MR. MILLER: Apparently the minds
4 are at ease in different places.

5 VICE CHAIR TERRELL: All minds are
6 not at ease.

7 MR. MILLER: They're at ease.
8 They're just in different places where they're
9 at ease.

10 VICE CHAIR TERRELL: So Dr. Nichols
11 said he nominates the refer people to explain
12 why. I was one of those. I'd be happy to do
13 so. I actually was listening to you, and I
14 know you probably voted in the other direction,
15 but you convinced me to vote refer after you
16 made your comments because I don't think this
17 is a physician-focused payment model.

18 And although -- but I also think
19 it's very, very worthy and needs to be
20 incorporated into the overall payment ecosystem
21 in fee for service medicine. It's just not a
22 physician-focused payment model.

1 So within that context, I'm thinking
2 about okay, you know, CMMI told them to come
3 here, they did, and if we basically say, oh,
4 yes, we recommend this, then we're saying it's
5 a physician-focused payment model.

6 And I actually think that that might
7 be a disservice to them because I think that
8 actually what needs to happen is a broader play
9 as it relates to incorporating the overall
10 social determinants of health and social care
11 into the way payment is thought about.

12 Some of the new proposed models that
13 we don't have a lot of information about yet
14 that have come out of CMMI are talking about
15 primary care taking on risk, and so you could
16 potentially see this as something that would be
17 a service underneath another physician-focused
18 payment model, but I just don't think that it
19 is itself a physician-focused payment model, so
20 that's why I voted as I did. Jennifer?

21 DR. WILER: I agree, Len, you were
22 very compelling, and that's why I chose to vote

1 for refer.

2 I think at the end of the day, we're
3 actually probably all advocating for something
4 similar, and that's that this needs to be
5 looked at, and there needs to be a real
6 assessment to determine is this a new practice
7 and therefore requires its own model or can it
8 be integrated into current programs?

9 And there's been a number of
10 suggestions about where that could land, and I
11 think that depends not only the national
12 landscape, but also state and community-based
13 resources and programs.

14 So I agree, as constructed and
15 described by the presenters, that this does not
16 meet the criteria of a physician-focused
17 payment model writ large, but I still think
18 ultimately it would be ideal to have this pilot
19 expanded as one of the recommendations under
20 number two.

21 So that's where I personally
22 struggled because that's where I'd like to see

1 it go, but if we, based on our rules and
2 bylaws, say that we must first define if this
3 is a physician-focused payment model, I did not
4 think it met that threshold.

5 VICE CHAIR TERRELL: Angelo?

6 DR. SINOPOLI: So I was obviously
7 the third who voted to refer, and I'm very
8 supportive of this model, but I think it just
9 does have some questions around it in terms of
10 how does this connect through a patient-focused
11 payment model and fit into a broader care
12 model, or is it something just totally
13 different outside of the physician realm that
14 fits into some other model? And those
15 questions were just not clear to me, which is
16 why I voted to refer.

17 VICE CHAIR TERRELL: So for those of
18 you who actually voted that it was a
19 physician-focused payment model, I would throw
20 a question out for you based on something you
21 said, Len, which is this needs to be paid for,
22 by golly, so I'm going to vote for it, and is

1 that the reason, or do you think it's a
2 physician-focused payment model?

3 Because if that's really the reason
4 you, you know, you put the scale on that side,
5 then that basically implies something about us,
6 which is we have to vote that to actually have
7 any influence on policy at HHS, and to refer
8 for other purposes may not actually be
9 effective.

10 DR. NICHOLS: So --

11 VICE CHAIR TERRELL: So that's sort
12 of something we need to talk about.

13 DR. NICHOLS: Oh, I agree
14 completely, Grace, and I would go back to the,
15 I believe, legal interpretation of the language
16 in the statute, and that is since Medicare does
17 pay for some non-physician practitioners, it is
18 okay to have a proposal that is not in a
19 physical sense physician-focused, but is in a
20 way a provider-focused payment model, and
21 that's kind of what this is.

22 So that's why I believe we were

1 given the assignment to review it in the first
2 place because we did raise the question in the
3 first conversation.

4 So I take your point. Your point is
5 not incorrect that it's not very physician-
6 focused, but it is provider-focused, and more
7 importantly, in my opinion, it is patient-
8 focused, and that's why I think it does meet
9 the threshold. Could it fit in all of these
10 different ways?

11 And I hesitate to speak any more
12 since I lost votes the last time the longer I
13 went, but I'll just say look, you could put it
14 lots of places, and if I had confidence that
15 referring for other attention would indeed
16 engender the kind of effort that I think we
17 could get if we recommend it, I would be
18 perfectly happy with that, so that's kind of
19 where I am.

20 VICE CHAIR TERRELL: Bruce?

21 DR. NICHOLS: I just think we've got
22 to fight for attention.

1 MR. STEINWALD: So Len covered at
2 least two of the three things that I was going
3 to mention. One is that it doesn't have to be
4 strictly speaking an MD physician.

5 VICE CHAIR TERRELL: Yeah, I wasn't
6 meaning that in that way, but, yes, okay.

7 MR. STEINWALD: And when we've used
8 referral for other attention in the past, in my
9 mind, it's mostly been in cases where the
10 proposer has identified a real problem that
11 ought to be addressed, but they don't have
12 really the wherewithal to address it in the
13 model they propose.

14 Well, I think in this instance,
15 they've identified a real problem and they do
16 have a methodology for addressing the problem.
17 It's missing a few important elements, mostly
18 on the payment side, but I think I would
19 distinguish this case from past cases where
20 we've referred and with much less feeling of
21 support for the care model itself.

22 VICE CHAIR TERRELL: Okay, Paul?

1 DR. CASALE: Yeah, not to -- so,
2 again, I keep struggling with it, but to Len's
3 point to your question, I do think that to get
4 the attention, I think one of the categories
5 are recommended and I think hopefully will get
6 more attention. I think there clearly should
7 be support for this.

8 To Bruce's point, I think the things
9 we've referred have often been where it's clear
10 they just need a CPT code for, you know, and
11 HHS can fix this kind of thing, and I think
12 there's more opportunity under the recommended
13 than the other categories to move this forward.

14 And, you know, I think the
15 physician-focused is a bit of a misnomer for
16 our committee given, you know, where things are
17 going.

18 VICE CHAIR TERRELL: Harold?

19 MR. MILLER: So first, just to be
20 technically accurate, the statute does not
21 define it at all. The HHS regulations that
22 were promulgated said that physician includes

1 non-physician providers.

2 I think in this case, we don't
3 really have a payment model at all, which is
4 why we said that it didn't meet the payment
5 methodology criterion, so, which is not
6 different than other things.

7 And I think the second thing is it
8 isn't quite clear at all who would be, in fact,
9 getting the payment if there were a payment
10 model. So right now, it's hard to say. I
11 mean, it's not --

12 That's why I was asking the question
13 about is this going to home health agencies, in
14 which case it might be something we would refer
15 because we would say, oh, it's just a change to
16 the home health payment system, which is
17 different than saying that.

18 But it at least feels to me that
19 this is, in the way it's being described, more
20 of an extension of what is being done today in
21 terms of encouraging physicians to have nurse
22 care managers, to have social workers, to make

1 home visits, to be able to do things like that
2 as an extension of what is the traditional
3 face-to-face only with the physician in the
4 office approach.

5 So when I look at it from that
6 perspective, it seems to me it certainly can be
7 a physician-focused payment model in the sense
8 that other physician-focused payment models
9 exist and that we have approved, which is that
10 it's a service that a patient needs that is
11 beyond the traditional face-to-face service
12 with the physician in the office that could be
13 beneficial to the patient and help keep them
14 out of the hospital, et cetera.

15 So I think in my mind it absolutely
16 could qualify given that, I mean, to me, we're
17 going to recommend that it needs to have a
18 payment model that it doesn't have right now,
19 and that that payment model, to me, should be
20 in fact something that would be a
21 physician-focused payment model similar to the
22 other things that we have recommended.

1 I think that's a separate issue to
2 me than should it be a freestanding
3 physician-focused payment model where we would
4 suddenly say any primary care physician who
5 wants to deliver this service, there will be a
6 new billing code for it and/or some
7 accountability for keeping patients out of the
8 hospital.

9 My personal feeling is it needs to
10 be part of something that's bigger than just
11 this particular service, but I don't see any
12 problem with it being physician-focused. It's
13 my personal opinion. Again, I don't see on
14 both counts that it could turn into -- I think
15 it could turn into -- it could be a
16 physician-focused payment model and I think,
17 the applicants could comment on this, but I
18 don't think that if it were done that way, that
19 it would be inconsistent with what they're
20 trying to achieve, which is to enable patients
21 to get this service following a physician's
22 order in a way that would help the patients.

1 VICE CHAIR TERRELL: Angelo, did you
2 want to say something? You just forgot, okay.
3 Len?

4 DR. NICHOLS: So I was just going to
5 say in the spirit of Harold's first remark
6 which got us to this conversation, which is
7 incredibly productive, can we look at the
8 categories behind two before we vote again just
9 so we have an idea?

10 VICE CHAIR TERRELL: Just so you
11 know, I'm going to flip my vote.

12 DR. NICHOLS: Okay, then I'm going
13 to shut up right now.

14 VICE CHAIR TERRELL: Okay, so unless
15 somebody flips it in the other direction, okay.

16 (Laughter.)

17 VICE CHAIR TERRELL: I'd be happy to
18 look at them again. Okay, all right.

19 MR. MILLER: So wait a minute now.
20 Len convinced you to vote the other way. Now
21 maybe you're going to convince other people to
22 vote the other way. Is that right?

1 VICE CHAIR TERRELL: So shall we
2 vote again? All right.

3 MS. SELENICH: So zero members vote
4 to refer for other attention by HHS. Seven
5 members vote to recommend, and zero members
6 vote to not recommend for implementation as a
7 PFPM, so the committee finds the proposal
8 should be recommended, and then that will now
9 go into the next part of voting to specify
10 which category of recommend.

11 VICE CHAIR TERRELL: Okay, so this
12 is actually the four categories that you were
13 discussing, and just as a point of
14 clarification, I want to make sure that people
15 understood when I was saying before that I
16 didn't think it was a PFPM, it wasn't the
17 emphasis on physician. It was just the
18 emphasis on the structure versus not.

19 But be that as it may, the four
20 categories are it substantially meets the
21 criteria and recommends implementation, number
22 two, recommends further developing and

1 implementing the proposal as a payment model,
2 number three, recommends testing the proposal
3 as specified in PTAC comments to inform payment
4 model development, or number four, recommends
5 implementing the proposal as part of an
6 existing or planned CMMI model.

7 So with that, I'm going to suggest
8 that we all have an opportunity to vote again.
9 Is everybody ready? Consensus? Everybody is
10 at ease, okay.

11 MS. SELENICH: So zero members vote
12 to implement the proposal as a payment model.
13 Zero members vote to recommend the proposal for
14 further development and implementation as a
15 payment model. All seven members vote to test
16 the proposal to inform payment model
17 development as specified in PTAC comments, and
18 then zero members vote to implement the
19 proposal as part of an existing or planned CMMI
20 model.

21 So the committee finds that the
22 proposal should be recommended to test the

1 proposal to inform payment model development.

2 VICE CHAIR TERRELL: So now let's
3 just offer the opportunity for any particular
4 comments that people would like to make sure we
5 emphasize in the Secretary's, the letter that
6 we do to the Secretary. Len?

7 DR. NICHOLS: So the only one that I
8 think adds to what we've had, which is a fairly
9 rich discussion, I thought, was I just wanted
10 to say why I was so persuaded by the testimony
11 of Dr. Szanton, and that was when she described
12 the effect of the patient as he would have
13 presented in her office without this
14 intervention with the depressed affect and how
15 you would have thought you couldn't do much for
16 him.

17 And it seems to me, while this is
18 going on outside of the clinician's office, it
19 is affecting patient care in that way, and I
20 think we should be mindful of and point out to
21 the Secretary why we think that therefore links
22 it to healthcare and not just social services.

1 VICE CHAIR TERRELL: So Mr. Miller
2 said that he wants to go around and do all of
3 the votes verbally, which confuses me since it
4 was a consensus, but that's okay. Do you want
5 to have a continued conversation first or shall
6 we do this? All right.

7 MR. MILLER: I apologize. That was
8 that simply was our normal procedure is to go
9 and ask --

10 VICE CHAIR TERRELL: Okay.

11 MR. MILLER: -- everyone what their
12 vote is, but you're right. It's unanimous, so
13 we don't need to do that.

14 VICE CHAIR TERRELL: Okay, just
15 there's nothing else in particular, so, all
16 right. Yeah, that's next on here, but any
17 further comments? I wanted to do this before
18 we had a summary from Sally, that anybody who
19 wanted to make sure it was emphasized in our
20 report.

21 MR. STEINWALD: I'm -- this is
22 already in the conversation, but it just seems

1 to me that one of the nice features of this
2 model is that it puts another arrow in the
3 quiver of things that a primary care doctor or
4 any other doctor in charge might consider for a
5 given patient, and this arrow in the
6 quiver -- don't use that metaphor. That's a
7 crappy metaphor.

8 (Laughter.)

9 MR. STEINWALD: The tool, thank you,
10 sir. This tool doesn't presently exist in most
11 of the armamentarium and would really add some
12 richness to the range of choices that could
13 present for a given number of patients.

14 DR. CASALE: Sorry, just, and I
15 think it's already been said many times, but
16 just to emphasize, you know, there's a lot of
17 discussion around social determinants of health
18 and how to address them, and this clearly is
19 one that actually would impact it
20 significantly.

21 VICE CHAIR TERRELL: Harold?

22 MR. MILLER: Two comments if others

1 agree to put them in, I guess. One is I think
2 that part of the testing is needed to get some
3 greater experience on this issue of does
4 everybody need the same thing, and is there is
5 a way to have some different kind of
6 stratification associated with that?

7 So, because I think the notion that
8 there has to be a \$2,882 payment for every
9 single patient in all circumstances is going to
10 make it a little bit more challenging to get
11 this implemented.

12 But I think that if it has not
13 been -- up until now, that has not really been
14 a focus. It's been a focus of we have a
15 protocol, and we want to follow that protocol,
16 and we want to see if that protocol works.
17 There has not really been a systematic effort
18 to say, okay, let's try to understand better
19 who might need more or less than that.

20 Because if the conclusion is really
21 everybody ought to get exactly the same thing,
22 it would be useful to know that, but you don't

1 know that if you haven't tried that, if you
2 simply say we've always done it this way, you
3 know, and that's the only way to do it.

4 I think the second thing is I do
5 think it will be faster and more likely to
6 happen if it can be done as part of something
7 like Independence at Home. Independence at
8 Home is the one that strikes me that's most
9 appropriate for it.

10 That doesn't mean -- what I wanted
11 to say is I don't think that means simply okay,
12 let the Independence at Home people try it and
13 see if it works.

14 I think it means saying okay, we'll
15 create a payment for this, but have it done in
16 a context where people are more systematically
17 focused on keeping people at home, and have
18 some accountability associated with that.

19 Because that's my worry is that the
20 standard thing doing this payment model is let
21 the ACOs try it and see what happens. So I
22 just want to say I think it does need a payment

1 as opposed to simply being thrown into a shared
2 savings model and kind of hope that it will get
3 done as part of that.

4 So those would be my two comments,
5 if other people would agree with that, that we
6 could put in.

7 VICE CHAIR TERRELL: Jennifer?

8 DR. WILER: A couple of comments, so
9 the first is obviously I changed my vote. I
10 was persuaded by the concern around how we
11 prioritize this proposal in front of the
12 Secretary, but that said, I'm still reluctant
13 to call the model as described as a
14 physician-focused payment model, despite the
15 lack of definition acknowledging that eligible
16 professionals are actually within the
17 legislation or the regulation acknowledged, and
18 these are obviously eligible professionals per
19 the Medicare definition.

20 But that said, I have three
21 comments. The first is there still needs to be
22 some development within the pilot around the

1 digital communication plan and integration from
2 a care coordination perspective.

3 If we just throw these services out
4 into the community, they may be successful, but
5 the problem is we aren't going to be able to
6 demonstrate their full impact if we don't have
7 a way to track services on a digital platform,
8 especially for health services research, so I
9 think that's important.

10 You're doing great things. It has
11 good outcomes. I think you're going to show
12 great outcomes. And if we don't prioritize not
13 only digital communication, but digital
14 tracking, you're going to lose the opportunity
15 to show that impact.

16 My second comment is around triggers
17 for evaluation. It's still unclear to me who
18 is the right person, or maybe there's many
19 folks, who could trigger this kind of
20 assessment for ultimately what is the physician
21 order.

22 So it would be helpful in piloting

1 to understand, you know, is it the home health
2 agency evaluator who creates a trigger? Is it
3 a case manager? Is it a social worker? You
4 know, the laundry list could be long as we know
5 in these areas of these social determinant
6 factors.

7 My last comment is akin to Harold's
8 comment and that's around customization. As
9 you know, there have been many pilots, and in
10 full disclosure, I participated in a CMMI
11 project where, although we published what was a
12 standard program, ultimately after years in
13 practice, customization was cheaper and showed
14 the same outcome.

15 So I think you already know that,
16 but just to say it for the record, that in the
17 pilot, some type of customization is probably
18 ideal to maintain quality, maybe improve it,
19 but ideally from a cost perspective.

20 And then akin to that, any program
21 from an implementation perspective needs a
22 post-implementation assessment. And although

1 it was mentioned in here, I want to highlight
2 it again because, from a tracking perspective
3 and a health services research perspective,
4 knowing what the intervention is and then
5 looking at a post assessment is going to be
6 really important as we move into this new
7 frontier around assessment, excuse me,
8 interventions that may be pre-need, i.e., this
9 fall risk assessment space. Thank you.

10 VICE CHAIR TERRELL: Angelo?

11 DR. SINOPOLI: So I don't have a lot
12 additional to add because everything has been
13 said around the table, but I particularly agree
14 with Jennifer's comments.

15 And it's still a little unclear to
16 me from a physician standpoint, is the
17 physician the initiator of this evaluation?
18 What other community-based organizations,
19 agencies, et cetera are also enabled to trigger
20 these consults, and then who gets paid for
21 those?

22 And I do think it's highly likely in

1 a lot of communities that this data will get
2 fragmented across multiple community-based
3 organizations and agencies, and you'll never be
4 able to determine whether it was effective or
5 not.

6 So I think that point in terms of
7 centralizing the data and doing the post
8 evaluation is going to be extremely important.

9 VICE CHAIR TERRELL: My final
10 comments before we ask Sally to
11 summarize -- oh, Harold, okay, go.

12 MR. MILLER: I guess I was going to
13 respond to Angelo. I mean, our recommendation
14 was tested and consistent with PTAC
15 recommendations, so you make a good point. We
16 should say what we recommend, and I would
17 suggest, again, if other people agree, I would
18 propose that we say the applicant said this.

19 It should be something that should
20 be initiated at a physician's order, and I
21 would say that it needs to be, however it's
22 designed, it should be part of an overall plan

1 of care that the physician and the patient have
2 been involved in approving, not kind of a go do
3 it and let us know what happened kind of thing.

4 I mean, and I don't see why we can't
5 say that's what we think would make sense. If
6 there is an effort to try it in some different
7 way, that's okay, but at least we would say
8 that we think that the model should, in fact,
9 involve a physician's referral.

10 Whether it's primary care or
11 otherwise, I'm not sure, but, you know, because
12 it could be a specialist saying, you know, as
13 you said with, you know, a higher risk patient
14 population that a specialist is managing.

15 I've got my COPD patients at home. They need
16 this kind of help, or my heart failure patients
17 at home, that they need this kind of help, et
18 cetera, so I think, to me, coming from a
19 physician's order.

20 But I am concerned about the notion
21 that this would just become one more thing that
22 a home health agency could go bill for and get

1 somebody to sign off on, or that it would be
2 freestanding entities doing it, but that would
3 be my recommendation as to what we should say.

4 VICE CHAIR TERRELL: So my comments
5 were probably congruent with that as well as
6 what Jennifer articulated in that if you think
7 about the three things that didn't meet the
8 criteria, one is the payment model, but the
9 other two were about information technology and
10 care coordination.

11 And so what we probably are all
12 saying in various versions is that the
13 information integration, which I think is part
14 and parcel with care coordination, must be
15 solved for it in addition to the payment model
16 for this to have the impact that we all think
17 that it would require.

18 So, you know, we voted very
19 consistently along those lines on the criteria,
20 and it was also consistent with the PRT, so
21 that might be a way of actually summarizing
22 without getting into the details of, you know,

1 physician, or specialist, or whatever.

2 But, you know, anything ought to
3 have solved the problem for information
4 integration, care coordination, and the payment
5 model for this to be as impactful as we want
6 it. And Len?

7 DR. NICHOLS: I think that's right,
8 but I think if we take Harold's suggestion,
9 which I'm comfortable with, and that is to say
10 the PTAC believes it ought to be triggered by a
11 physician's order, that sets in motion the
12 processes that will accomplish the goals you
13 just set out because then there's much more
14 physician involvement than it appeared to us
15 when we read the first proposal. I'll say it
16 that way.

17 DR. CASALE: Well, it may or it may
18 not, or sometimes it does, so I'm not -- yeah,
19 but I think to Grace's points about just
20 emphasizing. I'm just not sure that that
21 will -- well, I know it won't automatically
22 create that integration and, yeah.

1 VICE CHAIR TERRELL: I don't know
2 that I agree with that necessarily, which is
3 why I wanted to keep it fairly open. I mean, I
4 don't think we've had enough information to
5 think about it as opposed to coming up with
6 solutions on the, you know, in this part of the
7 process. That may well be something.

8 We're going to have some time to
9 think about it before the report is written and
10 make some revisions, but I'm not comfortable,
11 at least I'm not right now, saying that
12 we -- that I would say it must start with a
13 physician's order. It may be a good idea, but
14 I need more than two seconds to think about
15 that.

16 MR. MILLER: I would agree with you,
17 Grace. I support what you said, although I
18 would just enhance it by saying that not just
19 sort of a vague notion of care coordination,
20 but to say --

21 VICE CHAIR TERRELL: Sort of a
22 very --

1 MR. MILLER: -- coordination with
2 the patient's primary physician or whatever,
3 whoever is managing their care. Because that
4 was a thing I was troubled by in some of the
5 initial responses from the applicant was that
6 their definition of care coordination was
7 coordinating their own care --

8 VICE CHAIR TERRELL: Right.

9 MR. MILLER: -- not coordinating
10 with someone else. So I worry that if we don't
11 make it clear that we're talking about
12 coordinating with the patient's primary
13 physician, and I'm not sure what the right term
14 is we want to use for it because it's, you
15 know, their primary physician may be the
16 specialist who is managing the condition that
17 they're dealing with, but I think, you know,
18 that's what I was trying to get at in terms of
19 the physician's order.

20 VICE CHAIR TERRELL: And I'm totally
21 in consensus with that. Does anybody else have
22 any further comments that they'd like to make

1 before we have Ms. Stearns, who is still
2 rapidly scribbling our comments, summarize for
3 us what she thinks we said?

4 * **Instructions on Report to Secretary**

5 DR. STEARNS: Okay, I think I've got
6 actually a lot of great material to work with.
7 I'm going to be very brief in my summary. I
8 think that overall, PTAC has found this to be a
9 very important and needed service.

10 It emphasizes both the human and
11 health components based on different arguments
12 in terms of health and human services. It's a
13 well thought out program with very meaningful
14 examples and a lot of interest.

15 That said, it's important to
16 remember as this is recommended that there are
17 still three very important criteria that are
18 not fully addressed by the model in its current
19 form. That would be first and foremost the
20 payment model, and then although the submitter
21 has indicated willingness and flexibility,
22 focus on integrating information and care

1 coordination, and lastly, the potential for
2 electronic health records to be integral in
3 that and to be a formal part.

4 So I think there has been some
5 discussion and debate in terms of the payment
6 model and what that should constitute, whether
7 or not there is a clear role for an APM, not
8 clear that it needs to be an APM. There is
9 clearly going to be some physician involvement,
10 but what should that be?

11 And so without being proscriptive in
12 the report to the Secretary, I think we'll be
13 able to raise many of the issues from the
14 discussion and put those forward for the
15 Secretary to consider.

16 * **Adjourn**

17 VICE CHAIR TERRELL: Thank you very
18 much. So I want to thank the public and
19 particularly the stakeholders and applicants
20 for bringing this forward to the PTAC today,
21 and I'm ready to adjourn the meeting.

22 (Whereupon, the above-entitled

1 matter went off the record at 11:19 a.m.)
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22

C E R T I F I C A T E

This is to certify that the foregoing transcript

In the matter of: Public Meeting

Before: PTAC Advisory Committee

Date: 06-17-19

Place: Washington, DC

was duly recorded and accurately transcribed
under my direction; further, that said transcript
is a true and accurate record of the proceedings.

Neal R Gross

Court Reporter

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-3701