

# **Physician-Focused Payment Model Technical Advisory Committee**

Preliminary Review Team Findings on

# **Hospital at Home Plus (HaH-Plus) Provider-Focused Payment Model**

Submitted by Icahn School of Medicine at Mount Sinai

Harold Miller (Lead Reviewer)  
Rhonda Medows, MD  
Len Nichols, PhD

September 7, 2017

# Presentation Overview

- Preliminary Review Team (PRT) Composition and Role
- Proposal Overview
- Summary of the PRT Review
- Key Issues Identified by the PRT
- PRT Evaluation Using the Secretary's Criteria

# Preliminary Review Team Composition and Role

- The PTAC Chair/Vice Chair assigns three PTAC members, including at least one physician, to each complete proposal to serve as the PRT. One PRT member is assigned to serve as the Lead Reviewer.
- The PRT identifies additional information needed from the submitter and determines to what extent any additional resources and/or analyses are needed for the review. ASPE staff and contractors support the PRT in obtaining these additional materials.
- After reviewing the proposal, additional materials gathered, and public comments received, the PRT prepares a report of its findings to the full PTAC. The report is posted to the PTAC website three weeks prior to public deliberation by the full Committee.
- The PRT report is not binding on PTAC; PTAC may reach different conclusions from that contained in the PRT report.

# Proposal Overview

The proposal describes the model as “designed to engage physicians and other professionals in ordering, providing, and managing hospital-level services at home for beneficiaries with selected acute illnesses and acuity levels who would otherwise be hospitalized.” The proposed PFPM aims to reduce costs and improve quality by reducing complications associated with hospitalization and avoiding readmissions.

## Intervention

- ❖ HaH-Plus offers eligible patients the option of receiving hospital-level care within their own home. Eligibility depends on multiple factors:
  - A diagnosis that would fall into one of 44 MS-DRGs
  - Clinical and other characteristics that would justify inpatient admission
  - Clinical and home characteristics indicating patient can be safely cared for at home under HaH-Plus
- ❖ Services to patients under HaH-Plus are divided into two parts:
  - An acute phase similar to an inpatient stay
    - Includes daily visits by physicians/nurse practitioners and registered nurses; visits from social work, physical and occupational therapy as needed; labs, diagnostic tests, and pharmacy
  - 30 days of transition services similar to post-acute care
    - Includes scheduled post-discharge visits, urgent visits by community paramedics as needed, and care coordination with the patient’s regular care providers

# Proposal Overview (continued)

## Payment to Support HaH-Plus Services

- ❖ The APM Entity managing the HaH-Plus services would be paid in two parts:
  - A bundled payment set equal to 95% of the sum of:
    - DRG payment that would have been paid to a hospital for an inpatient admission, and
    - Average professional fees that would have been paid had the patient been admitted
  - A performance-based payment (quality-adjusted shared savings/shared losses) based on:
    - Total spending during the acute care phase and 30 days afterward relative to a target price
    - Performance on quality measures
- ❖ The target price for determining savings would be based on:
  - Average spending during the episode (acute care phase + 30 days post-discharge) for hospitalized patients in the same geographic region with matching DRGs
- ❖ Details on the performance-based payment:
  - Spending below target price: CMS receives first 3% of savings, remainder is paid to APM Entity
  - Spending above target price: APM Entity pays CMS the difference (i.e., the loss)
  - APM Entity payments for savings/losses are capped at 10% of the target price

# Summary of the PRT Review

Criteria Specified by the Secretary (at 42 CFR §414.1465)	PRT Conclusion	Unanimous or Majority Conclusion
1. Scope of Proposed PFPM (High Priority)	Meets criterion	Unanimous
2. Quality and Cost (High Priority)	Meets criterion	Unanimous
3. Payment Methodology (High Priority)	Meets criterion	Unanimous
4. Value over Volume	Meets criterion	Unanimous
5. Flexibility	Meets criterion	Unanimous
6. Ability to be Evaluated	Meets criterion	Unanimous
7. Integration and Care Coordination	Meets criterion	Unanimous
8. Patient Choice	Meets criterion	Unanimous
9. Patient Safety	Does not meet criterion	Unanimous
10. Health Information Technology	Meets criterion	Unanimous

# Key Issues Identified by the PRT

## Strengths:

- Fills a gap in the current Medicare payment model portfolio; currently, Medicare has no payment mechanism to support hospital-level care in the home.
- Aims to increase quality and reduce costs by reducing complications associated with hospitalization, which are more common among elderly patients.
- Bundled payment for both acute and post-acute care prevents cost-shifting to the post-acute phase and offers providers flexibility to reduce costs and improve quality during the critical and often costly post-acute period.
- Attractive model for an all-payer option. Including other payers may mitigate concerns around patient volume in the model while ensuring integration of alternative payments across payers.

## Weaknesses:

- The financial viability of services depends on sufficient patient volume, which could encourage enrolling patients who either would not be admitted to an inpatient unit or would be better served in an inpatient unit.
- Payments may not accurately reflect true costs and savings during the acute and post-acute care phases compared to what would have been spent if the patients had been hospitalized.
- Link between quality and payment is limited; only the performance-based payment is tied to quality.
- Quality metrics do not comprehensively capture adverse events (even if data are only used for monitoring).
- Mechanisms for ensuring patient safety are limited: formal monitoring to ensure appropriate escalation, timely provider visits, and recording and reviewing adverse events.

# Criterion 1. Scope of Proposed PFPM (High Priority)

Criterion Description	<p><b>Strengths:</b></p> <ul style="list-style-type: none"><li>• Current Medicare FFS payment does not cover home-based acute services.</li><li>• No other CMS APMs provide a home-based alternative for patients requiring inpatient-level care.</li></ul> <p><b>Weaknesses:</b></p> <ul style="list-style-type: none"><li>• A minimum volume of patients is needed to make the program financially viable, which could limit it to large communities.</li><li>• Most small practices would need to be part of a larger organization to implement HaH-Plus because of the need to organize and manage backup support and to have sufficient financial capital to support the significant financial risks under the proposed payment methodology.</li></ul>
PRT Conclusion	Meets criterion
Unanimous or Majority Conclusion	Unanimous

# Criterion 2. Quality and Cost (High Priority)

Criterion Description
Anticipated to improve health care quality at no additional cost, maintain health care quality while decreasing cost, or both improve health care quality and decrease cost.
PRT Conclusion
Meets criterion
Unanimous or Majority Conclusion
Unanimous

## Strengths:

- Multiple studies have demonstrated the HaH care model improves quality and reduces costs relative to inpatient hospitalization. HaH-Plus is specifically designed to do both.
- Post-acute care costs are included in the benchmark, which discourages cost-shifting.
- Care during the acute and post-acute phases is provided by the same team of providers.

## Weaknesses:

- Potential for safety risks to patients if they are not carefully selected for participation; review process for adverse events provides limited assurances regarding quality of care.
- Need for minimum volume of patients could encourage enrolling patients into HaH-Plus who would not have been admitted to an inpatient unit at all.
- The average cost to the hospital for patients who are admitted may increase if the patients diverted to home care would have involved less intensive inpatient services.
- Payment methodology may overestimate savings during post-acute phase.
- Total savings to Medicare will be limited because only a small proportion of patients could participate.

## Summary:

- The HaH care model has been demonstrated to improve quality and reduce costs, and the payment model for HaH-Plus is designed to support that. However, modifications are needed to ensure patient selection is based on clinical, not financial, considerations, and the DRG-like payment could better reflect the actual cost and quality of home care.

# Criterion 3. Payment Methodology (High Priority)

## Criterion Description

Pay APM Entities with a payment methodology designed to achieve the goals of the PFPM criteria. Addresses in detail through this methodology how Medicare and other payers, if applicable, pay APM Entities, how the payment methodology differs from current payment methodologies, and why the Physician-Focused Payment Model cannot be tested under current payment methodologies.

## PRT Conclusion

Meets criterion

## Unanimous or Majority Conclusion

Unanimous

### Strengths:

- Payment methodology is described in detail and examples have been provided.
- Bundled payment includes acute and post-acute spending to prevent cost-shifting.
- Bundled payment is directly tied to DRG amounts at a discount and ensures Medicare spends less for acute care than if the patient been admitted to the hospital.
- Bundled payment uses components similar to CMMI BPCI, including the standard CMS DRG grouper, exclusions, post-acute care definitions, and shared savings methodology.

### Weaknesses:

- Payment for the acute phase is not adjusted based on quality.
- Magnitude of the discount to the DRG applied to the HaH-Plus payment is not based on the differential needs and costs of patients admitted to HaH-Plus vs. the inpatient unit.
- Benchmarking methodology does not account for the likelihood that HaH-Plus patients are less likely to require SNF care than patients admitted to the hospital.
- The amount of risk the APM Entity bears remains constant over time.

### Summary:

- Proposed PFPM is designed to achieve the goals of the PFPM criteria. However, some modifications to the DRG-like payment, benchmarking, and risk-bearing are needed.
- The “Observation at Home” and “Palliative Care at Home” components are not sufficiently well described to determine whether they meet the criterion.

# Criterion 4. Value over Volume

<b>Criterion Description</b> Provide incentives to practitioners to deliver high-quality health care.	<b>Strengths:</b> <ul style="list-style-type: none"><li>High-quality care will be necessary to encourage sufficient patient participation in this voluntary model.</li><li>Shared savings payments and losses are tied to quality performance.</li><li>Program proposes physician compensation be tied to quality performance and readmission rates, rather than to service utilization or savings.</li></ul> <b>PRT Conclusion</b> Meets criterion
<b>Unanimous or Majority Conclusion</b> Unanimous	<b>Weaknesses:</b> <ul style="list-style-type: none"><li>A minimum patient volume is needed for financial viability; this could lead to enrolling patients better treated in an inpatient setting or who would not be admitted as inpatients.</li><li>No direct financial penalty for poor performance on quality measures; poor performance only reduces the amount of shared savings or increases the payment on losses.</li><li>APM Entity experiences financial penalty if patient escalated to inpatient unit. This could lead to keeping patients at home when they should be escalated.</li></ul> <b>Summary:</b> <ul style="list-style-type: none"><li>Proposed PFPM incentivizes providers to deliver high value care. However, physicians could be encouraged to admit patients inappropriately as the model depends on volume.</li><li>Making the DRG-like payment contingent on quality, monitoring for appropriate admissions and escalations, and adding an all-payer option may mitigate concerns around achieving a minimum volume.</li></ul>

# Criterion 5. Flexibility

<b>Criterion Description</b> Provide the flexibility needed for practitioners to deliver high quality health care.	<b>Strengths:</b> <ul style="list-style-type: none"><li>• APM Entity has complete flexibility to determine number and types of services patients need and the best individuals or organizations to deliver those services.</li><li>• APM Entity has flexibility to deliver more services to some patients than others, as long as overall costs for all patients served does not exceed revenue.</li></ul>
<b>PRT Conclusion</b> Meets criterion	<b>Weaknesses:</b> <ul style="list-style-type: none"><li>• Challenges in gaining adequate participation to cover the financial costs of the program could make the program less willing or able to deliver all services that patients need.</li><li>• APM Entity is accountable for post-acute care spending and would have flexibility to deliver different services than are available today, but it would not be able to control all aspects of post-acute care services (e.g., what skilled nursing facility (SNF) a patient chooses or how effectively the SNF provides care).</li></ul>
<b>Unanimous or Majority Conclusion</b> Unanimous	<b>Summary:</b> <ul style="list-style-type: none"><li>• Bundled payment for acute and post-acute care offers flexibility to redesign the delivery of care to achieve reduced spending and maintain or improve quality.</li></ul>

# Criterion 6. Ability to be Evaluated

## Criterion Description

Have evaluable goals for quality of care, cost, and any other goals of the PFPM.

## PRT Conclusion

Meets criterion

## Unanimous or Majority Conclusion

Unanimous

### Strengths:

- Proposal specifies goals for quality of care and costs that can be evaluated.
- Results of similar HaH evaluations could be combined with the evaluation of this PFPM to allow more robust conclusions about the impact of the care model.
- The Mount Sinai Health Care Innovation Award (HCIA), which forms the basis for the proposed PFPM, is currently being evaluated, and a method for drawing a valid comparison group is expected to be developed as part of that evaluation.

### Weaknesses:

- Because of the diversity of patients participating, it may be difficult to accurately compare costs and quality other than for the most common types of patients.
- Limited number of potential participants may make it difficult to precisely measure effects, and it may be challenging to implement a randomized test of the model.

### Summary:

- Proposed PFPM describes evaluable goals for quality of care and cost. The Mount Sinai HCIA, which forms the basis for this proposed PFPM, is currently being evaluated, and lessons learned from that experience can inform the evaluation of this proposed PFPM.

# Criterion 7. Integration and Care Coordination

Criterion Description	<b>Strengths:</b> <ul style="list-style-type: none"><li>As the program is responsible for the costs of escalations to inpatient care and for all post-acute care, it must develop relationships with hospitals and post-acute care providers.</li><li>The same team provides care during the acute and post-acute phases, which ensures continuity of care during the critical post-discharge period.</li><li>PCPs are involved upon admission to the HaH-Plus program (via direct referral or as a consult). PCPs receive a discharge summary, and HaH-Plus staff schedule PCP follow-ups.</li><li>During post-acute phase, HaH-Plus providers begin transitioning care to the patient's PCP, providing critical information about the patient's home situation to inform the care plan.</li></ul>
<b>PRT Conclusion</b> Meets criterion	<b>Weaknesses:</b> <ul style="list-style-type: none"><li>Program creates new situations in which coordination, communication, and transition would be needed – initial transfer from the ED to the HaH-Plus program (at home), a transfer to the hospital from home (if escalation to inpatient care is required), and a possible transfer back to HaH-Plus care (at home) following an escalation.</li></ul>
<b>Unanimous or Majority Conclusion</b> Unanimous	<b>Summary:</b> <ul style="list-style-type: none"><li>HaH-Plus has several mechanisms to ensure the patient's usual providers are aware of the patient's participation in HaH-Plus and are involved in care planning as appropriate. By providing care in the home, HaH-Plus providers can provide insights into the patient's home situation, which may be particularly useful for care planning.</li></ul>

# Criterion 8. Patient Choice

Criterion Description
Encourage greater attention to the health of the population served while also supporting the unique needs and preferences of individual patients.
PRT Conclusion
Meets criterion
Unanimous or Majority Conclusion
Unanimous

## Strengths:

- HaH-Plus provides a new home care option for eligible patients, which evaluations have shown is preferred by many patients and their families.
- Admission to the program would be voluntary on the part of the patient.
- Payment model would provide flexibility to the care team to deliver non-traditional services to patients.

## Weaknesses:

- Because of the inherent limitations on the intensity of services that can be provided in the home, some patients who would like to participate in HaH-Plus may not be eligible.
- The discretion involved in determining patient appropriateness could result in providers encouraging participation of patients who would be better served in an inpatient setting in order to meet participation goals.

## Summary:

- Eligible patients may decide to participate in HaH-Plus or to receive traditional inpatient admission. Serving patients in their home affords patients and their families more control over the environment in which care is delivered.

# Criterion 9. Patient Safety

Criterion Description	<b>Strengths:</b> <ul style="list-style-type: none"><li>• HaH-Plus aims to reduce adverse events associated with hospitalization.</li><li>• Participation in the program is intended to be limited to patients with diagnoses and other characteristics that can be cared for safely in the home.</li><li>• Patients can be escalated to an inpatient unit at any time.</li><li>• Proposal specifies minimum number of daily visits by providers during the acute phase.</li><li>• The same team provides care during the acute and post-acute phases.</li></ul>
PRT Conclusion	Does not meet criterion
Unanimous or Majority Conclusion	<b>Weaknesses:</b> <ul style="list-style-type: none"><li>• Provider visits are not externally monitored to ensure their timely completion.</li><li>• Providers may have incentives to encourage participation by patients better served in an inpatient setting in order to meet participation goals.</li><li>• There is a financial disincentive to escalate care to the inpatient unit.</li><li>• There is not a clear mechanism for patients or their families to report adverse events nor is an independent entity designated to review adverse events and the response to them.</li></ul>
Unanimous	<b>Summary:</b> <ul style="list-style-type: none"><li>• HaH-Plus would likely reduce complications associated with hospitalization. However, additional safeguards to assure patient safety are needed, such as monitor and review of provider visits and escalation and adverse event rates. Tying payment for the acute phase to quality may provide further incentives to assure patient safety.</li></ul>

# Criterion 10. Health Information Technology

<b>Criterion Description</b> Encourage use of health information technology to inform care.	<b>Strengths:</b> <ul style="list-style-type: none"><li>The use of multiple types of personnel and potentially multiple organizations to deliver care would serve as an incentive to record and share information electronically.</li><li>The relatively small scale of the program means that essential elements of tracking and exchange of patient information could be successfully carried out using simple tools.</li></ul> <b>Weaknesses:</b> <ul style="list-style-type: none"><li>Current EHR systems do not support inpatient-level services in an ambulatory environment.</li><li>Lack of effective interoperability of current EHR systems will make it difficult to share information if separate organizations are providing services to patients.</li><li>While the proposed PFPM encourages health data/information sharing across multiple care providers, the small scale of this model may not be sufficient to prompt investment in data integration systems and interoperability, and the costs of EHR modifications required for optimal functioning of HaH-Plus may limit its attractiveness to potential APM Entities.</li></ul> <b>Summary:</b> <ul style="list-style-type: none"><li>While current EHR capabilities pose challenges to HaH-Plus program implementation, the proposed PFPM encourages use of HIT. Programs such as HaH-Plus could encourage EHR vendors to develop better cross-setting and interoperability capabilities. Given their relatively small scale, individual HaH-Plus programs likely could be implemented even in the absence of optimal EHR functionality.</li></ul>
<b>PRT Conclusion</b> Meets criterion	
<b>Unanimous or Majority Conclusion</b> Unanimous	

# **Physician-Focused Payment Model Technical Advisory Committee**

Preliminary Review Team Findings on:

**Advanced Care Model (ACM)  
Service Delivery and Advanced Alternative Payment Model**

Submitted by the Coalition to Transform Advanced Care (C-TAC)

Bruce Steinwald, MBA (Lead Reviewer)  
Paul Casale, MD, MPH  
Elizabeth Mitchell

September 7, 2017

# Presentation Overview

- Preliminary Review Team (PRT) Composition and Role
- Proposal Overview
- Summary of the PRT Review
- PRT Evaluation Using the Secretary's Criteria
- Key Issues Identified by the PRT

# Preliminary Review Team (PRT) Composition and Role

- PTAC Chair/Vice Chair assigns two to three PTAC members who have no conflicts of interest (including at least one physician) to serve as the PRT for each complete proposal. One PRT member is tapped to serve as Lead Reviewer.
- PRT identifies additional information needed from the submitter and determines to what extent any additional resources and/or analyses are needed for the review. ASPE staff and contractors support the PRT in obtaining these additional materials.
- After reviewing the proposal, additional information provided by the submitter, information from other materials gathered, and public comments received, the PRT rates the proposal on each of the Secretary's criteria and prepares a report of its findings to the full PTAC. The report is posted to the PTAC website at least two weeks prior to public deliberation by the full Committee.
- The PRT report is not binding on the PTAC; PTAC may reach different conclusions on any or all of the Secretary's criteria from that contained in the PRT report.

# Model Overview

- Targets care in last 12 months of life. Patient enrollees must meet 2 of 4 criteria:
  - **Acute Care Utilization:** 2 hospitalizations in last 12 months **OR** one ER visit and one hospitalization in the last 6 months **OR** 2 ER visits in the last months;
  - **Functional Decline:** New, irreversible dependence in at least one ADL in last 3 months;
  - **Nutritional Decline:** Involuntary lean body weight loss > 5% in last 3 months; or
  - **Performance Scales:** Palliative Performance Scale Score < 60, Karnofsky Performance Scale Score < 60 **OR** Eastern Cooperative Oncology Group (ECOG) Score > 3.
- PLUS**
- Negative response to “Would you be surprised if this patient died in the next 12 months?” (“The Surprise Question”).
- Model does not require beneficiaries be told prior to enrollment that the program is for people in last 12 months of their life. This information to be discussed at an appropriate time, as determined by the patient’s clinicians.
- Payments made to “ACM entities” who cover palliative & curative/treatment care. ACM entities:
  - May be ACOs, hospitals, medical groups, home health agencies, hospices, others.
  - Include interdisciplinary teams delivering palliative care and care management; and
  - Include network of treatment/curative care physicians choosing to participate in the model.

# Payment Overview (Provider Payments and Incentives)

- **Two-pronged payment model:**
  - \$400.00 wage-adjusted PMPM
  - Shared risk based on total cost of care in last 12 months of life
- **PMPM:**
  - Replaces FFS payment to palliative care providers
  - Made for up to 12 months; ends earlier if death, enrollment in hospice, condition improves, moves out of area, or discharged
- **Shared Risk:**
  - Limited to “shared savings” in first year of an ACM’s participation
  - Two-sided risk after first year: 4% total risk and minimum loss rate; 75-85 % shared savings and loss rate; 30% total savings limit; 10% total loss limit; and
  - Entities not achieving shared savings have 6-month correction phase after which required to drop out if cannot perform in two-sided risk.
- **If patients live longer than 12 months, the 12 month period for which the entity received the PMPM ≠ the 12 month period for which Total Cost of Care is calculated.**

# Care Delivery Overview

- ACM interdisciplinary teams provide “comprehensive care management,” advanced care planning, and 24/7 access to a clinician.
- “Comprehensive care management” includes care coordination and care management of patient’s total (curative and palliative) healthcare across all services and providers including: primary, specialty, hospital, post-acute and social services
- Interdisciplinary teams have (at a minimum) a provider with palliative or hospice expertise, RN, and SW delivering care through face-to-face and telephonic encounters
- Treatment/curative care through patient’s primary and specialty providers who may/may not participate in the model
- ACMs may choose to continue to provide this care after 12 month PMPMs end
- Payment to be tied to performance on quality metrics

# Summary of the PRT Review

Criteria Specified by the Secretary (at 42 CFR §414.1465)	PRT Conclusion	Unanimous or Majority Conclusion
1. Scope of Proposed PFPM (High Priority)	Meets with priority consideration	Majority
2. Quality and Cost (High Priority)	Does not meet criterion	Majority
3. Payment Methodology (High Priority)	Does not meet criterion	Majority
4. Value over Volume	Meet criterion	Unanimous
5. Flexibility	Meets criterion	Unanimous
6. Ability to be Evaluated	Meets criterion	Unanimous
7. Integration and Care Coordination	Meets with priority consideration	Unanimous
8. Patient Choice	Meets criterion	Unanimous
9. Patient Safety	Meets criterion	Unanimous
10. Health Information Technology	Meets criterion	Unanimous

**Criterion 1. Scope of Proposed PFPM (High Priority).** The proposal aims to broaden or expand CMS' APM portfolio by either: (1) addressing an issue in payment policy in a new way, or (2) including APM Entities whose opportunities to participate in APMs have been limited.

## PRT Conclusion: Proposal Meets the Criterion with Priority Consideration

- CMS' Medicare Care Choices Models is a similar model offering both palliative and curative care, but it is limited to hospice providers only and to individuals with a 6-month life expectancy.
- Target population – Medicare beneficiaries with advanced, progressive illness not eligible for hospice – is one with substantial needs not adequately addressed by current payment systems.
- PRT acknowledges the arbitrariness of the 12-month life expectancy criterion, but concluded that the model would provide appropriate services to a population in need of coordinated care.

**Criterion 2. Quality and Cost (High Priority).** The proposal is anticipated to (1) improve health care quality at no additional cost, (2) maintain health care quality while decreasing cost, or (3) both improve health care quality and decrease cost.

## PRT Conclusion: Proposal Does Not Meet the Criterion

- Approach to coordinated care has potential to reduce hospitalizations and ER visits, and improve patient experience of care. However:
- Concerns:
  - Majority of proposed quality measures are utilization measures
  - Sustainability of improving quality and lowering costs for participants surviving beyond 12 months when PMPM no longer provided
  - Interdisciplinary team to include EITHER a provider with hospice or palliative care certification OR provider who has practiced more than half time in hospice or palliative care for at least three years. Concern that experience without certification might be insufficient to assure quality of care.
  - Shortage of clinicians with palliative care certification may limit model's reach.

**Criterion 3. Payment Methodology (High Priority).** Pay APM Entities with a payment methodology designed to achieve the goals of the PFPMP Criteria. Addresses in detail through this methodology how Medicare, and other payers if applicable, pay APM Entities, how the payment methodology differs from current payment methodologies, and why the PFPMP cannot be tested under current payment methodologies.

## PRT Conclusion: Proposal Does Not Meets the Criterion

- Payment elements (FFS for curative care, 12 mo. PMPM for care coordination & palliative care, and shared savings) should encourage patient & provider participation and care coordination
- However:
  1. Model may not be suitable for all people with advanced illness; cancer patients generally more predictable than patients with other illnesses.
  2. Risk of stinting on care / concern for safety of patients surviving > one year. Although PMPM ceases after 12 months, patients living longer remain in the model for calculating total cost of care in last 12 months and shared savings.
  3. Difficulties in calculating shared savings baseline amounts and accurate risk-adjustment.
  4. Overlap and potential competition with hospices and the Medicare Care Choices Model.

**Criterion 4. Value over Volume.** The proposal is anticipated to provide incentives to practitioners to deliver high-quality health care.

## PRT Conclusion: Proposal Meets the Criterion

### Potential benefits:

- Incentives to substitute less costly palliative care for more costly curative services when appropriate
- Compromise between palliative care under hospice benefit and siloed specialty care

### Concerns:

- Few patient-oriented quality measures
- Compound effect of the two different types of financial incentives (i.e., loss of PMPM after 12 months and shared risk based on total cost of care in last 12 months of life.)
- Incentive to discharge to hospice v. continuing to provide curative services

## **Criterion 5. Flexibility.** Provide the flexibility needed for practitioners to deliver high-quality health care

### **PRT Conclusion: Proposal Meets the Criterion**

#### **Potential benefits:**

- Availability of curative and palliative services in a coordinated care environment provides flexibility to patients and providers.

#### **Concerns:**

- Which provider types are appropriate for participation in the model? e.g., proposal states any willing provider; however resources required to implement and accept risk suggest only larger organizations such as health systems and large home health agencies could participate.
- Concern that hospices might have a financial conflict of interest between keeping patients in the model or moving the patient to the hospice care for which there is a higher reimbursement (per diem vs. PMPM)

**Criterion 6. Ability to be Evaluated.** Have evaluable goals for quality of care, cost, and any other goals of the PFPM.

## PRT Conclusion: Proposal Meets the Criterion

**Proposal has evaluable goals but challenges in evaluating whether goals met:**

- Proposal recommends episode-based actuarial modeling to develop a matched control group evaluation strategy, but leaves specifics of the evaluation to CMS;
- Quality measurement concepts identified for evaluation, but no specific measures or measure specifications identified;
- Most concepts to be measured would address service utilization, as opposed to patient-oriented outcome measures; e.g., no measures of functional status, depression management, measures of inappropriate underutilization, premature worsening of health or death;
- Evaluating model's effects on cost of care requires measurement of actual costs incurred and measurement of what would have been incurred in the absence of the model – the same estimates required for calculating shared savings. Actuaries express concern about accuracy of these calculations.

## **Criterion 7. Integration and Care Coordination**

Encourage greater integration and care coordination among practitioners and across settings where multiple practitioners or settings are relevant to delivering care to the population treated under the PFPM.

### **PRT Conclusion: Proposal Meets the Criterion with Priority Consideration:**

- Principal focus of the model is on care coordination for a population with evident need for such coordination.
- Apart from reservations noted elsewhere, the model's integration of curative and palliative services is a feature that should improve the patient experience of care and conserve resources without denying needed curative services when appropriate.

**Criterion 8. Patient Choice.** Encourage greater attention to the health of the population served while also supporting the unique needs and preferences of individual patients.

## PRT Conclusion: Proposal Meets the Criterion

- Model designed to encourage shared decision-making between patients and families and the providers who are tasked with coordinating care.
- PRT generally agreed that model would promote patient choice in a fragmented delivery system.
- PRT discussed at length the need to ensure that eligible patients, prior to enrollment, should be fully informed:
  1. That they are being recruited into a program for people thought to be in the last 12 months of life,
  2. That providers will temporarily receive extra payments for coordinating their care and providing palliative services for up to 12 months,
  3. That providers will share in any cost savings to the Medicare program that providers can make in the beneficiary's care in the last 12 months of life;
  4. About the overall design and goals of the program.

## **Criterion 9. Patient Safety.** How well does the proposal aim to maintain or improve standards of patient safety?

### **PRT Conclusion: The Proposal Meets the Criterion**

- PRT generally agreed that home-based care coordination elements of the model should promote patient safety.
- However, PRT has concern for:
  - 1) patients to be fully informed of the nature of the program prior to their enrollment in it, so that the patient or their representative can fully participate in shared decision-making; and
  - 2) safety of patients who survive more than 12 months in view of the model's cessation of the PMPM after 12 months and use of financial incentives to control costs in the last 12 months of life.
- Proposed model also seeks waivers of conditions of participation requirements for hospice and home health for parties that seek to provide these services.

## **Criterion 10. Health Information Technology.** Encourage use of health information technology to inform care.

### **PRT Conclusion: The Proposal Meets the Criterion**

- Model:
  - Would require participating entities to utilize an HER; and
  - Proposes that CMS expand its claims data collection to enhance participating providers' ability to assess eligibility and care process activities.

However:

- Like other PFPM proposals received by PTAC, there little attention given on how the exchange of information among providers would be optimized in a way to enhance the model's care coordination and integration goals.

## Key Issues Identified by the PRT (1 of 3)

- Most positive conclusions derive from the needs of the target population – beneficiaries with advanced progressive illness not eligible for hospice care.
- PRT generally finds payment methodology incentives – including shared savings and risk – congruent with the model's coordinated-care objectives.
- However, PRT has serious concerns:
  1. Broadness of the patient populations targeted by the model.
    - Model relies on predictable course of decline and eventual death of participants, but patients with differing underlying illnesses might exhibit varying predictability.
    - Literature on end-of-life predictions indicates that cancer tends to be more predictable than other diseases. PRT concerned that patients with illnesses that exhibit substantial variability in life expectancy might be inappropriate participants, even if they meet the selection criteria.

## Key Issues Identified by the PRT (2 of 3)

2. Model open to almost any type of provider organization, but PRT unconvinced that all organization types would be able to provide the resources and assume the risk to be successful. PRT especially concerned about potential conflict of interest and overlap with the Medicare Care Choices Model if hospices were to implement the model.
3. Because the model would significantly alter care patterns for a vulnerable population, PRT believes there need to be greater assurances concerning patient engagement and shared decision-making than evident in the proposal – including decisions about palliative versus curative care, as well as information provided to the patient and family prior to electing to participate.
4. Patients need to be fully informed about the model design; e.g., that additional, palliative services will be provided to them and that providers would be compensated an extra payment for providing these services with the expectation there would be savings from providing fewer curative services. However, PRT uncertain about how prescriptive to be about other elements of the design, such as the expectation that the patient has 12 months or less to live.

## Key Issues Identified by the PRT (3 of 3)

5. Concerns about the nature of the metrics to be used to evaluate quality of care. Would like to see more patient experience of care measures than were included in the proposal. Especially concerned that there should be safeguards to ensure that beneficiaries who participate for more than 12 months are not disadvantaged in any way.
6. Determining the effect of the model, including calculating the savings that will be included in the shared savings program and the losses that might be incurred by some provider organizations, will be challenging.
7. A related challenge is that the introduction of the C-TAC model, and its patient recruitment, might affect the evaluation of other models, including ACOs, operating in the same locale. While such challenges are not unique to the C-TAC model, the PRT believes that they need to be addressed.

# **Questions ?**